



# South Dakota Residual Market State Activity Report

First Quarter 2025

### **Executive Summary**

NCCI, as Pool and Plan Administrator of the South Dakota Workers Compensation Insurance Plan, is pleased to provide the First Quarter 2025 *South Dakota Residual Market State Activity Report*.

Residual Market demographics contained in this report include:

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# Residual Market Total Policies and Premium In Force As of March 31, 2025—compared to prior year

Total number of Assigned Risk Plan policies and prorated estimated premium volume in force reported as of the date listed above. This excludes policies that have been cancelled or expired prior to the date listed above.

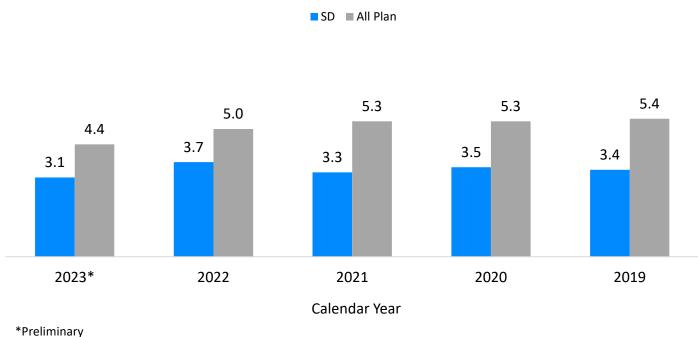
The other exhibits in this report describe quarterly and year-to-date data, including policies that cancelled or expired during the timeframe.

	2025	2024	2025 vs. 2024 #	2025 vs. 2024 %
Policy Count	809	849	-40	-4.7%
Premium Volume	\$6,436,446	\$6,133,687	\$302,759	4.9%

#### **South Dakota Residual Market Share Compared to** All Plan Jurisdictions Market Share

Calendar Years 2023 - 2019

Plan Premium as a Percentage of Direct Written Premium



Note: The Residual Market Share is based on residual market written premium as a percentage of total direct written premium on a calendar year basis, from financial data reported to NCCI.

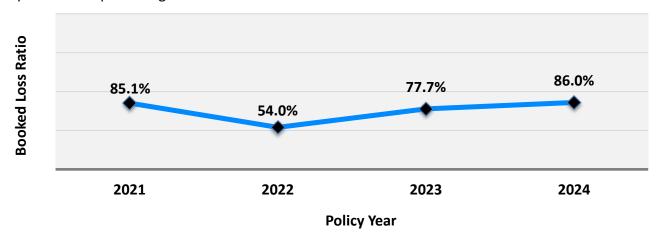
Due to the nature of calendar year data, this chart provides a full year of data and is updated only once a year with the second quarter report.

This Residual Market Share is published in the Residual Market Management Summary within Exhibit P for NCCI Plan and Pool Administered states. "All Plan" jurisdictions in this chart represent the subtotal market shares for NCCI Plan-administered states within Exhibit P.

South Dakota Residual Market Reinsurance Pool Policy Year Financial Results through 4th Quarter 2024 for 2024 and prior years\*

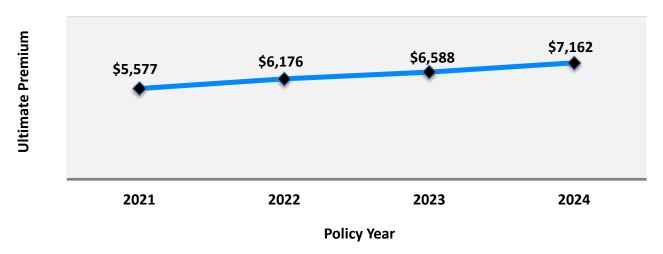
#### **Booked Loss Ratio (Projected to Ultimate)**

The ratio of total incurred losses to total net premiums (net of uncollectible premium) in a given period, in this state, expressed as a percentage.



#### **Ultimate Net Written Premium (Projected to Ultimate) (000's)**

The premium charged by an insurance company for coverage provided by an insurance contract for the policy period in this state.

