



Tennessee Residual Market State Activity Report

Third Quarter 2025



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Executive Summary

NCCI, as Pool and Plan Administrator of the Tennessee Workers Compensation Insurance Plan, is pleased to provide the Third Quarter 2025 *Tennessee Residual Market State Activity Report*.

Residual Market demographics contained in this report include:

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If you have any questions or comments about this report, please feel free to contact Sean Cordell, Plan Administration, sean_cordell@ncci.com or 561-893-3171.



Residual Market Demographics

Residual Market Total Policies and Premium In Force

As of September 30, 2025—compared to prior year

Total number of Assigned Risk Plan policies and prorated estimated premium volume in force reported as of the date listed above. This excludes policies that have been cancelled or expired prior to the date listed above.

The other exhibits in this report describe quarterly and year-to-date data, including policies that cancelled or expired during the timeframe.

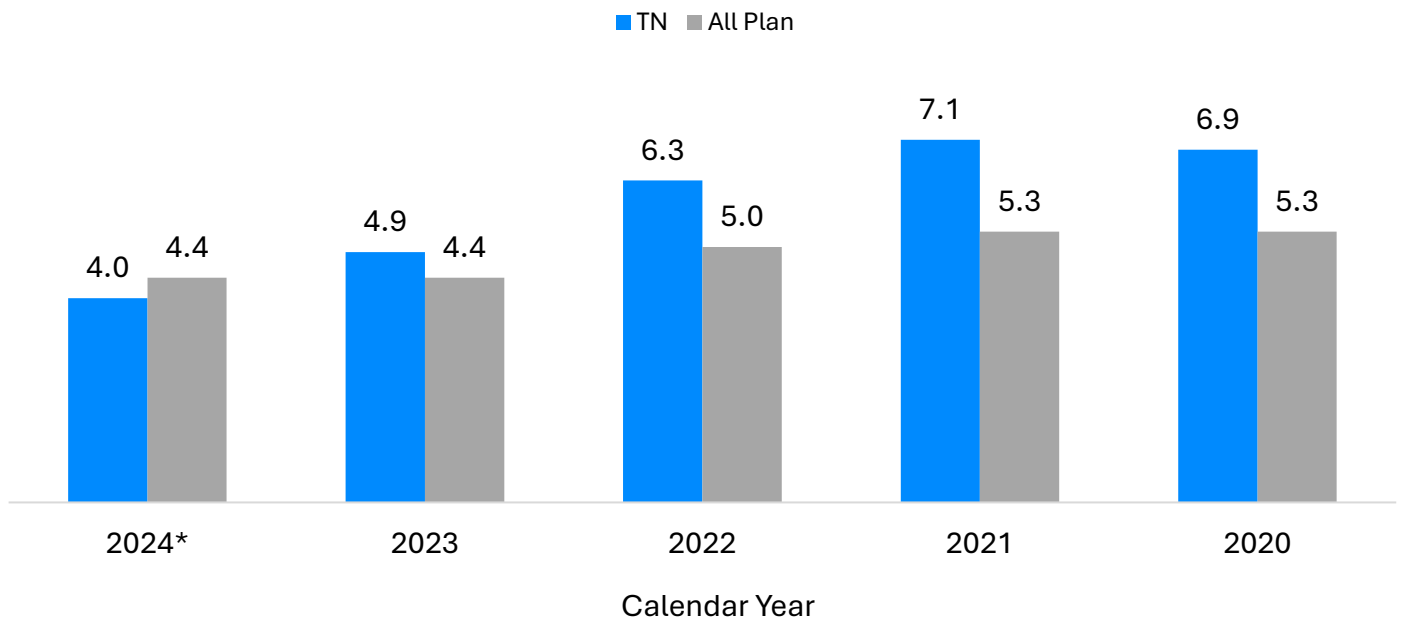
	2025	2024	2025 vs. 2024 #	2025 vs. 2024 %
Policy Count	4,972	5,402	-430	-8.0%
Premium Volume	\$26,451,803	\$27,214,895	-\$763,092	-2.8%



Residual Market Demographics

Tennessee Residual Market Share Compared to All Plan Jurisdictions Market Share Calendar Years 2024 - 2020

Plan Premium as a Percentage of Direct Written Premium



*Preliminary

Note: The Residual Market Share is based on residual market written premium as a percentage of total direct written premium on a calendar year basis, from financial data reported to NCCI.

