



Tennessee Residual Market State Activity Report

Second Quarter 2023



Executive Summary

NCCI, as Pool and Plan Administrator of the Tennessee Workers Compensation Insurance Plan, is pleased to provide the Second Quarter 2023 *Tennessee Residual Market State Activity Report*. The information contained in this report is limited to what has been reported as of the date NCCI was named Plan and Pool Administrator in Tennessee, with policy dates effective July 1, 2015 and forward.

Readers will notice that the order of our charts and tables has been reorganized, based on customer feedback. This will provide a more streamlined picture of the key measurement factors and issues relating to the operation of the Tennessee Plan. Residual Market demographics contained in this report include:

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If you have any questions or comments about this report, please feel free to contact the individual listed below.

Sean Cordell, Plan Administration

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Residual Market Demographics

Residual Market Total Policies and Premium in Force

As of June 30, 2023—compared to prior year

Total number of Assigned Risk Plan policies and estimated premium volume in force reported as of the date listed above. The other exhibits in this report describe quarterly and year-to-date data.

	2023	2022	2023 vs. 2022 #	2023 vs. 2022 %
Policy Count	6,729	7,843	-1,114	-14.2%
Premium Volume	\$35,329,796	\$43,322,775	-\$7,992,979	-18.4%

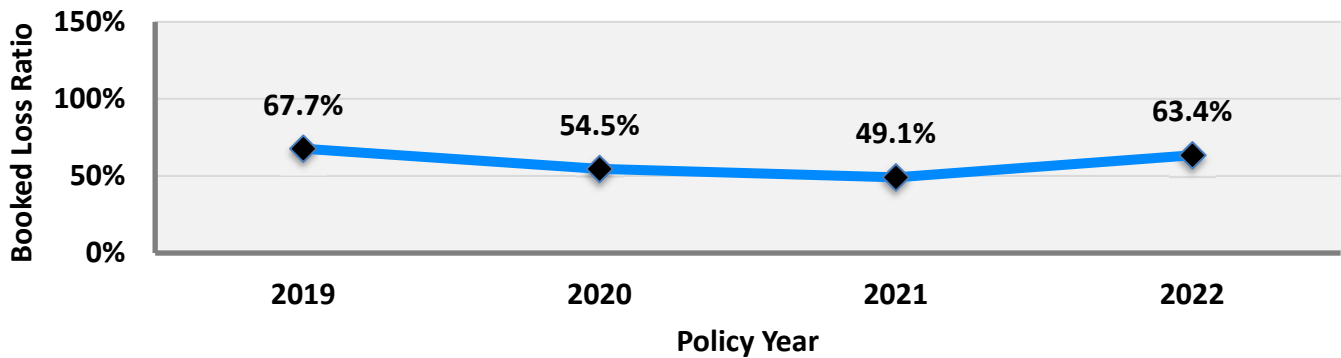


Residual Market Demographics

Tennessee Residual Market Reinsurance Pool Booked Loss Ratio (Projected to Ultimate)

Policy Year Financial Results through 1st Quarter 2023 for 2022 and prior year*

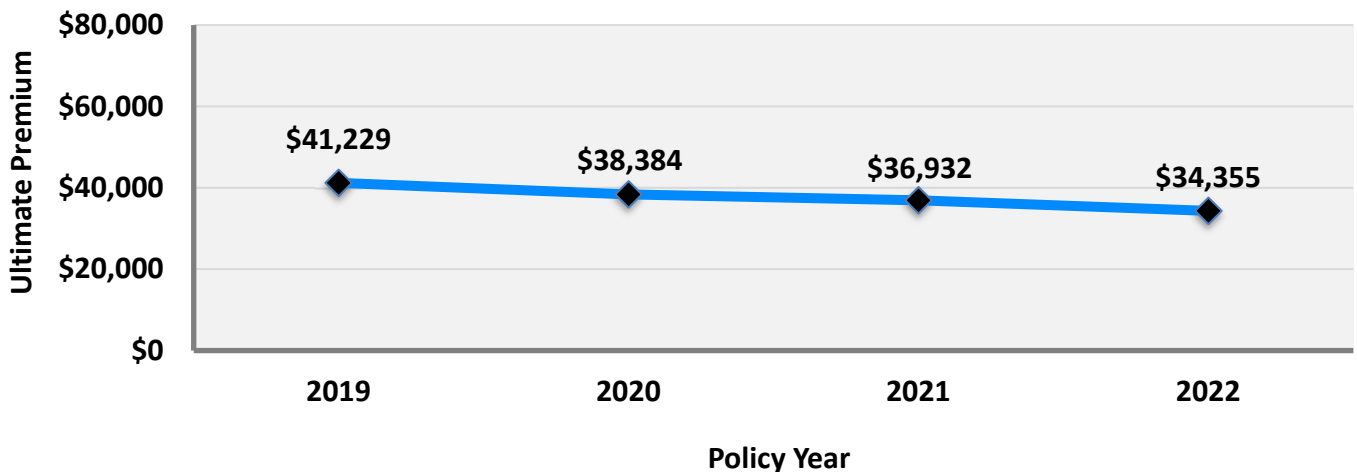
The ratio of total incurred losses to total net premiums (net of uncollectible premium) in a given period, in this state, expressed as a percentage.