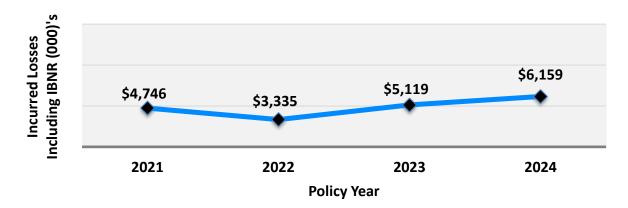


<sup>\*1</sup>st Quarter 2025 data will be available the end of July 2025 due to the timing of data reporting

South Dakota Residual Market Reinsurance Pool Net Operating Results Policy Year Financial Results through 4th Quarter 2024 for 2024 and prior years\*

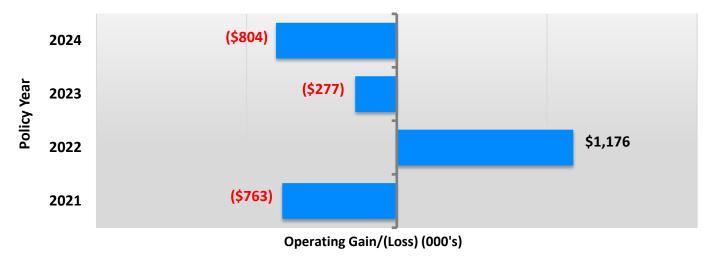
#### **Incurred Losses (Projected to Ultimate)**

Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



#### **Estimated Net Operating Gain/(Loss) (000's) (Projected to Ultimate)**

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



<sup>\*1</sup>st Quarter 2025 data will be available the end of July 2025 due to the timing of data reporting

#### **Collections/Indemnification**

The following shows a comparison of gross written premium and uncollectible premium reported in South Dakota for Policy Years 2020-2024, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 4th Quarter 2024.

Policy Year	Gross Written Premium \$	Uncollectible Premium \$	Percentage
2020	5,900,305	174,234	3.0%
2021	5,655,024	78,399	1.4%
2022	6,257,497	81,502	1.3%
2023	6,725,449		
2024	5,849,369		

<sup>\*</sup> The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.

# **Voluntary Coverage Assistance Program First Quarter Data through March 31, 2025**

The volume of assigned risk applications redirected to the voluntary market through NCCI's *VCAP* \* *Service*. The following shows the results *VCAP* \* *Service* has provided during First Quarter 2025.

Number of Applications Reviewed by VCAP® Service	41
Associated Premium for Applications Reviewed	\$428,412.48
Number of <i>VCAP® Service</i> Matches	36
VCAP® Service Matches as a % of Applications Reviewed	87.80%
Number of <i>VCAP® Service</i> Offers	9
VCAP® Service Offers as a % of Matches	25.00%
Number of Confirmed <i>VCAP® Service</i> Policies	8
Confirmed VCAP® Service Policies as a % of Applications Reviewed	19.51%
Redirected Assigned Risk Premium	\$33,685.80
Associated Voluntary Market Premium	\$29,743.00
Savings	\$3,942.80
Average Savings per Application	\$492.85
Savings as a % of Redirected Assigned Risk Premium	11.70%
Redirected Premium as a % of Associated Premium for Applications Reviewed by <b>VCAP® Service</b>	7.86%

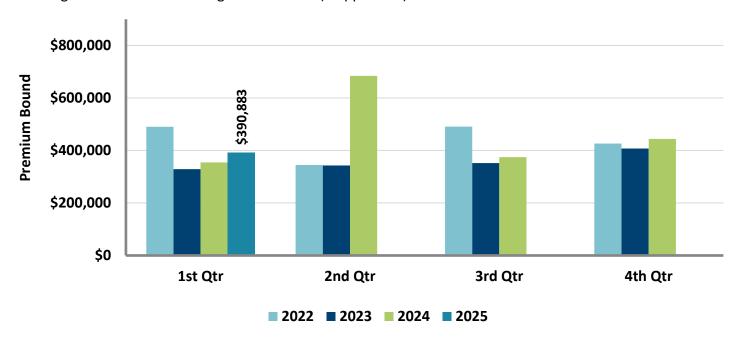
#### **Total Applications Bound — 2022 vs. 2023 vs. 2024 vs. 2025**

