



West Virginia Residual Market State Activity Report

Second Quarter 2020



Executive Summary

NCCI, as Pool and Plan Administrator of the West Virginia Workers Compensation Insurance Plan, is pleased to provide the Second Quarter 2020 *West Virginia Residual Market State Activity Report*.

Readers will notice that the order of our charts and tables has been reorganized, based on customer feedback. This will provide a more streamlined picture of the key measurement factors and issues relating to the operation of the West Virginia Plan. Residual Market demographics contained in this report include:

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If you have any questions or comments about this report, please feel free to contact the individual listed below.

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Residual Market Demographics

Residual Market Total Policies and Premium in Force

As of June 30, 2020—compared to prior year

Total number of Assigned Risk Plan policies and estimated premium volume in force reported as of the date listed above. The other exhibits in this report describe quarterly and year-to-date data.

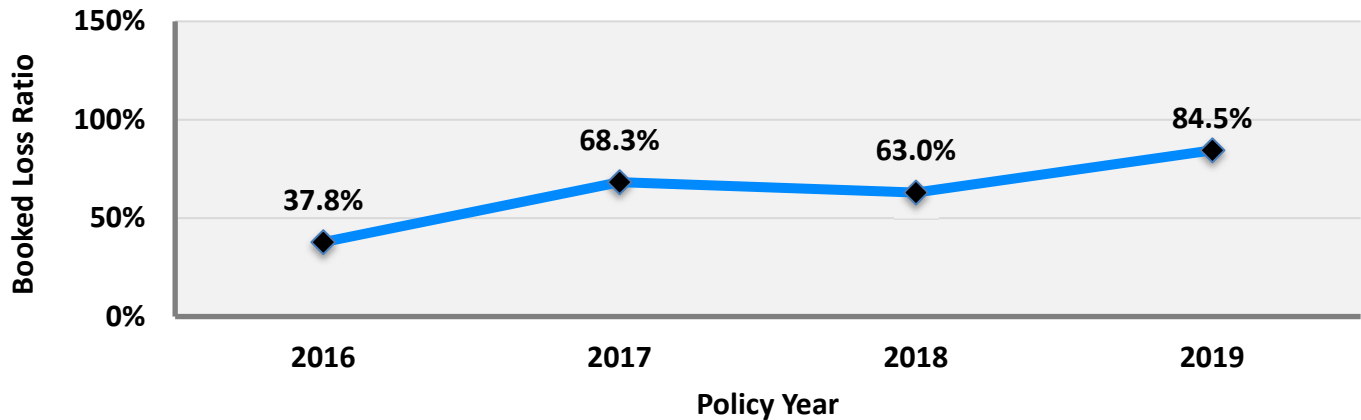
	2020	2019	2020 vs. 2019 #	2020 vs. 2019 %
Policy Count	1,747	1,827	-80	-4.4%
Premium Volume	\$8,747,432	\$11,079,921	-\$2,332,489	-21.1%



Residual Market Demographics

West Virginia Residual Market Reinsurance Pool Booked Loss Ratio Policy Year Financial Results through 1st Quarter 2020 for 2019 and prior years*

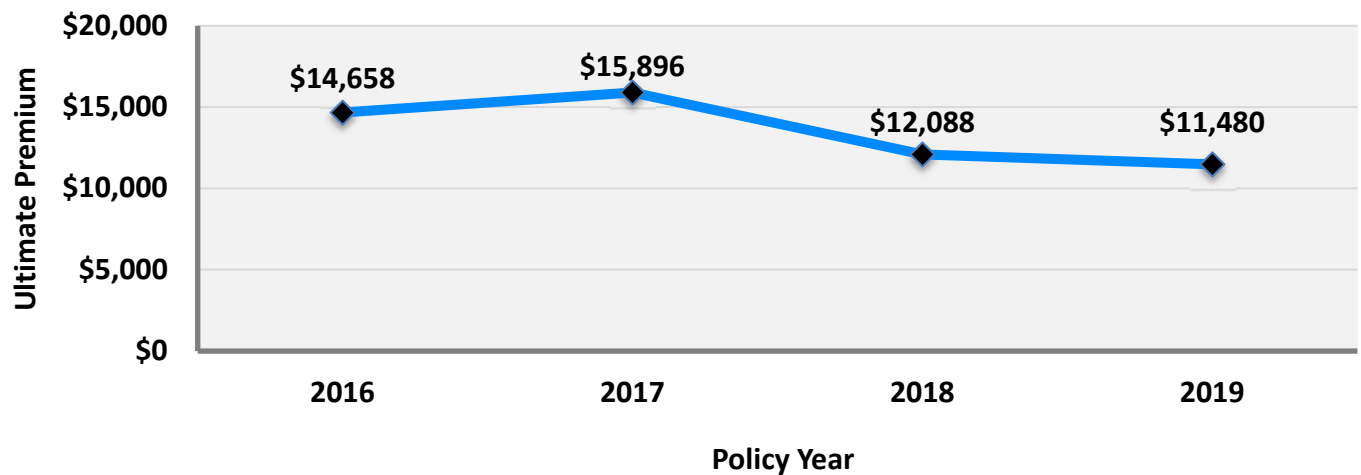
The ratio of total incurred losses to total earned premiums in a given period, in this state, expressed as a percentage.