Tennessee Residual Market Reinsurance Pool Ultimate Net Written Premium (Projected to Ultimate) (000's)

Policy Year Financial Results through 1st Quarter 2023 for 2022 and prior year*

The premium charged by an insurance company for coverage provided by an insurance contract for the policy period in this state.



*2nd Quarter 2023 data will be available the end of October 2023 due to the timing of data reporting

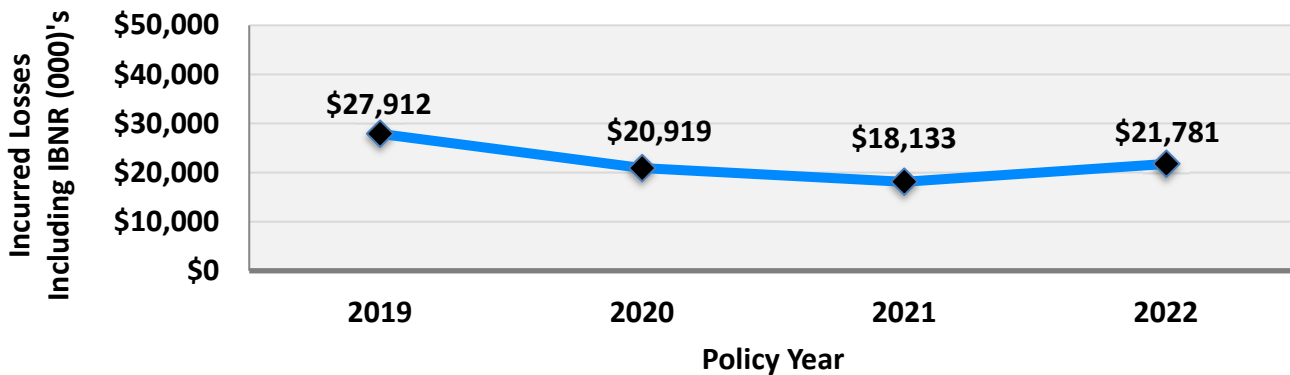


Residual Market Demographics

Tennessee Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Incurred Losses

Policy Year Financial Results through 1st Quarter 2023 for 2022 and prior year*

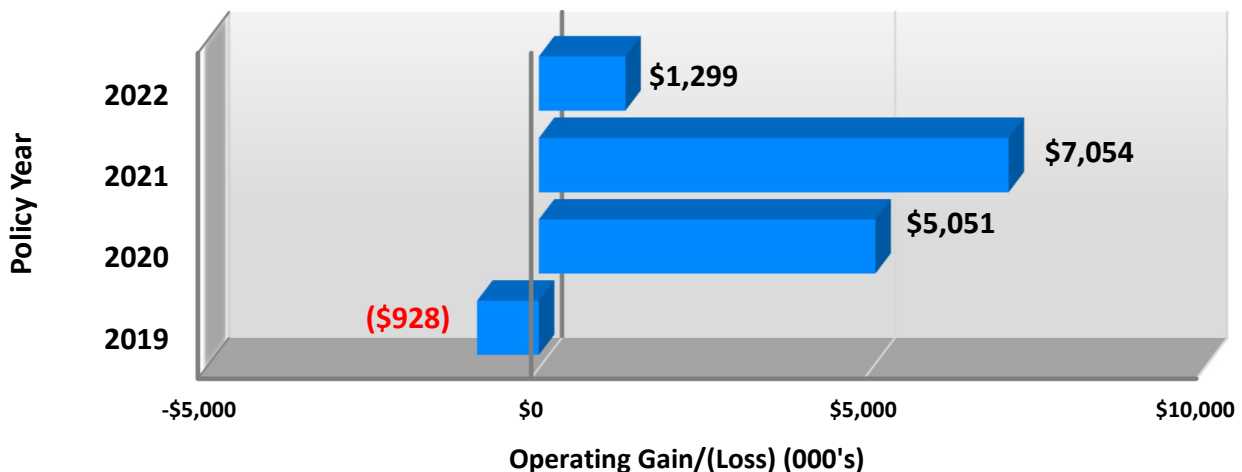
Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