Due to the nature of calendar year data, this chart provides a full year of data and is updated only once a year with the second quarter report.

This Residual Market Share is published in the **Residual Market Management Summary** within *Exhibit P* for NCCI Plan and Pool Administered states. “All Plan” jurisdictions in this chart represent the subtotal market shares for NCCI Plan-administered states within *Exhibit P*.



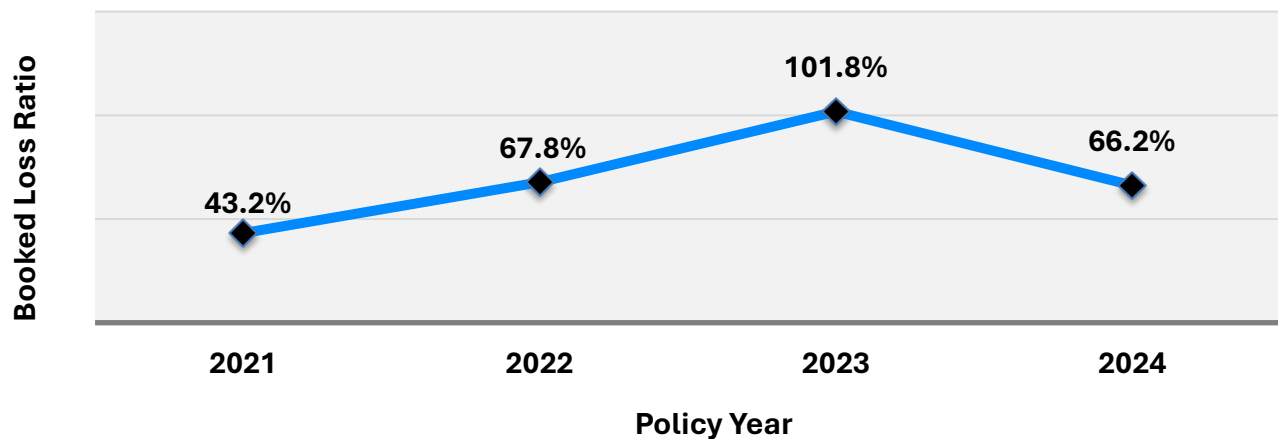
Residual Market Demographics

Tennessee Residual Market Reinsurance Pool

Policy Year Financial Results through 2nd Quarter 2025 for 2024 and prior years*

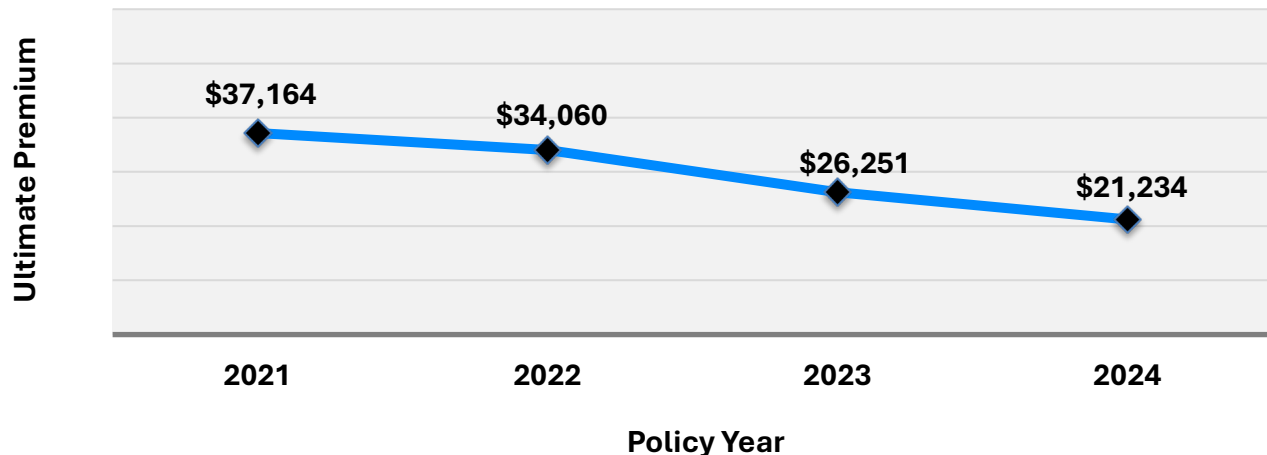
Booked Loss Ratio (Projected to Ultimate)

The ratio of total incurred losses to total net premiums (net of uncollectible premium) in a given period, in this state, expressed as a percentage.