West Virginia Residual Market Reinsurance Pool Ultimate Net Written Premium (Projected to Ultimate) (000's)

Policy Year Financial Results through 1st Quarter 2020 for 2019 and prior years*

The premium charged by an insurance company for the period of time and coverage provided by an insurance contract in this state.



*2nd Quarter 2020 data will be available the end of October 2020 due to the timing of data reporting

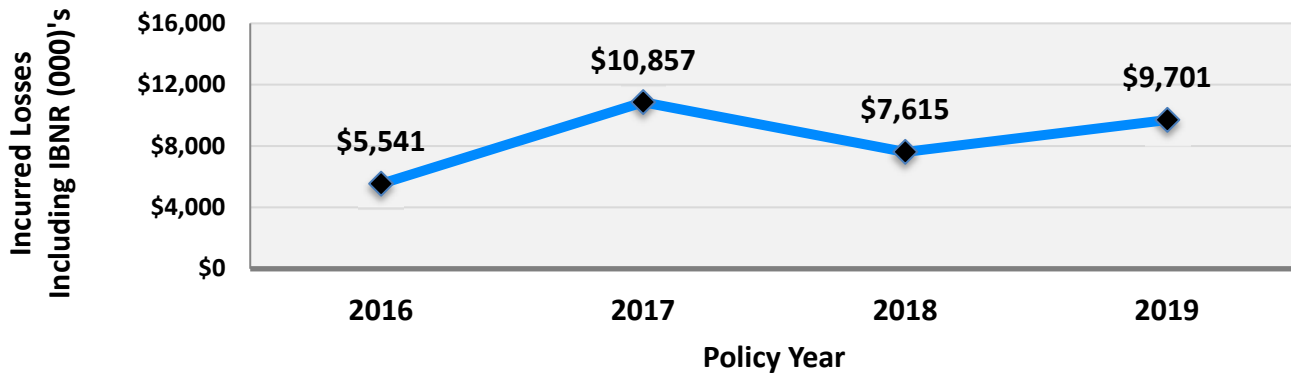


Residual Market Demographics

West Virginia Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Incurred Losses

Policy Year Financial Results through 1st Quarter 2020 for 2019 and prior years*

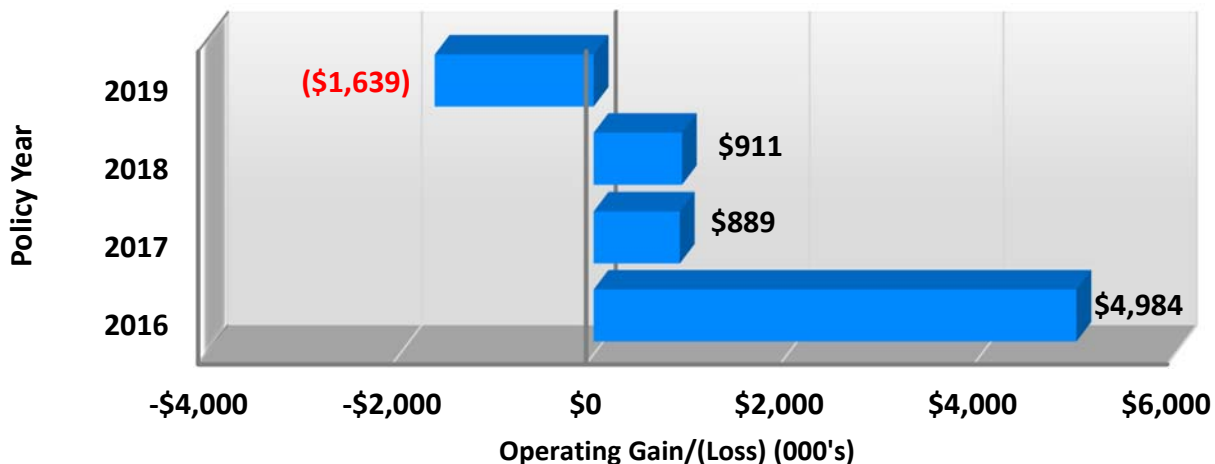
Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



