



Tennessee Residual Market State Activity Report

Second Quarter 2025



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Executive Summary

NCCI, as Pool and Plan Administrator of the Tennessee Workers Compensation Insurance Plan, is pleased to provide the Second Quarter 2025 *Tennessee Residual Market State Activity Report*.

Residual Market demographics contained in this report include:

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If you have any questions or comments about this report, please feel free to contact Sean Cordell, Plan Administration, sean_cordell@ncci.com or 561-893-3171.



Residual Market Demographics

Residual Market Total Policies and Premium In Force

As of June 30, 2025—compared to prior year

Total number of Assigned Risk Plan policies and prorated estimated premium volume in force reported as of the date listed above. This excludes policies that have been cancelled or expired prior to the date listed above.

The other exhibits in this report describe quarterly and year-to-date data, including policies that cancelled or expired during the timeframe.

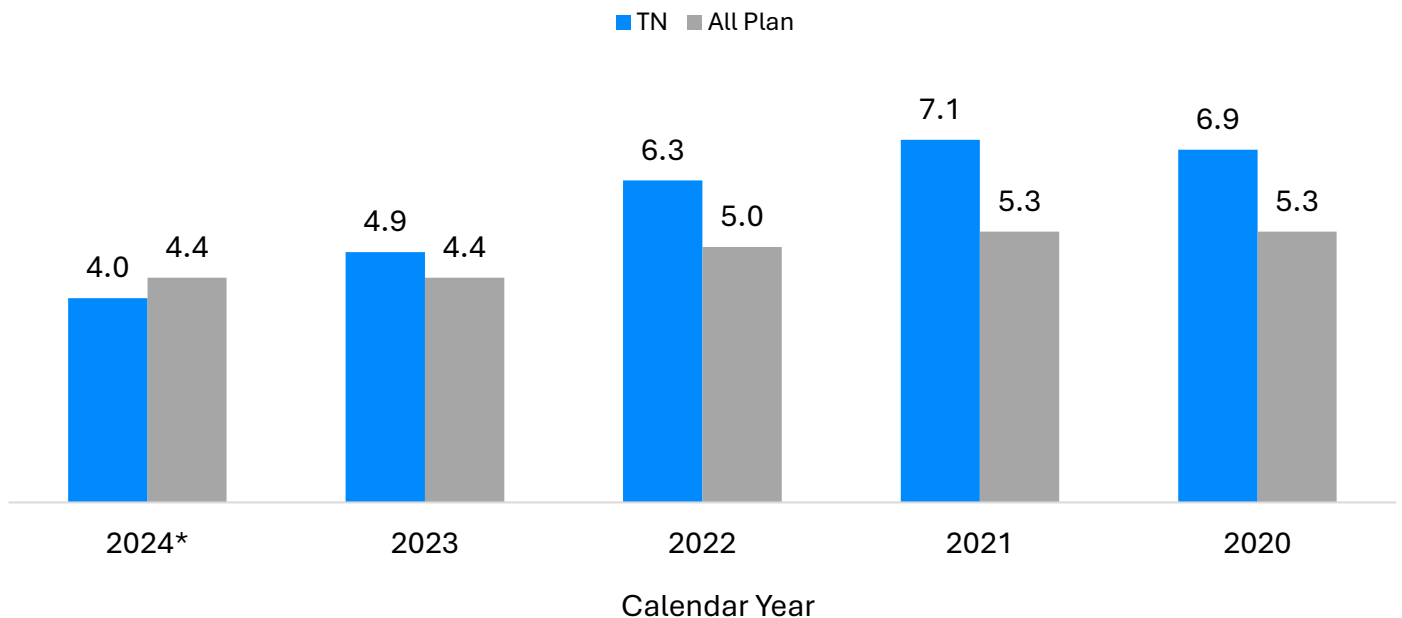
	2025	2024	2025 vs. 2024 #	2025 vs. 2024 %
Policy Count	4,974	5,602	-628	-11.2%
Premium Volume	\$25,237,891	\$28,558,400	-\$3,320,509	-11.6%



Residual Market Demographics

Tennessee Residual Market Share Compared to All Plan Jurisdictions Market Share Calendar Years 2024 - 2020

Plan Premium as a Percentage of Direct Written Premium



*Preliminary

Note: The Residual Market Share is based on residual market written premium as a percentage of total direct written premium on a calendar year basis, from financial data reported to NCCI.

Due to the nature of calendar year data, this chart provides a full year of data and is updated only once a year with the second quarter report.