Tennessee Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Estimated Net Operating Gain/(Loss) (000's)

Policy Year Financial Results through 1st Quarter 2023 for 2022 and prior year*

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



*2nd Quarter 2023 data will be available the end of October 2023 due to the timing of data reporting



Residual Market Demographics

Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in Tennessee for Policy Years 2019-2023, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 1st Quarter 2023.

Policy Year	Gross Written Premium \$	Uncollectible Premium \$	Percentage
2019	44,758,200	3,529,649	7.9%
2020	42,203,109	3,819,529	9.1%
2021	40,156,778	2,723,547	6.8%
2022	32,207,703	--	--
2023	4,029,605	--	--

* The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.



Residual Market Demographics

Voluntary Coverage Assistance Program Second Quarter Data through June 30, 2023

The volume of assigned risk applications redirected to the voluntary market through NCCI's **VCAP[®] Service**. The following shows the results **VCAP[®] Service** has provided during Second Quarter 2023.

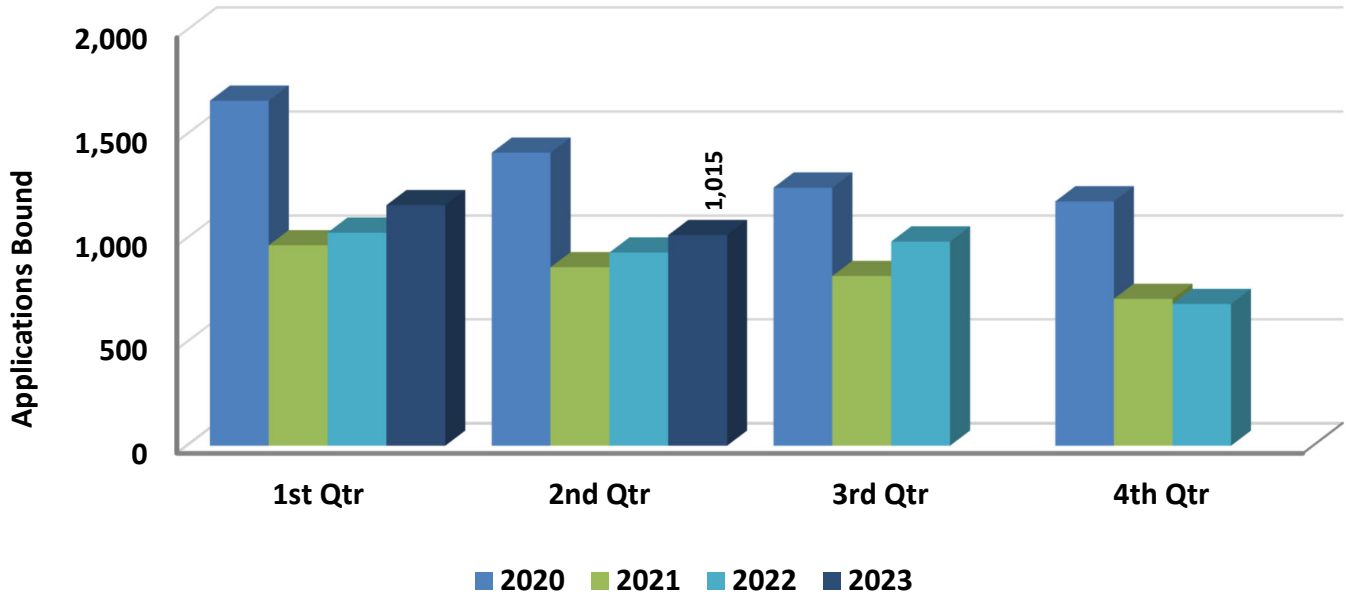
Number of Applications Reviewed by VCAP[®] Service	1,264
Number of VCAP[®] Service Matches	1,123
VCAP[®] Service Offers as a % of Matches	22.53%
Number of Confirmed VCAP[®] Service Policies	245
Confirmed VCAP[®] Service Policies as a % of Applications Reviewed	19.38%
Savings as a % of Redirected Assigned Risk Premium	7.48%