West Virginia Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Estimated Net Operating Gain/(Loss) (000's)

Policy Year Financial Results through 1st Quarter 2020 for 2019 and prior years*

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



*2nd Quarter 2020 data will be available the end of October 2020 due to the timing of data reporting



Residual Market Demographics

Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in West Virginia for Policy Years 2016-2020, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 1st Quarter 2020.

Policy Year	Gross Written Premium	Uncollectible Premium	Percentage
2016	\$14,710,153	\$52,537	0.4%
2017	\$16,655,740	\$759,301	4.6%
2018	\$12,137,094	\$41,700	0.3%
2019	\$10,982,305	*	N/A
2020	\$2,262,330	*	N/A

* The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.



Residual Market Demographics

Voluntary Coverage Assistance Program Second Quarter Data through June 30, 2020

The volume of assigned risk applications redirected to the voluntary market through NCCI's **VCAP[®] Service**. The following shows the results **VCAP[®] Service** has provided during Second Quarter 2020.

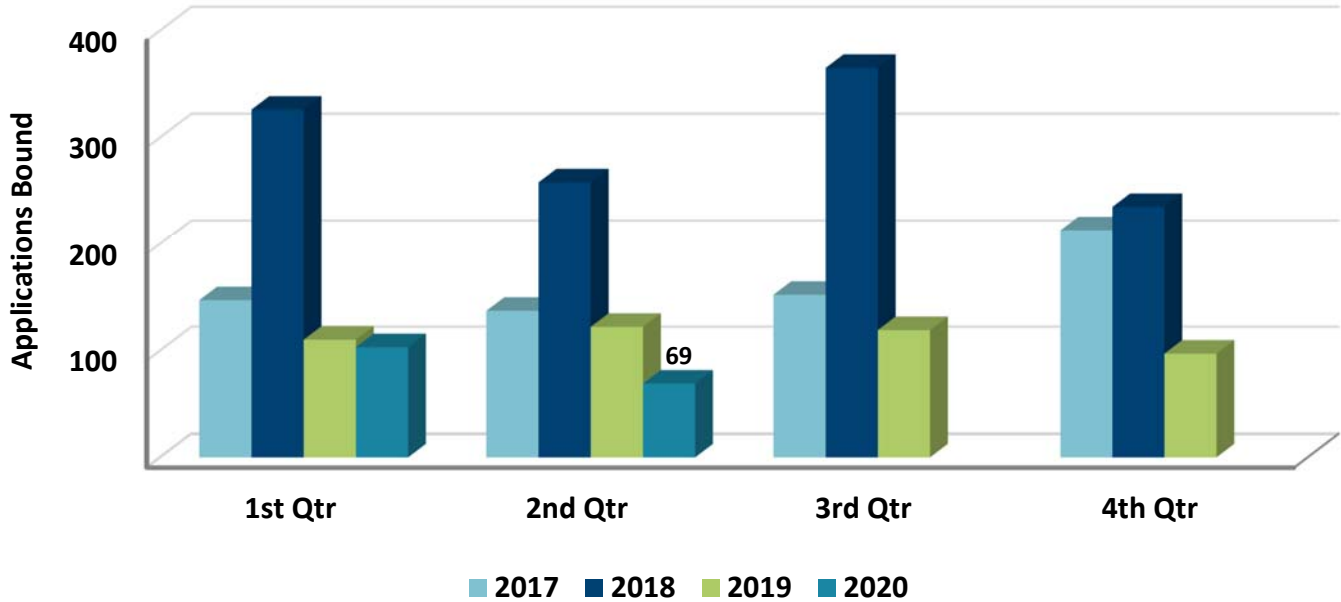
Number of Applications Reviewed by VCAP[®] Service	73
Number of VCAP[®] Service Matches	36
VCAP[®] Service Offers as a % of Matches	13.89%
Number of Confirmed VCAP[®] Service Policies	4
Confirmed VCAP[®] Service Policies as a % of Applications Reviewed	5.48%
Savings as a % of Redirected Assigned Risk Premium	-1.24%