This Residual Market Share is published in the **Residual Market Management Summary** within *Exhibit P* for NCCI Plan and Pool Administered states. “All Plan” jurisdictions in this chart represent the subtotal market shares for NCCI Plan-administered states within *Exhibit P*.



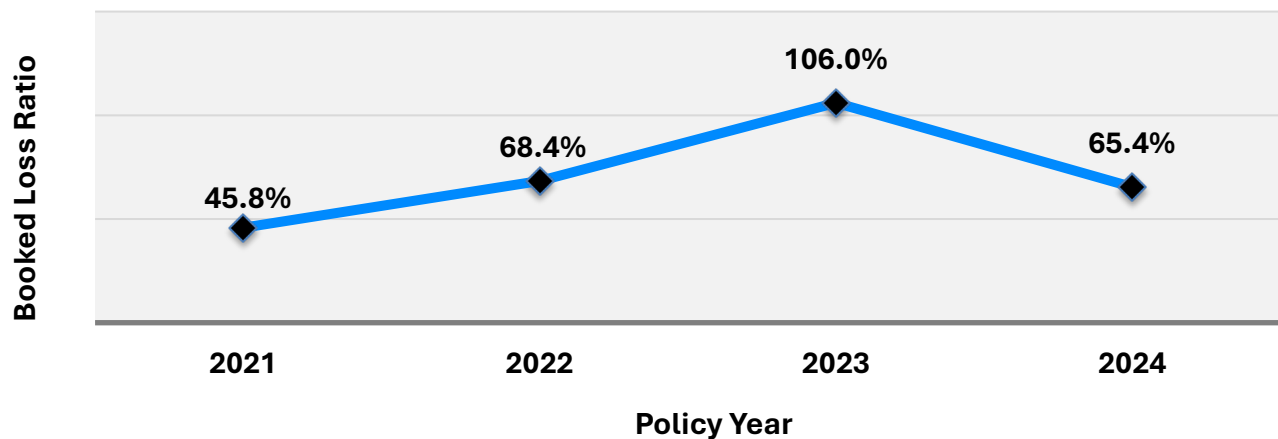
Residual Market Demographics

Tennessee Residual Market Reinsurance Pool

Policy Year Financial Results through 1st Quarter 2025 for 2024 and prior years*

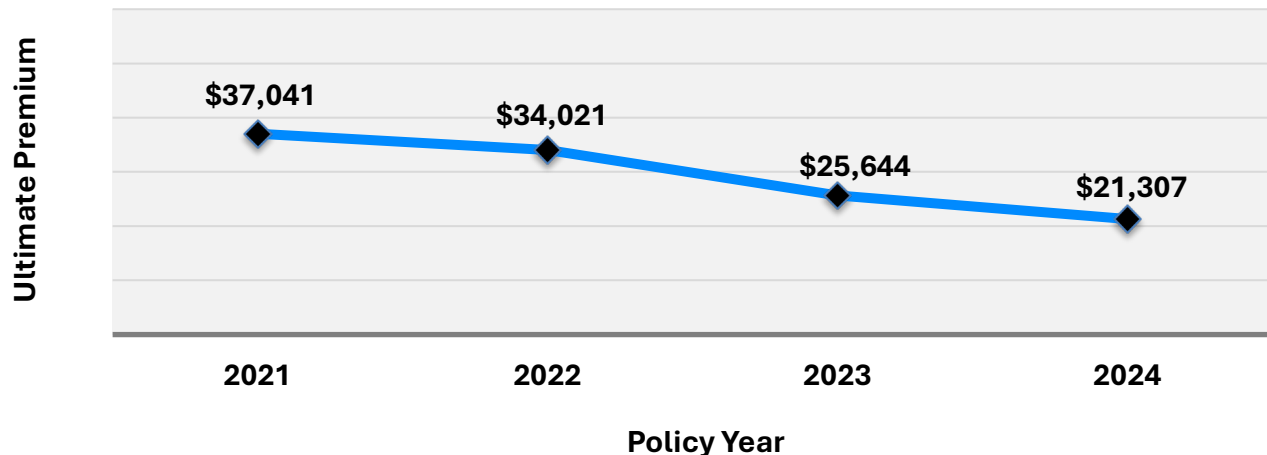
Booked Loss Ratio (Projected to Ultimate)

The ratio of total incurred losses to total net premiums (net of uncollectible premium) in a given period, in this state, expressed as a percentage.