Residual Market Demographics

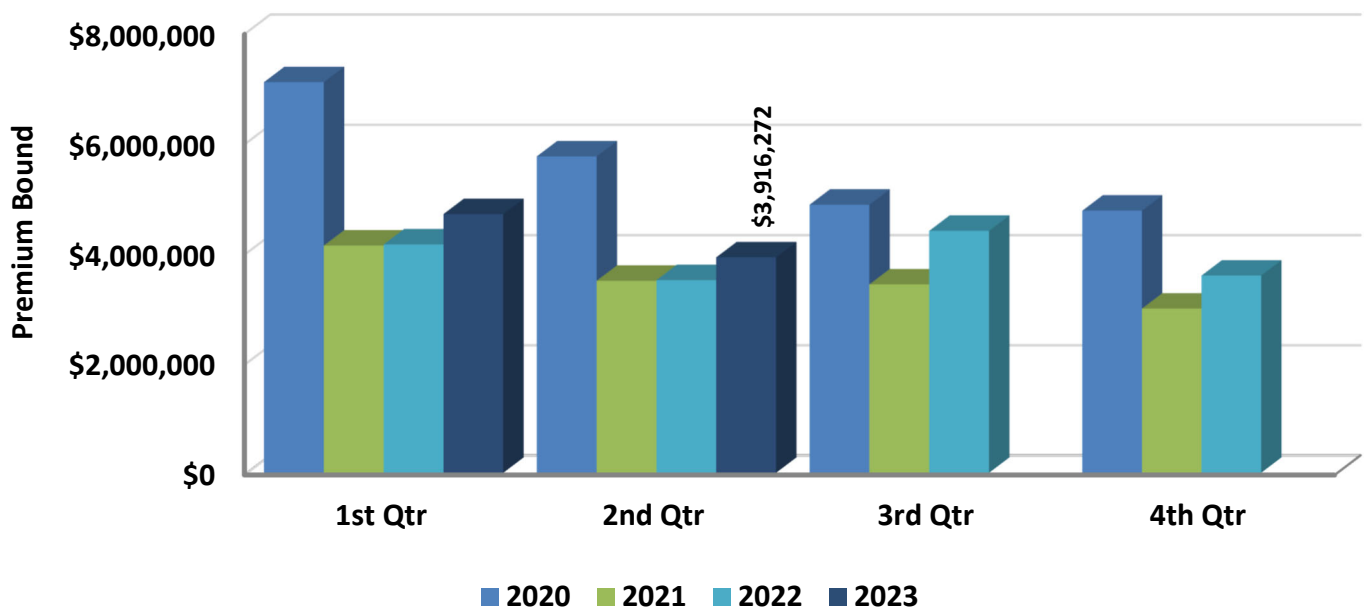
Total Applications Bound — 2020 vs. 2021 vs. 2022 vs. 2023

The number of applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



Total Application Premium Bound — 2020 vs. 2021 vs. 2022 vs. 2023

The total estimated premium on bound applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