Ultimate Net Written Premium (Projected to Ultimate) (000's)

The premium charged by an insurance company for coverage provided by an insurance contract for the policy period in this state.



*3rd Quarter 2025 data will be available the end of January 2026 due to the timing of data reporting

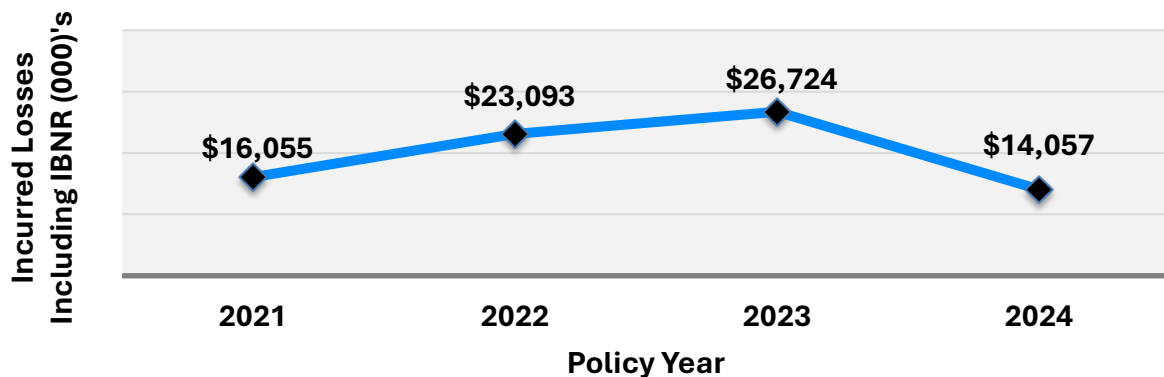


Residual Market Demographics

Tennessee Residual Market Reinsurance Pool Net Operating Results Policy Year Financial Results through 2nd Quarter 2025 for 2024 and prior years*

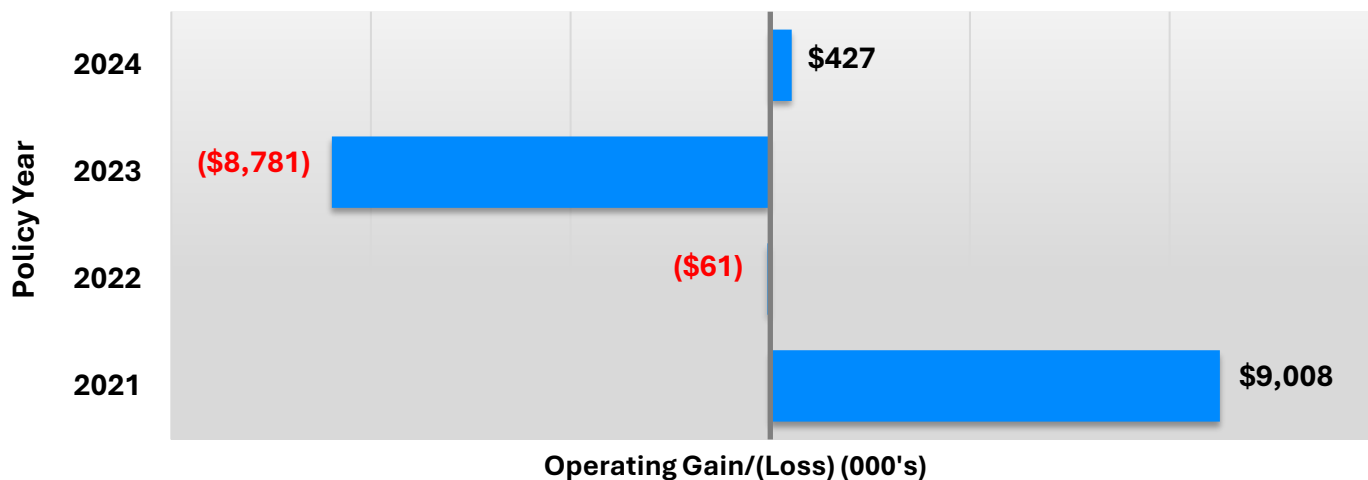
Incurred Losses (Projected to Ultimate)

Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



Estimated Net Operating Gain/(Loss) (000's) (Projected to Ultimate)

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



*3rd Quarter 2025 data will be available the end of January 2026 due to the timing of data reporting



Residual Market Demographics

Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in Tennessee for Policy Years 2021-2025, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 2nd Quarter 2025.