Residual Market Demographics

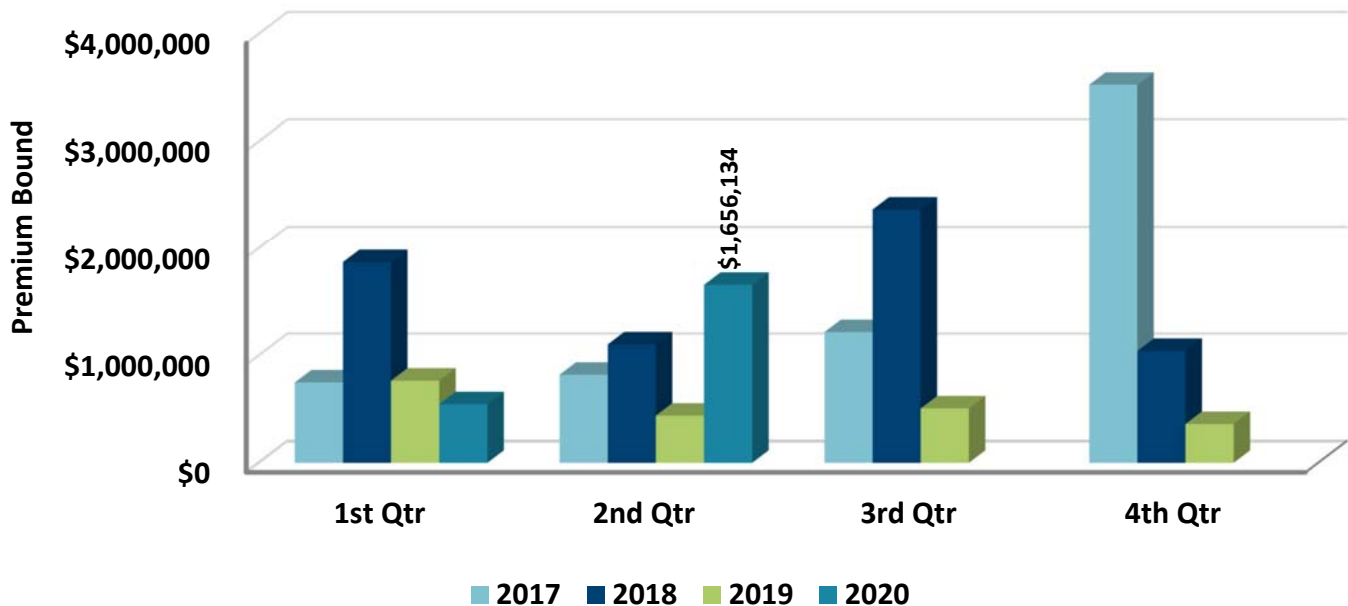
Total Applications Bound — 2017 vs. 2018 vs. 2019 vs. 2020

The number of applications—both new and churn—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



Total Application Premium Bound — 2017 vs. 2018 vs. 2019 vs. 2020

The total estimated premium on bound applications—both new and churn—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