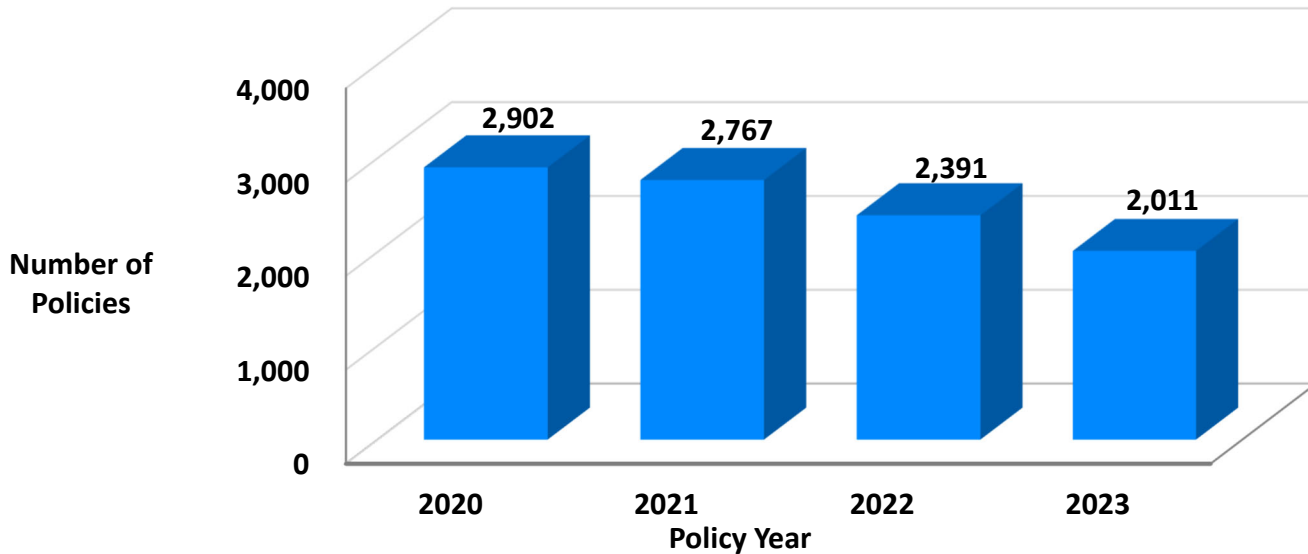


Residual Market Demographics

Residual Market Total Policy Counts

Second Quarter Data for Policies Reported through June 30, 2023

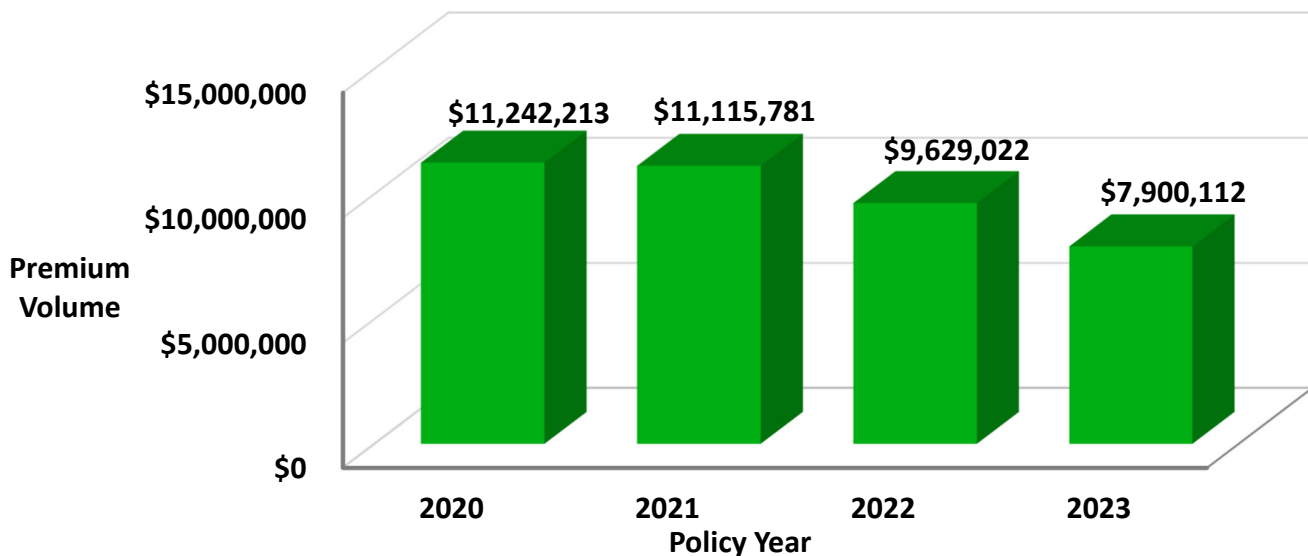
Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



Residual Market Total Premium Volume

Second Quarter Data Reported through June 30, 2023

Total amount of all Assigned Risk Plan premium with effective dates during the calendar period listed above.





Residual Market Demographics

Total Premium Distribution by Size of Risk

Second Quarter Data Reported through June 30, 2023

The total number of Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers in a premium range as of the date listed above.