Policy Year	Gross Written Premium \$	Uncollectible Premium \$	Percentage
2021	39,684,463	2,520,818	6.4%
2022	36,081,936	2,021,983	5.6%
2023	28,401,432	2,337,765	8.2%
2024	21,758,201	--	--
2025	7,035,849	--	--

* The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.



Residual Market Demographics

Voluntary Coverage Assistance Program

Third Quarter Data through September 30, 2025

The volume of assigned risk applications redirected to the voluntary market through NCCI's *VCAP*® Service. The following shows the results *VCAP*® Service has provided during Third Quarter 2025.

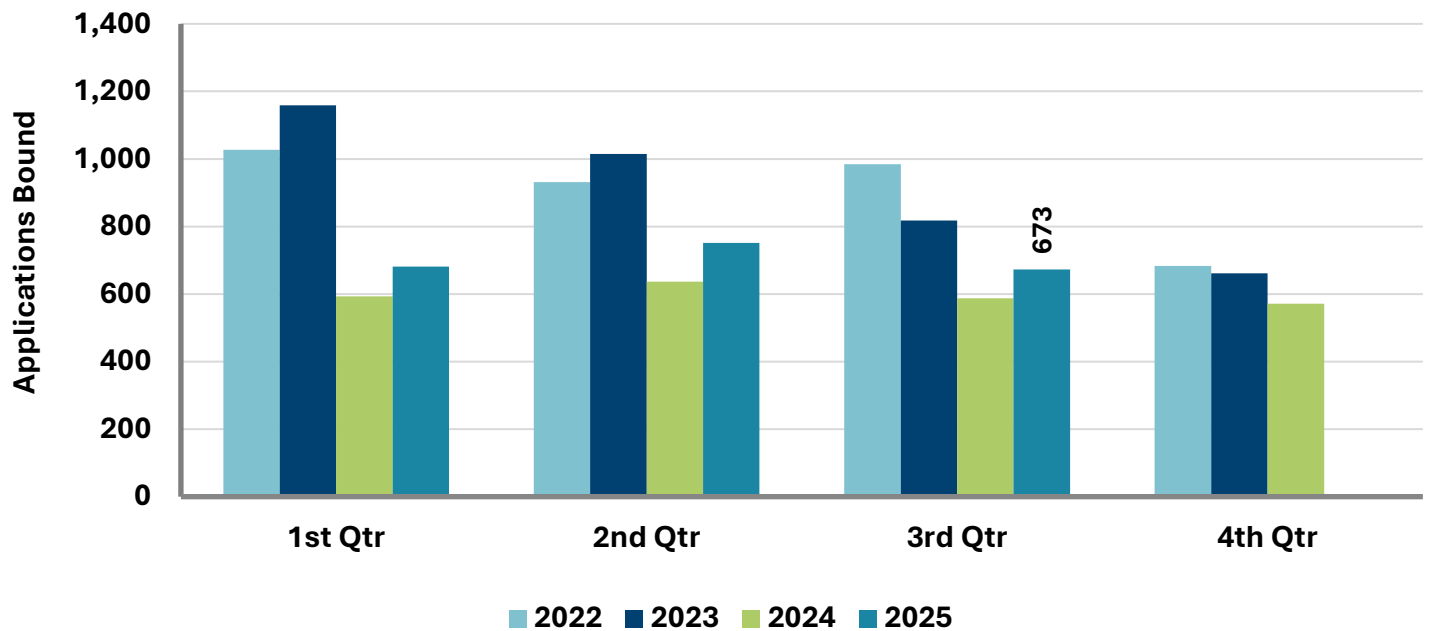
Number of Applications Reviewed by VCAP ® Service	976
Associated Premium for Applications Reviewed	\$4,027,289.45
Number of VCAP ® Service Matches	830
VCAP ® Service Matches as a % of Applications Reviewed	85.04%
Number of VCAP ® Service Offers	300
VCAP ® Service Offers as a % of Matches	36.14%
Number of Confirmed VCAP ® Service Policies	293
Confirmed VCAP ® Service Policies as a % of Applications Reviewed	30.02%
Redirected Assigned Risk Premium	\$1,151,193.73
Associated Voluntary Market Premium	\$1,085,573.16
Savings	\$65,620.57
Average Savings per Application	\$223.96
Savings as a % of Redirected Assigned Risk Premium	5.70%
Redirected Premium as a % of Associated Premium for Applications Reviewed by VCAP ® Service	28.58%