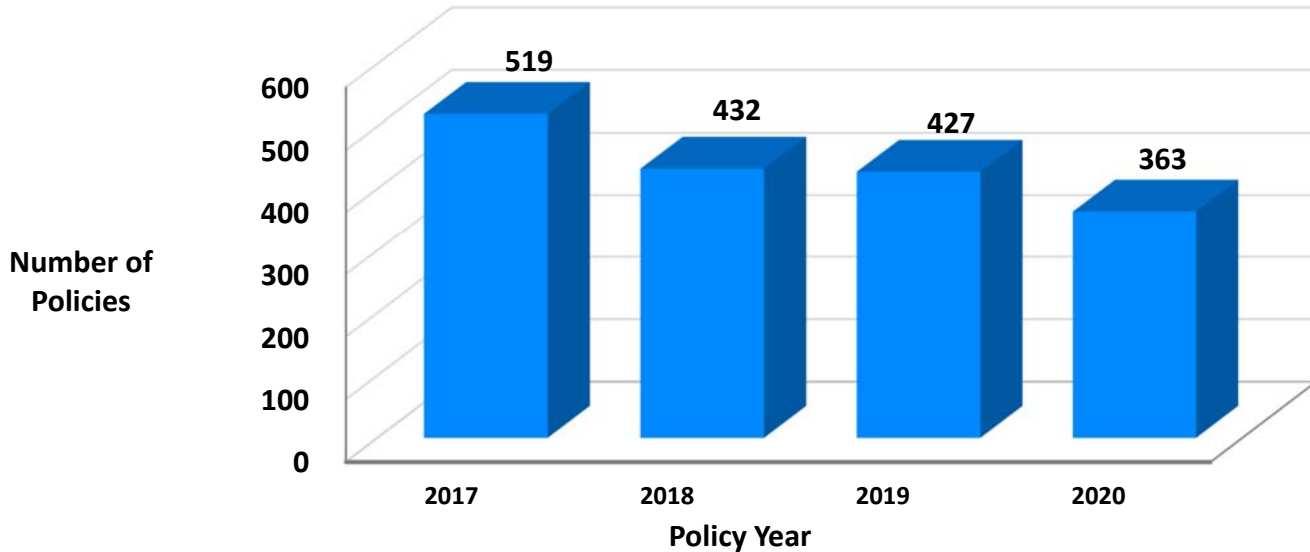


Residual Market Demographics

Residual Market Total Policy Counts

Second Quarter Data for Policies Reported through June 30, 2020

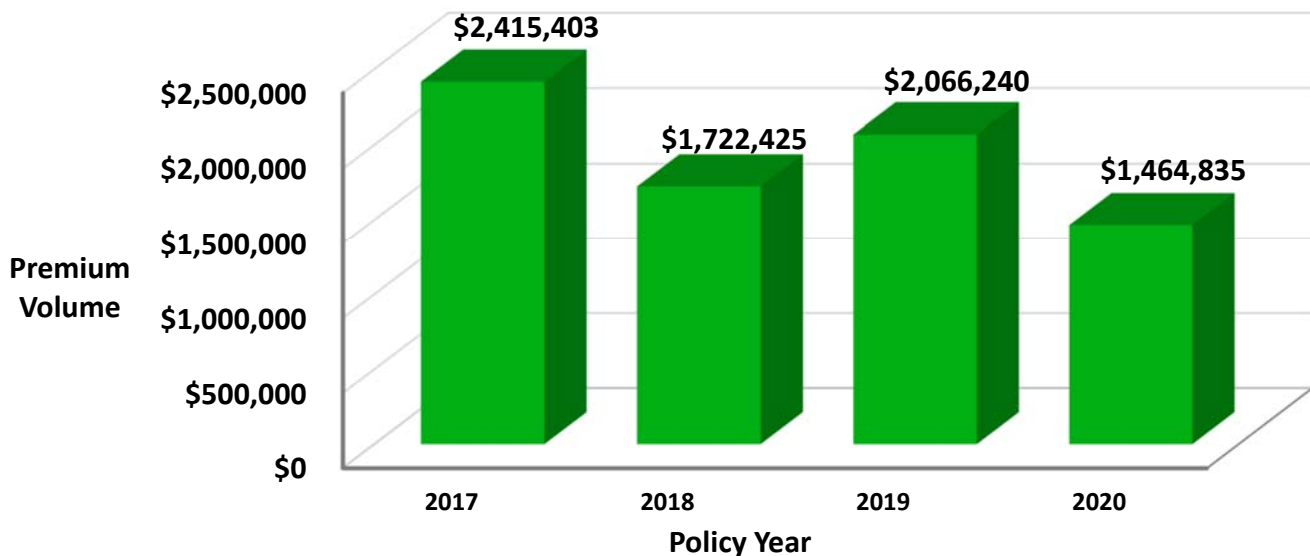
Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



Residual Market Total Premium Volume

Second Quarter Data Reported through June 30, 2020

Total amount of all Assigned Risk Plan premium with effective dates during the calendar period listed above.





Residual Market Demographics

Total Premium Distribution by Size of Risk

Second Quarter Data Reported through June 30, 2020

The total number of Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers in a premium range as of the date listed above.