Premium Interval	Policy Count	% of Total Policies	Total State Premium \$	% of Total Premium	Average Premium \$
\$0- \$2499	1,261	62.7	1,380,765	17.5	1,095
\$2500- \$4999	352	17.5	1,233,751	15.6	3,505
\$5000- \$9999	216	10.7	1,541,387	19.5	7,136
\$10000- \$19999	130	6.5	1,756,490	22.2	13,511
\$20000- \$49999	45	2.2	1,363,995	17.3	30,311
\$50000- \$99999	6	0.3	424,149	5.4	70,692
\$100000- \$199999	1	0.0	199,575	2.5	199,575
\$2000000+	0	0.0	0	0.0	0
Total	2,011	100.0	7,900,112	100.0	3,928

Second Quarter 2022 Data for Comparison

Premium Interval	Policy Count	% of Total Policies	Total State Premium \$	% of Total Premium	Average Premium \$
\$0- \$2499	1,531	64.0	1,449,921	15.1	947
\$2500- \$4999	391	16.4	1,392,022	14.5	3,560
\$5000- \$9999	244	10.2	1,735,384	18.0	7,112
\$10000- \$19999	148	6.2	2,048,222	21.3	13,839
\$20000- \$49999	62	2.6	1,831,772	19.0	29,545
\$50000- \$99999	13	0.5	920,234	9.6	70,787
\$100000- \$199999	2	0.1	251,467	2.6	125,734
\$2000000+	0	0.0	0	0.0	0
Total	2,391	100.0	9,629,022	100.0	4,027



Residual Market Demographics

Residual Market Top 10 Classification Codes by Policy Count Second Quarter Data Reported through June 30, 2023

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Policy Count	% of Policies
1	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	275	13.7
2	5551 - Roofing-All Kinds & Drivers	266	13.2
3	5474 - Painting NOC & Shop Operations, Drivers	89	4.4
4	5437 - Carpentry-Installation of Cabinet Work or Interior Trim	71	3.5
5	5604 - Construction - Executives, Supervisors or Foremen Overseeing Jobsites - Not Performing Actual Construction	71	3.5
6	6217 - Excavation & Drivers	48	2.4
7	5445 - Wallboard, Sheetrock, Drywall, Plasterboard, or Cement Board Installation - Within Buildings & Drive	47	2.3
8	7219 - Trucking - NOC-All Employees & Drivers	47	2.3
9	0106 - Tree Pruning, Spraying, Repairing - All Operations & Drivers	46	2.3
10	7711 - Firefighters & Drivers - Volunteer	45	2.2

Residual Market Top 10 Classification Codes by Premium Volume Second Quarter Data Reported through June 30, 2023

The top 10 governing class codes by premium volume written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Premium \$	% of Premium
1	5551 - Roofing-All Kinds & Drivers	1,675,840	21.2
2	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	999,291	12.6
3	0106 - Tree Pruning, Spraying, Repairing - All Operations & Drivers	310,181	3.9
4	5474 - Painting NOC & Shop Operations, Drivers	254,262	3.2
5	5437 - Carpentry-Installation of Cabinet Work or Interior Trim	221,548	2.8
6	6504 - Food Products Mfg. NOC	199,575	2.5
7	7219 - Trucking - NOC-All Employees & Drivers	190,235	2.4
8	6217 - Excavation & Drivers	182,654	2.3
9	7720 - Police Officers & Drivers	164,220	2.1
10	5604 - Construction - Executives, Supervisors or Foremen Overseeing Jobsites - Not Performing Actual Construction	153,517	1.9



Glossary of Terms

Applications Bound—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

Earned Premium or Premiums Earned—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, “premiums earned” describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

In Force (Policies/Premium)—All policies and associated estimated premium that are current as of a given date.

Incurred But Not Reported (IBNR)—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include “bulk” reserves for estimated future development of case reserves.

Loss Ratio—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is $(\text{loss} + \text{loss adjustment expense}) / \text{earned premium}$.

Premium Bound—The total estimated annual premium on bound applications.

Underwriting Gain/ (Loss)—The financial statement presentation that reflects the excess of earned premium over incurred losses.

VCAP[®] Service—Voluntary Coverage Assistance Program is a supplemental program to NCCI’s Workers Compensation Insurance Plan. As part of NCCI’s strategic vision of maintaining and depopulating the residual market, NCCI’s **VCAP[®] Service** redirects coverage opportunities for employers to voluntary market insurers, which generally provide coverage at a lower cost. **VCAP[®] Service** provides an additional source for producers and employers to secure voluntary workers compensation coverage prior to entering the residual market for coverage.