Residual Market Demographics

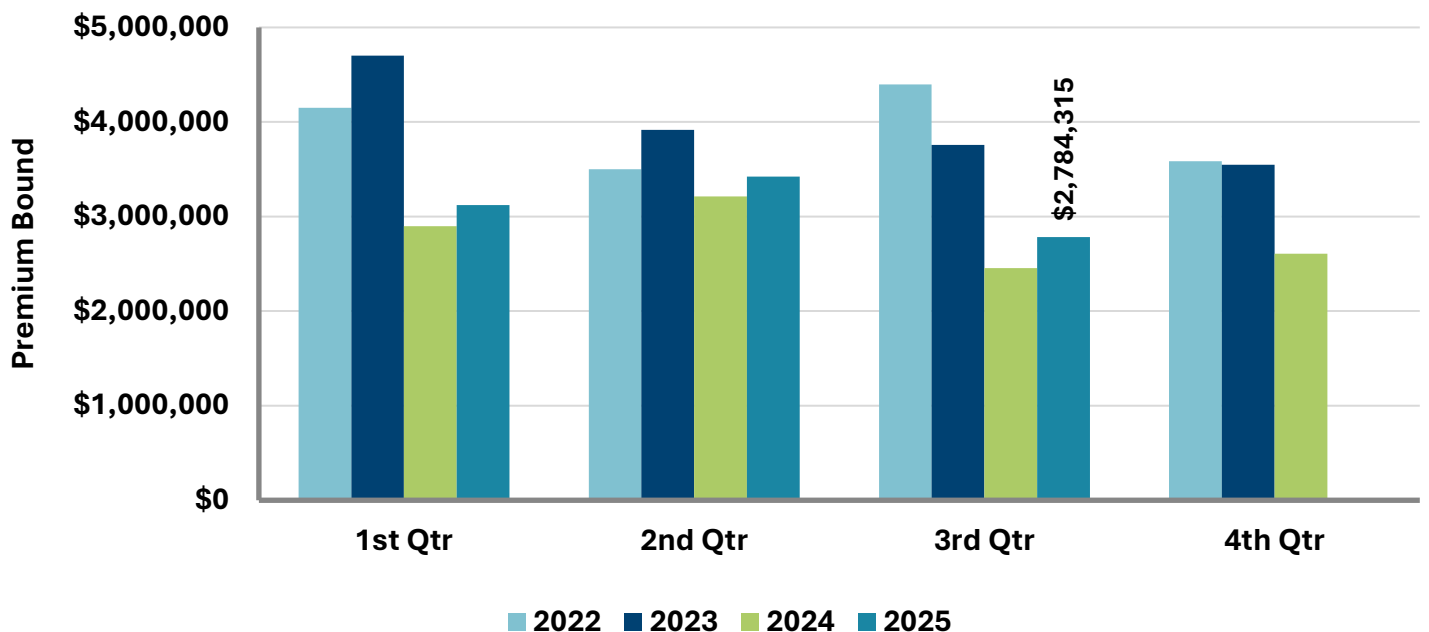
Total Applications Bound — 2022 vs. 2023 vs. 2024 vs. 2025

The number of applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



Total Application Premium Bound — 2022 vs. 2023 vs. 2024 vs. 2025

The total estimated premium on bound applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