Premium Interval	Policy Count	% of Total Policies	Total State Premium	% of Total Premium	Average Premium
\$0–2499	229	63.1	268,092	18.3	1,171
\$2500–4999	55	15.2	195,935	13.4	3,562
\$5000–9999	39	10.7	278,736	19.0	7,147
\$10000–19999	31	8.5	428,385	29.2	13,819
\$20000–49999	8	2.2	233,596	15.9	29,200
\$50000–99999	1	0.3	60,091	4.1	60,091
\$100000–199999	0	0.0	0	0.0	0
\$200000 +	0	0.0	0	0.0	0
Total	363	100.0	1,464,835	100.0	4,035

Second Quarter 2019 Data for Comparison

Premium Interval	Policy Count	% of Total Policies	Total State Premium	% of Total Premium	Average Premium
\$0–2499	272	63.7	282,095	13.7	1,037
\$2500–4999	74	17.3	263,066	12.7	3,555
\$5000–9999	41	9.6	292,346	14.1	7,130
\$10000–19999	25	5.9	342,847	16.6	13,714
\$20000–49999	12	2.8	332,911	16.1	27,743
\$50000–99999	2	0.5	143,633	7.0	71,817
\$100000–199999	0	0.0	0	0.0	0
\$200000 +	1	0.2	409,342	19.8	409,342
Total	427	100.0	2,066,240	100.0	4,839



Residual Market Demographics

Residual Market Top 10 Classification Codes by Policy Count Second Quarter Data Reported through June 30, 2020

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Policy Count	% of Policies
1	7219 - Trucking - NOC-All Employees & Drivers	24	6.6
2	5645 - Carpentry Construction Of Residential Dwellings Not Exceeding Three Stories In Height	22	6.1
3	2702 - Logging Or Tree Removal - Non Mechanized Operations	19	5.2
4	2709 - Logging Or Tree Removal - Mechanized Equipment Operators	17	4.7
5	5551 - Roofing-All Kinds & Drivers	16	4.4
6	6217 - Excavation & Drivers	12	3.3
7	7711 - Firefighters & Drivers - Volunteer	12	3.3
8	2701 - Logging Or Tree Removal - Log Hauling & Drivers	10	2.8
9	8279 - Stable Or Breeding Farm & Drivers	9	2.5
10	9015 - Building Or Property Management - All Other Employees	8	2.2

Residual Market Top 10 Classification Codes by Premium Volume Second Quarter Data Reported through June 30, 2020

The top 10 governing class codes by premium volume written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Premium	% of Premium
1	7219 - Trucking - NOC-All Employees & Drivers	125,709	8.6
2	2701 - Logging Or Tree Removal - Log Hauling & Drivers	99,559	6.8
3	2709 - Logging Or Tree Removal - Mechanized Equipment Operators	95,741	6.5
4	5551 - Roofing-All Kinds & Drivers	85,431	5.8
5	2702 - Logging Or Tree Removal - Non Mechanized Operations	81,586	5.6
6	7705 - Ambulance Service Companies And Ems (Emergency Medical Service) Providers & Drivers	78,927	5.4
7	5645 - Carpentry Construction Of Residential Dwellings Not Exceeding Three Stories In Height	76,656	5.2
8	6217 - Excavation & Drivers	65,727	4.5
9	8279 - Stable Or Breeding Farm & Drivers	44,682	3.1
10	7711 - Firefighters & Drivers - Volunteer	38,437	2.6



Glossary of Terms

Applications Bound—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

Earned Premium or Premiums Earned—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, “premiums earned” describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

In Force (Policies/Premium)—All policies and associated estimated premium that are current as of a given date.

Incurred But Not Reported (IBNR)—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include “bulk” reserves for estimated future development of case reserves.

Loss Ratio—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is $(\text{loss} + \text{loss adjustment expense}) / \text{earned premium}$.

Premium Bound—The total estimated annual premium on bound applications.

Underwriting Gain/ (Loss)—The financial statement presentation that reflects the excess of earned premium over incurred losses.

VCAP[®] Service—Voluntary Coverage Assistance Program is a supplemental program to NCCI’s Workers Compensation Insurance Plan. As part of NCCI’s strategic vision of maintaining and depopulating the residual market, NCCI’s **VCAP[®] Service** redirects coverage opportunities for employers to voluntary market insurers, which generally provide coverage at a lower cost. **VCAP[®] Service** provides an additional source for producers and employers to secure voluntary workers compensation coverage prior to entering the residual market for coverage.