Ultimate Net Written Premium (Projected to Ultimate) (000's)

The premium charged by an insurance company for coverage provided by an insurance contract for the policy period in this state.



*2nd Quarter 2025 data will be available the end of October 2025 due to the timing of data reporting

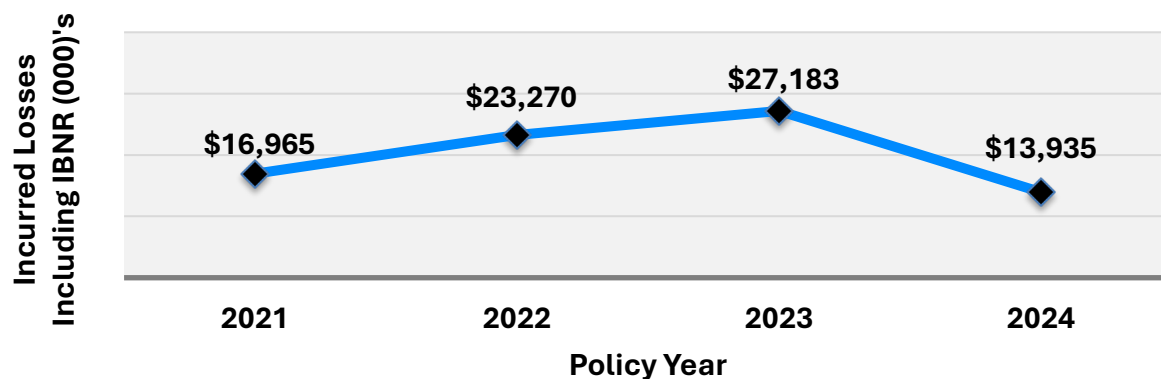


Residual Market Demographics

Tennessee Residual Market Reinsurance Pool Net Operating Results Policy Year Financial Results through 1st Quarter 2025 for 2024 and prior years*

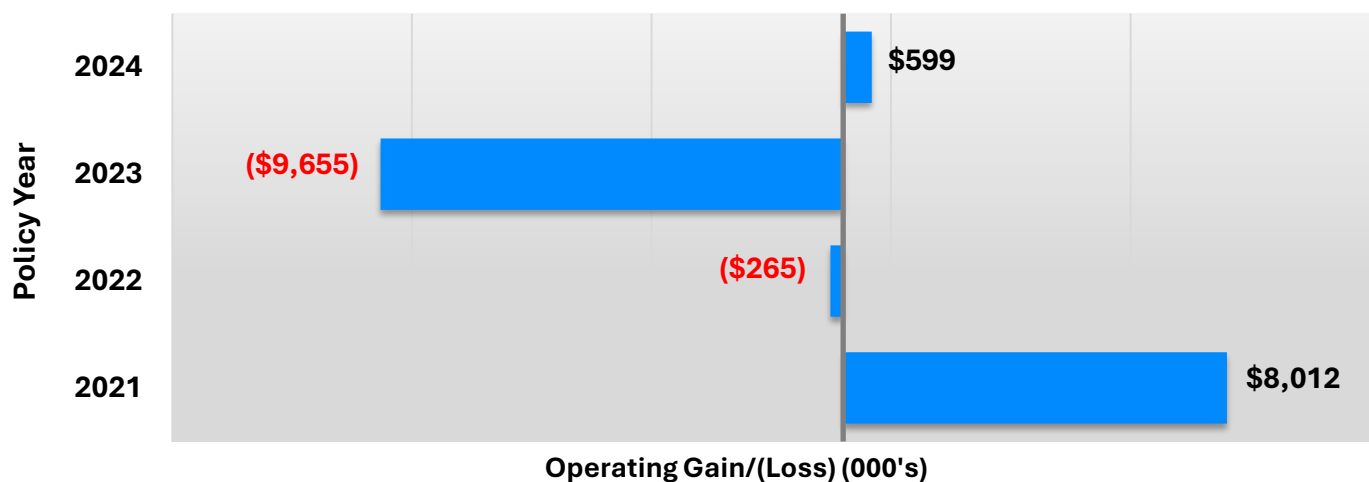
Incurred Losses (Projected to Ultimate)

Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



Estimated Net Operating Gain/(Loss) (000's) (Projected to Ultimate)

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



*2nd Quarter 2025 data will be available the end of October 2025 due to the timing of data reporting



Residual Market Demographics

Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in Tennessee for Policy Years 2021-2025, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 1st Quarter 2025.