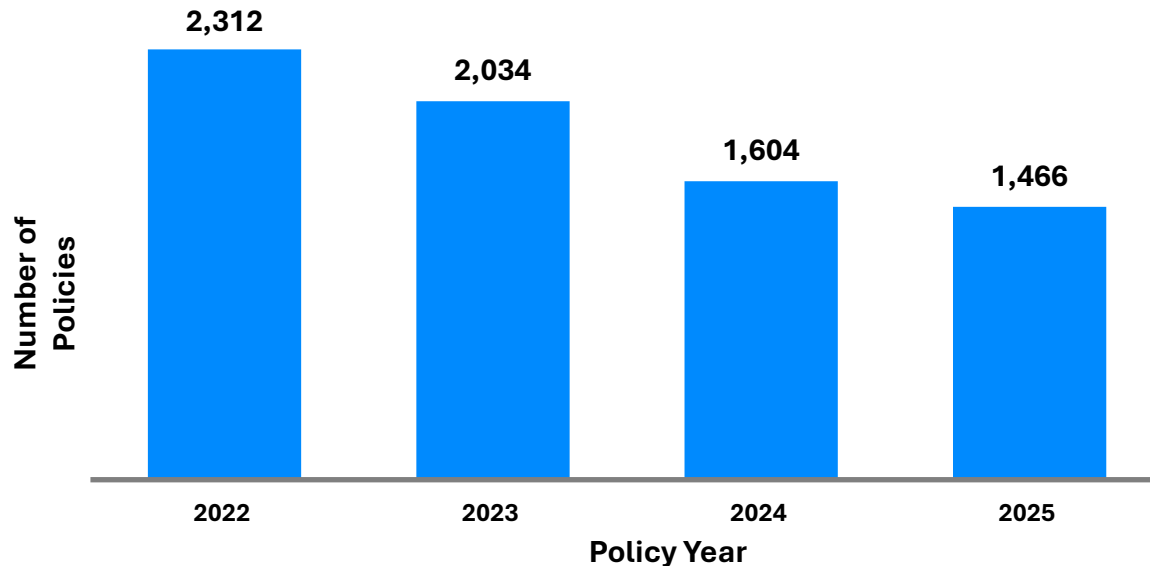


Residual Market Demographics

Residual Market Total Policy Counts

Third Quarter Data for Policies Reported through September 30, 2025

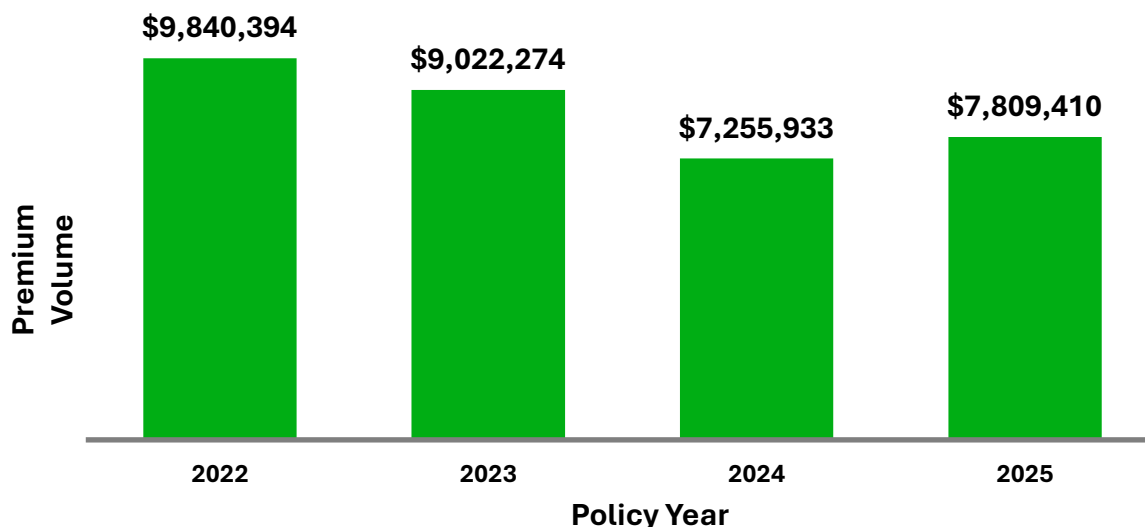
Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



Residual Market Total Premium Volume

Third Quarter Data for Premium Reported through September 30, 2025

Total amount of all Assigned Risk Plan prorated estimated annual premium with effective dates during the calendar period listed above.





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Residual Market Demographics

Premium Size Profiles

The total number of Assigned Risk Plan policies and prorated estimated annual premium totals, with effective dates during the respective timeframe (Third Quarter), and reported to NCCI by September 30, 2025, by both Direct Assignment and Servicing Carriers.

Third Quarter Data Reported through September 30, 2025

Premium Size \$	Policy Count	% of Total Policies	Premium \$	% of Total Premium	Average Premium \$
0- 2,499	815	55.6	935,855	12.0	1,148
2,500- 4,999	283	19.3	1,022,184	13.1	3,612
5,000- 9,999	193	13.2	1,352,831	17.3	7,009
10,000- 19,999	108	7.4	1,469,031	18.8	13,602
20,000- 49,999	52	3.5	1,521,969	19.5	29,269
50,000- 99,999	8	0.5	492,426	6.3	61,553
100,000- 199,999	7	0.5	1,015,114	13.0	145,016
200,000+	0	0.0	0	0.0	0
Total	1,466	100.0	7,809,410	100.0	5,327