The number of applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



#### Total Application Premium Bound — 2022 vs. 2023 vs. 2024 vs. 2025

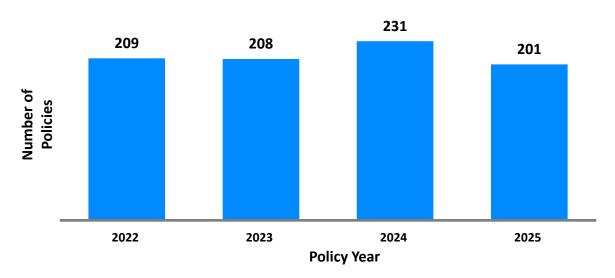
The total estimated premium on bound applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



#### **Residual Market Total Policy Counts**

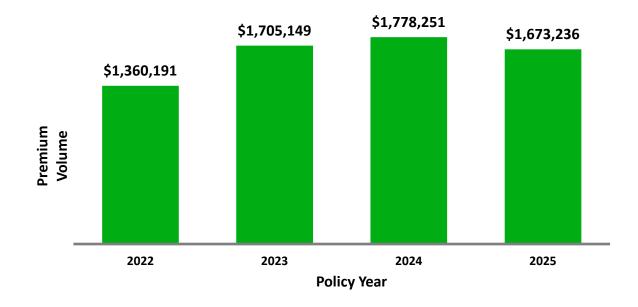
#### First Quarter Data for Policies Reported through March 31, 2025

Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



#### First Quarter Data for Premium Reported through March 31, 2025

Total amount of all Assigned Risk Plan prorated estimated annual premium with effective dates during the calendar period listed above.



#### **Premium Size Profiles**

The total number of Assigned Risk Plan policies and prorated estimated annual premium totals, with effective dates during the respective timeframe (First Quarter), and reported to NCCI by March 31, 2025, by both Direct Assignment and Servicing Carriers.

#### First Quarter Data Reported through March 31, 2025

Premium Size \$	Policy Count	% of Total Policies	Premium \$	% of Total Premium	Average Premium \$
0- 2,499	98	48.8	130,186	7.8	1,328
2,500- 4,999	42	20.9	153,536	9.2	3,656
5,000- 9,999	28	13.9	191,978	11.5	6,856
10,000- 19,999	17	8.5	229,526	13.7	13,502
20,000- 49,999	7	3.5	206,931	12.4	29,562
50,000- 99,999	6	3.0	364,307	21.8	60,718
100,000- 199,999	3	1.5	396,772	23.7	132,257
200,000+	0	0.0	0	0.0	0
Total	201	100.0	1,673,236	100.0	8,325

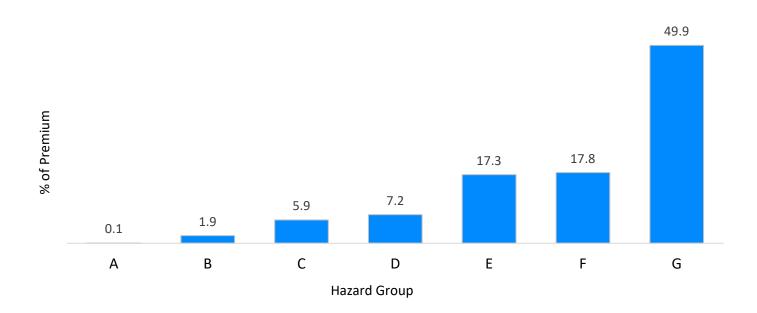
#### First Quarter 2024 Data for Comparison

Premium Size \$	Policy Count	% of Total Policies	Premium \$	% of Total Premium	Average Premium \$
0- 2 <b>,</b> 499	116	50.2	144,396	8.1	1,245
2,500- 4,999	44	19.0	148,943	8.4	3,385
5,000- 9,999	28	12.1	198,357	11.2	7,084
10,000- 19,999	23	10.0	305,125	17.2	13,266
20,000-49,999	11	4.8	342,511	19.3	31,137
50,000- 99,999	7	3.0	418,302	23.5	59,757
100,000- 199,999	2	0.9	220,617	12.4	110,309
200,000+	0	0.0	0	0.0	0
Total	231	100.0	1,778,251	100.0	7,698