Policy Year	Gross Written Premium \$	Uncollectible Premium \$	Percentage
2021	39,565,925	2,525,388	6.4%
2022	36,067,758	2,046,855	5.7%
2023	27,966,089	2,136,028	7.6%
2024	20,421,478	--	--
2025	2,748,515	--	--

* The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.



Residual Market Demographics

Voluntary Coverage Assistance Program

Second Quarter Data through June 30, 2025

The volume of assigned risk applications redirected to the voluntary market through NCCI's *VCAP® Service*. The following shows the results *VCAP® Service* has provided during Second Quarter 2025.

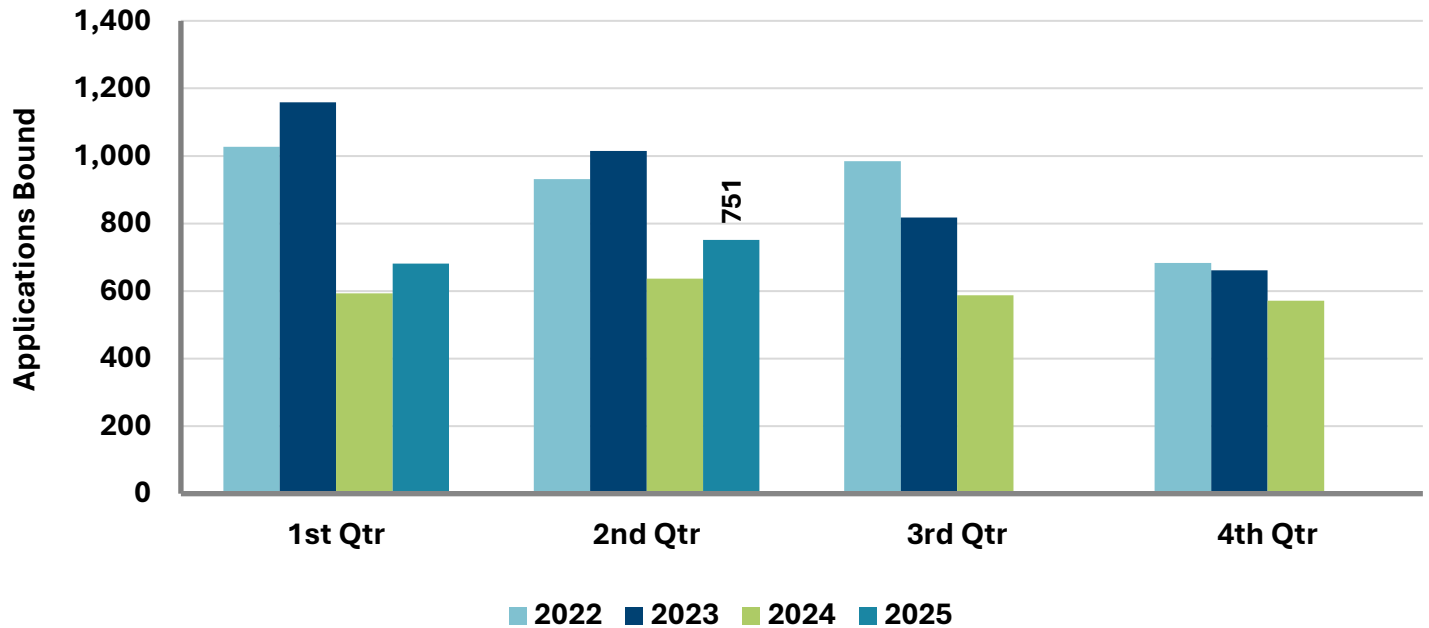
Number of Applications Reviewed by VCAP® Service	1,036
Associated Premium for Applications Reviewed	\$4,469,601.36
Number of VCAP® Service Matches	893
VCAP® Service Matches as a % of Applications Reviewed	86.20%
Number of VCAP® Service Offers	275
VCAP® Service Offers as a % of Matches	30.80%
Number of Confirmed VCAP® Service Policies	273
Confirmed VCAP® Service Policies as a % of Applications Reviewed	26.35%
Redirected Assigned Risk Premium	\$1,000,640.18
Associated Voluntary Market Premium	\$954,384.91
Savings	\$46,255.27
Average Savings per Application	\$169.43
Savings as a % of Redirected Assigned Risk Premium	4.62%
Redirected Premium as a % of Associated Premium for Applications Reviewed by VCAP® Service	22.39%