Third Quarter 2024 Data for Comparison

Premium Size \$	Policy Count	% of Total Policies	Premium \$	% of Total Premium	Average Premium \$
0- 2,499	1,019	63.5	1,031,029	14.2	1,012
2,500- 4,999	270	16.8	981,919	13.5	3,637
5,000- 9,999	167	10.4	1,174,581	16.2	7,033
10,000- 19,999	84	5.2	1,145,671	15.8	13,639
20,000- 49,999	47	2.9	1,394,787	19.2	29,676
50,000- 99,999	12	0.7	786,559	10.8	65,547
100,000- 199,999	5	0.3	741,387	10.2	148,277
200,000+	0	0.0	0	0.0	0
Total	1,604	100.0	7,255,933	100.0	4,524

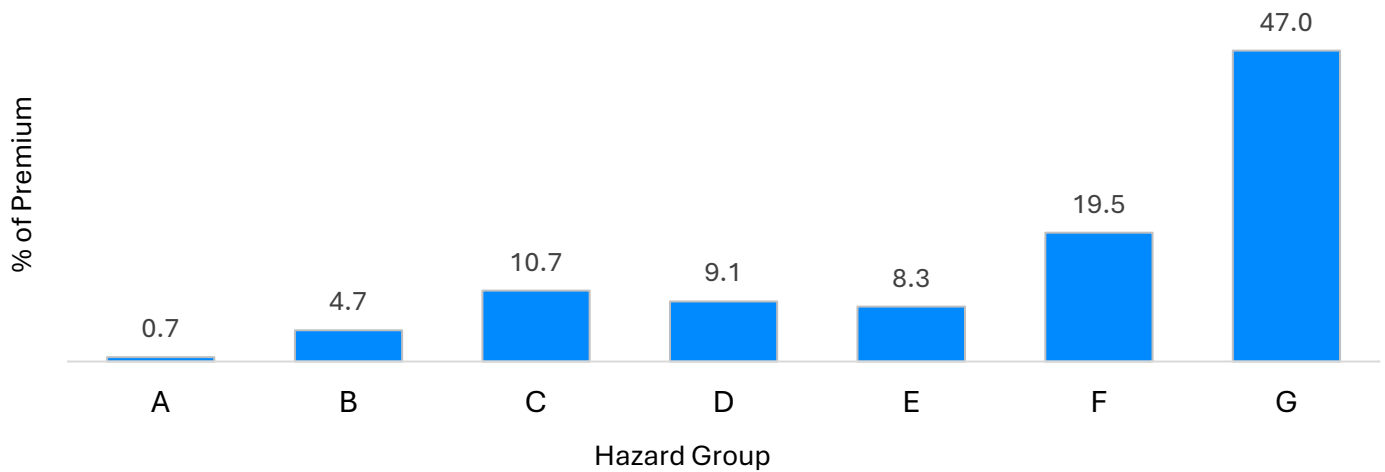


Residual Market Demographics

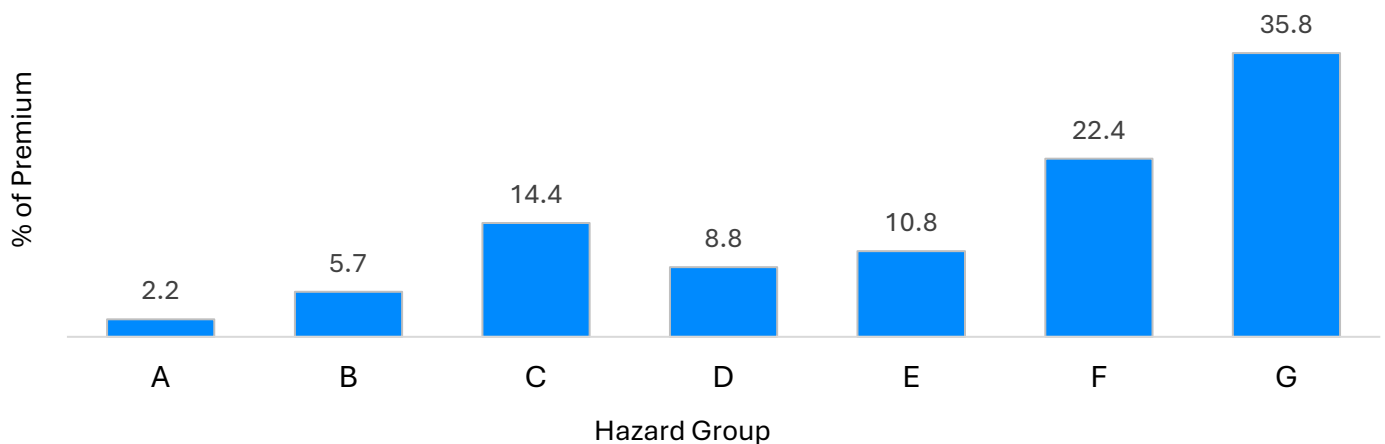
Hazard Group Distribution

Third Quarter Data Reported through **September 30, 2025**

The Hazard Groups for Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers as of the date listed above.



Third Quarter 2024 Data for Comparison





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Third Quarter 2025

Residual Market Demographics

Residual Market Top 10 Classification Codes by Policy Count

Third Quarter Data Reported through September 30, 2025

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Policy Count	% of Policies
1	5551 - Roofing-All Kinds & Drivers	246	16.8
2	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	215	14.7
3	5604 - Construction - Executives, Supervisors or Foremen Overseeing Jobsites - Not Performing Actual Construction Work	53	3.6
4	7711 - Firefighters & Drivers – Volunteer	52	3.5
5	8720 - Inspection of Risks for Insurance or Valuation Purposes NOC	49	3.3
6	5437 - Carpentry-Installation of Cabinet Work or Interior Trim	45	3.1
7	0106 - Tree Pruning, Spraying, Repairing - All Operations & Drivers	44	3.0
8	9014 - Janitorial Services by Contractors-No Window Cleaning Above Ground Level & Drivers	34	2.3
9	5474 - Painting NOC & Shop Operations, Drivers	31	2.1
10	6217 - Excavation & Drivers	28	1.9

Residual Market Top 10 Classification Codes by Premium Volume

Third Quarter Data Reported through September 30, 2025

The top 10 governing class codes by prorated estimated annual premium written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Premium \$	% of Premium
1	5551 - Roofing-All Kinds & Drivers	1,955,844	25.0
2	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	1,108,716	14.2
3	0106 - Tree Pruning, Spraying, Repairing - All Operations & Drivers	259,787	3.3
4	8864 - Social Service Organization - All Employees & Salespersons, Drivers	197,872	2.5