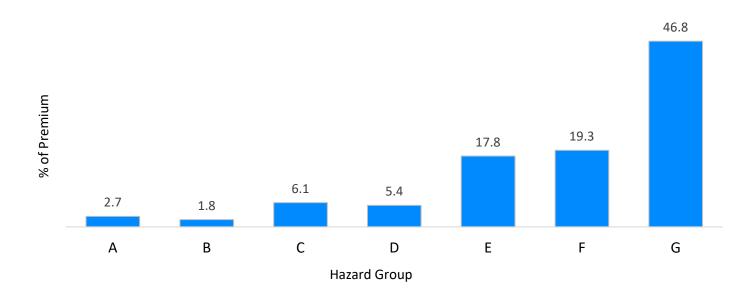
#### **Hazard Group Distribution**

#### First Quarter Data Reported through March 31, 2025

The Hazard Groups for Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers as of the date listed above.



#### First Quarter 2024 Data for Comparison



# Residual Market Top 10 Classification Codes by Policy Count First Quarter Data Reported through March 31, 2025

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Policy Count	% of Policies
1	0037 - Farm: Field Crops & Drivers	23	11.4
2	0083 - Farm: Cattle or Livestock Raising NOC & Drivers	13	6.5
3	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	13	6.5
4	7219 - Trucking - NOC-All Employees & Drivers	11	5.5
5	5551 - Roofing-All Kinds & Drivers	9	4.5
6	0106 - Tree Pruning, Spraying, Repairing - All Operations & Drivers	7	3.5
7	7711 - Firefighters & Drivers - Volunteer	5	2.5
8	9014 - Janitorial Services by Contractors-No Window Cleaning Above Ground Level & Drivers	5	2.5
9	0050 - Farm Machinery Operation-By Contractor-& Drivers	4	2.0
10	2709 - Logging or Tree Removal - Mechanized Equipment Operators	4	2.0

## Residual Market Top 10 Classification Codes by Premium Volume First Quarter Data Reported through March 31, 2025

The top 10 governing class codes by prorated estimated annual premium written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

		Premium	% of
Rank	Code and Description	\$	Premium
1	6217 - Excavation & Drivers	277,716	16.6
2	0037 - Farm: Field Crops & Drivers	185,108	11.1
3	5551 - Roofing-All Kinds & Drivers	149,260	8.9
4	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	128,105	7.7
5	1165 - Mining NOC-Not Coal-Surface & Drivers	123,091	7.4
6	0083 - Farm: Cattle or Livestock Raising NOC & Drivers	78,403	4.7
7	1624 - Quarry NOC & Drivers	61,134	3.7
8	2709 - Logging or Tree Removal - Mechanized Equipment Operators	58,167	3.5
9	9182 - Athletic Sports or Park: Operations & Drivers	54,744	3.3
10	7219 - Trucking - NOC-All Employees & Drivers	53,782	3.2

## **Glossary of Terms**

**Applications Bound**—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

Earned Premium or Premiums Earned—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, "premiums earned" describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

In Force (Policies/Premium)—All policies and associated estimated premium that are current as of a given date. This excludes policies that have been cancelled or expired prior to the given date.

Incurred But Not Reported (IBNR)—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include "bulk" reserves for estimated future development of case reserves.

Loss Ratio—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is (loss + loss adjustment expense)/earned premium.

**Premium Bound**—The total estimated annual premium on bound applications.

Prorated Estimated Annual Premium—premium determined by multiplying a policy's total estimated annual premium to a factor based on the number of days the policy was in effect. For example, if a policy was in effect for 100 days, the factor would be 100/365 or 0.274. For a policy with a total estimated annual premium of \$1,000 the prorated estimated annual premium would be \$274. This calculation is applied to cancelled policies.

**Underwriting Gain/ (Loss)**—The financial statement presentation that reflects the excess of earned premium over incurred losses.

VCAP® Service—Voluntary Coverage Assistance
Program is a supplemental program to NCCI's
Workers Compensation Insurance Plan. As part of
NCCI's strategic vision of maintaining and
depopulating the residual market, NCCI's VCAP®
Service redirects coverage opportunities for
employers to voluntary market insurers, which
generally provide coverage at a lower cost. VCAP®
Service provides an additional source for producers
and employers to secure voluntary workers
compensation coverage prior to entering the
residual market for coverage.