Residual Market Demographics

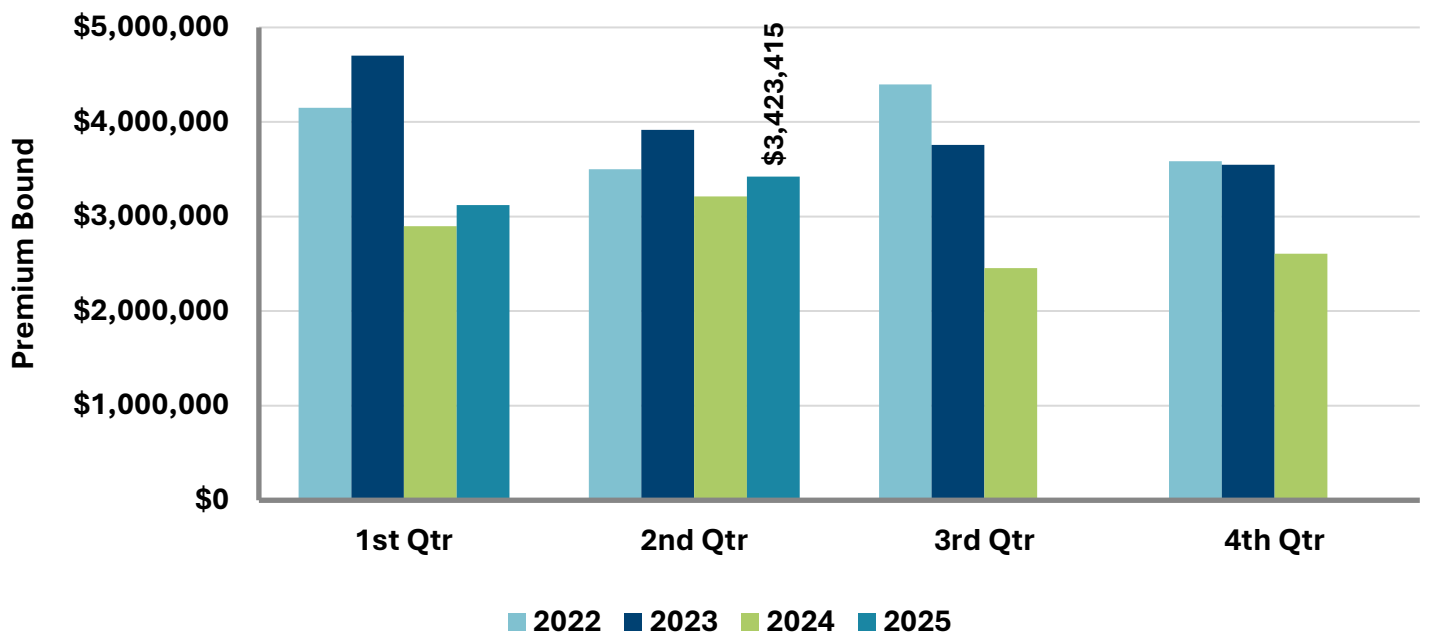
Total Applications Bound — 2022 vs. 2023 vs. 2024 vs. 2025

The number of applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



Total Application Premium Bound — 2022 vs. 2023 vs. 2024 vs. 2025

The total estimated premium on bound applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