5	3076 - Sheet Metal Products Mfg.	186,444	2.4
6	5437 - Carpentry-Installation of Cabinet Work or Interior Trim	169,524	2.2
7	9180 - Amusement Device Operation NOC Not Traveling & Drivers	156,107	2.0
8	7705 - Ambulance Service Companies and EMS (Emergency Medical Service) Providers & Drivers	148,693	1.9
9	5535 - Sheet Metal Work-Installation & Drivers	148,118	1.9
10	5604 - Construction - Executives, Supervisors or Foremen Overseeing Jobsites - Not Performing Actual Construction Work	143,689	1.8



Glossary of Terms

Applications Bound—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

Earned Premium or Premiums Earned—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, “premiums earned” describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

In Force (Policies/Premium)—All policies and associated estimated premium that are current as of a given date. This excludes policies that have been cancelled or expired prior to the given date.

Incurred But Not Reported (IBNR)—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include “bulk” reserves for estimated future development of case reserves.

Loss Ratio—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is $(\text{loss} + \text{loss adjustment expense}) / \text{earned premium}$.

Premium Bound—The total estimated annual premium on bound applications.

Prorated Estimated Annual Premium—premium determined by multiplying a policy’s total estimated annual premium to a factor based on the number of days the policy was in effect. For example, if a policy was in effect for 100 days, the factor would be $100/365$ or 0.274 . For a policy with a total estimated annual premium of \$1,000 the prorated estimated annual premium would be \$274. This calculation is applied to cancelled policies.

Underwriting Gain/ (Loss)—The financial statement presentation that reflects the excess of earned premium over incurred losses.

VCAP® Service—Voluntary Coverage Assistance Program is a supplemental program to NCCI’s Workers Compensation Insurance Plan. As part of NCCI’s strategic vision of maintaining and depopulating the residual market, NCCI’s **VCAP® Service** redirects coverage opportunities for employers to voluntary market insurers, which generally provide coverage at a lower cost. **VCAP® Service** provides an additional source for producers and employers to secure voluntary workers compensation coverage prior to entering the residual market for coverage.