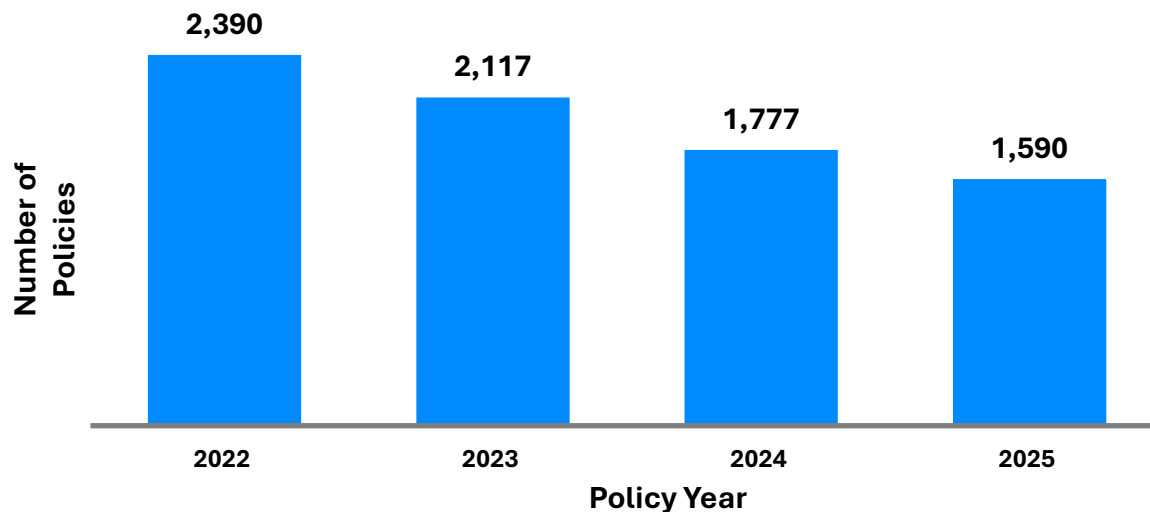


Residual Market Demographics

Residual Market Total Policy Counts

Second Quarter Data for Policies Reported through June 30, 2025

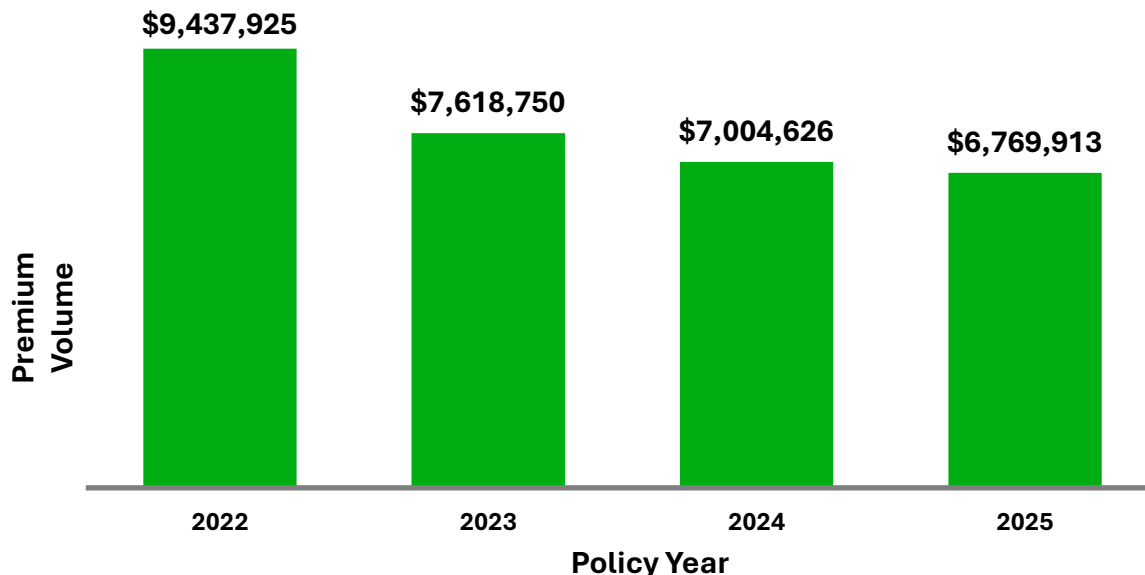
Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



Residual Market Total Premium Volume

Second Quarter Data for Premium Reported through June 30, 2025

Total amount of all Assigned Risk Plan prorated estimated annual premium with effective dates during the calendar period listed above.





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Residual Market Demographics

Premium Size Profiles

The total number of Assigned Risk Plan policies and prorated estimated annual premium totals, with effective dates during the respective timeframe (Second Quarter), and reported to NCCI by June 30, 2025, by both Direct Assignment and Servicing Carriers.

Second Quarter Data Reported through June 30, 2025

Premium Size \$	Policy Count	% of Total Policies	Premium \$	% of Total Premium	Average Premium \$
0- 2,499	957	60.2	1,019,254	15.1	1,065
2,500- 4,999	260	16.4	930,765	13.7	3,580
5,000- 9,999	199	12.5	1,399,987	20.7	7,035
10,000- 19,999	112	7.0	1,516,412	22.4	13,539
20,000- 49,999	57	3.6	1,597,020	23.6	28,018
50,000- 99,999	5	0.3	306,475	4.5	61,295
100,000- 199,999	0	0.0	0	0.0	0
200,000+	0	0.0	0	0.0	0
Total	1,590	100.0	6,769,913	100.0	4,258

Second Quarter 2024 Data for Comparison

Premium Size \$	Policy Count	% of Total Policies	Premium \$	% of Total Premium	Average Premium \$
0- 2,499	1,101	62.0	1,090,069	15.6	990
2,500- 4,999	301	16.9	1,056,439	15.1	3,510
5,000- 9,999	211	11.9	1,515,820	21.6	7,184
10,000- 19,999	112	6.3	1,534,648	21.9	13,702
20,000- 49,999	45	2.5	1,312,049	18.7	29,157
50,000- 99,999	7	0.4	495,601	7.1	70,800
100,000- 199,999	0	0.0	0	0.0	0
200,000+	0	0.0	0	0.0	0
Total	1,777	100.0	7,004,626	100.0	3,942

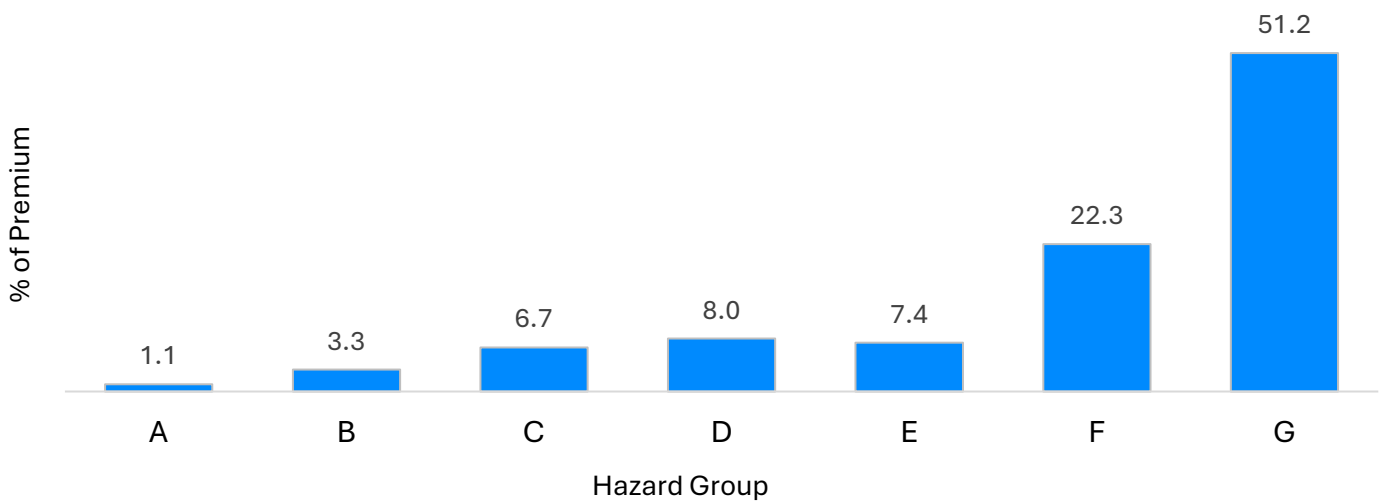


Residual Market Demographics

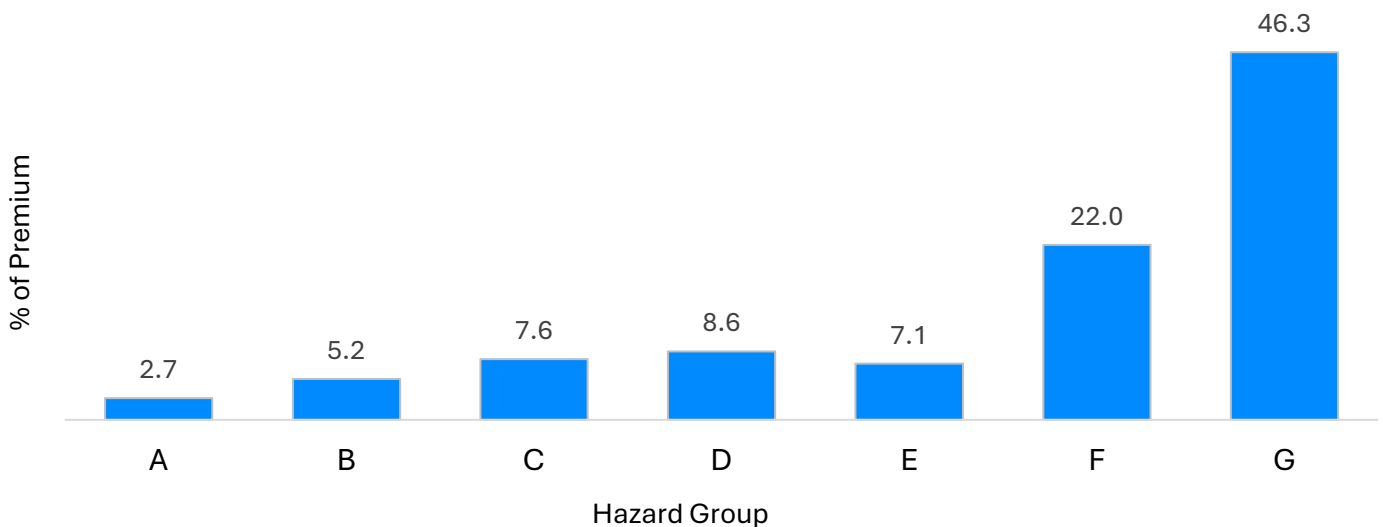
Hazard Group Distribution

Second Quarter Data Reported through **June 30, 2025**

The Hazard Groups for Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers as of the date listed above.



Second Quarter 2024 Data for Comparison





Tennessee Residual Market State Activity Report

Second Quarter 2025

Residual Market Demographics

Residual Market Top 10 Classification Codes by Policy Count Second Quarter Data Reported through June 30, 2025

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Policy Count	% of Policies
1	5551 - Roofing-All Kinds & Drivers	275	17.3
2	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	222	14.0
3	5604 - Construction - Executives, Supervisors or Foremen Overseeing Jobsites - Not Performing Actual Construction	76	4.8
4	0106 - Tree Pruning, Spraying, Repairing - All Operations & Drivers	53	3.3
5	8720 - Inspection of Risks For Insurance or Valuation Purposes NOC	45	2.8
6	5437 - Carpentry-Installation of Cabinet Work or Interior Trim	44	2.8
7	7711 - Firefighters & Drivers - Volunteer	44	2.8
8	5474 - Painting NOC & Shop Operations, Drivers	43	2.7
9	5403 - Carpentry NOC	34	2.1
10	9014 - Janitorial Services By Contractors-No Window Cleaning Above Ground Level & Drivers	29	1.8

Residual Market Top 10 Classification Codes by Premium Volume Second Quarter Data Reported through June 30, 2025

The top 10 governing class codes by prorated estimated annual premium written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Premium \$	% of Premium
1	5551 - Roofing-All Kinds & Drivers	1,667,754	24.6
2	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	971,965	14.4
3	0106 - Tree Pruning, Spraying, Repairing - All Operations & Drivers	269,832	4.0
4	5604 - Construction - Executives, Supervisors or Foremen Overseeing Jobsites - Not Performing Actual Construction	213,326	3.2
5	8720 - Inspection of Risks For Insurance or Valuation Purposes NOC	156,361	2.3
6	5474 - Painting NOC & Shop Operations, Drivers	149,667	2.2
7	5473 - Asbestos Removal Operations - Contractor - NOC & Drivers	139,442	2.1
8	7720 - Police Officers & Drivers	130,943	1.9
9	6217 - Excavation & Drivers	125,556	1.9
10	3647 - Battery Mfg.-Storage	106,745	1.6



Glossary of Terms

Applications Bound—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

Earned Premium or Premiums Earned—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, “premiums earned” describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

In Force (Policies/Premium)—All policies and associated estimated premium that are current as of a given date. This excludes policies that have been cancelled or expired prior to the given date.

Incurred But Not Reported (IBNR)—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include “bulk” reserves for estimated future development of case reserves.

Loss Ratio—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is $(\text{loss} + \text{loss adjustment expense}) / \text{earned premium}$.

Premium Bound—The total estimated annual premium on bound applications.

Prorated Estimated Annual Premium—premium determined by multiplying a policy’s total estimated annual premium to a factor based on the number of days the policy was in effect. For example, if a policy was in effect for 100 days, the factor would be $100/365$ or 0.274 . For a policy with a total estimated annual premium of \$1,000 the prorated estimated annual premium would be \$274. This calculation is applied to cancelled policies.

Underwriting Gain/ (Loss)—The financial statement presentation that reflects the excess of earned premium over incurred losses.

VCAP® Service—Voluntary Coverage Assistance Program is a supplemental program to NCCI’s Workers Compensation Insurance Plan. As part of NCCI’s strategic vision of maintaining and depopulating the residual market, NCCI’s **VCAP® Service** redirects coverage opportunities for employers to voluntary market insurers, which generally provide coverage at a lower cost. **VCAP® Service** provides an additional source for producers and employers to secure voluntary workers compensation coverage prior to entering the residual market for coverage.