



South Carolina Residual Market State Activity Report

Third Quarter 2019



Executive Summary

NCCI, as Pool and Plan Administrator of the South Carolina Workers Compensation Insurance Plan, is pleased to provide the Third Quarter 2019 *South Carolina Residual Market State Activity Report*.

Readers will notice that the order of our charts and tables has been reorganized, based on customer feedback. This will provide a more streamlined picture of the key measurement factors and issues relating to the operation of the South Carolina Plan. Residual Market demographics contained in this report include:

Table of Contents

Residual Market Demographics	
Residual Market Total Policies and Premium in Force	1
South Carolina Residual Market Reinsurance Pool Booked Loss Ratio	2
South Carolina Residual Market Reinsurance Pool Ultimate Net Written Premium.....	2
South Carolina Residual Market Reinsurance Pool Net Operating Results	3
Collections/Indemnification.....	4
Voluntary Coverage Assistance Program.....	5
Total Applications Bound	6
Total Application Premium Bound.....	6
Residual Market Total Policy Counts	7
Residual Market Total Premium Volume.....	7
Total Premium Distribution by Size of Risk.....	8
Residual Market Top 10 Classification Codes by Policy Count.....	9
Residual Market Top 10 Classification Codes by Premium Volume	9
Glossary of Terms.....	10

If you have any questions or comments about this report, please feel free to contact the individual listed below.

Sean Cordell, Plan Administration

561-893-3171

© Copyright 2019 National Council on Compensation Insurance, Inc. This material is owned by NCCI and is protected by copyright law. NCCI will seek all appropriate legal remedies for the unauthorized use, sale, reproduction, distribution, preparation of derivative works, transfer or assignment of this material, or any part thereof. NCCI makes no representation or warranty, express or implied, as to any matter whatsoever, including but not limited to the accuracy of any information, product, or service furnished hereunder. The recipient of this material is subject to any license agreement that governs the use of this information and subscribes to and utilizes the information "as is."



Residual Market Demographics

Residual Market Total Policies and Premium in Force

As of September 30, 2019—compared to prior year

Total number of Assigned Risk Plan policies and estimated premium volume in force reported as of the date listed above. The other exhibits in this report describe quarterly and year-to-date data.

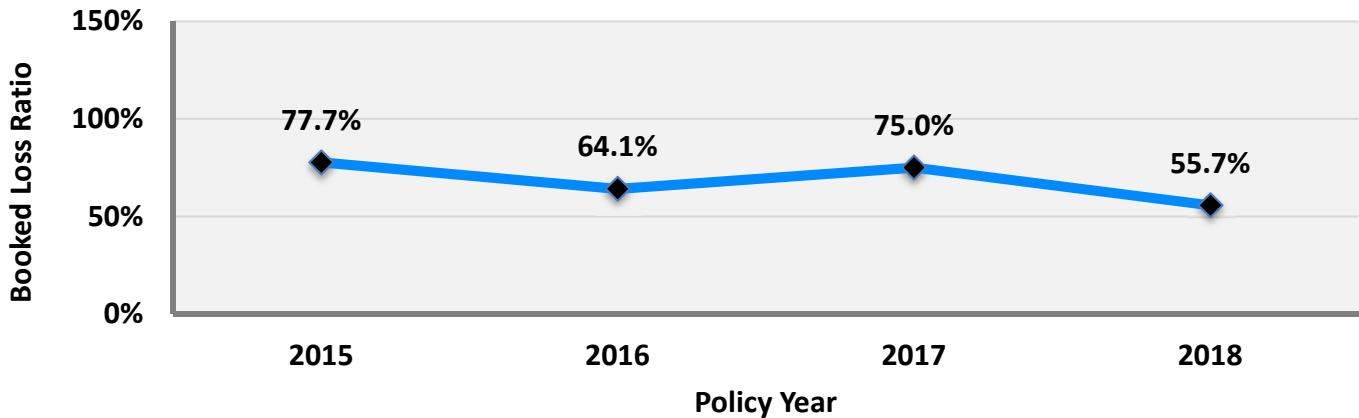
	2019	2018	2019 vs. 2018 #	2019 vs. 2018 %
Policy Count	13,054	13,639	-585	-4.3%
Premium Volume	\$34,218,636	\$36,460,139	-\$2,241,503	-6.1%



Residual Market Demographics

South Carolina Residual Market Reinsurance Pool Booked Loss Ratio Policy Year Financial Results through 2nd Quarter 2019 for 2018 and prior years*

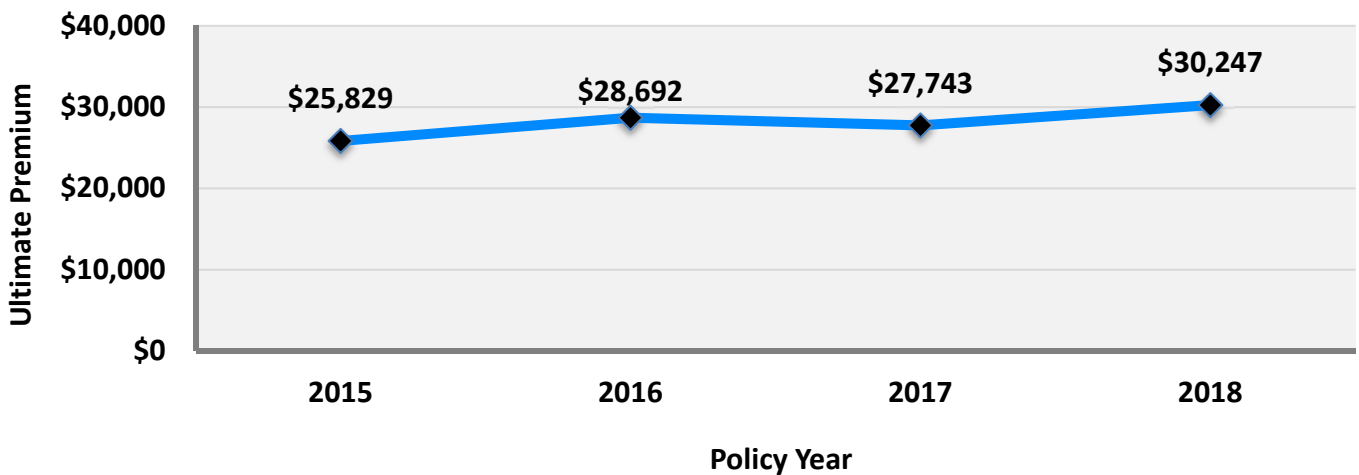
The ratio of total incurred losses to total earned premiums in a given period, in this state, expressed as a percentage.



South Carolina Residual Market Reinsurance Pool Ultimate Net Written Premium (Projected to Ultimate) (000's)

Policy Year Financial Results through 2nd Quarter 2019 for 2018 and prior years*

The premium charged by an insurance company for the period of time and coverage provided by an insurance contract in this state.



*3rd Quarter 2019 data will be available the end of January 2020 due to the timing of data reporting

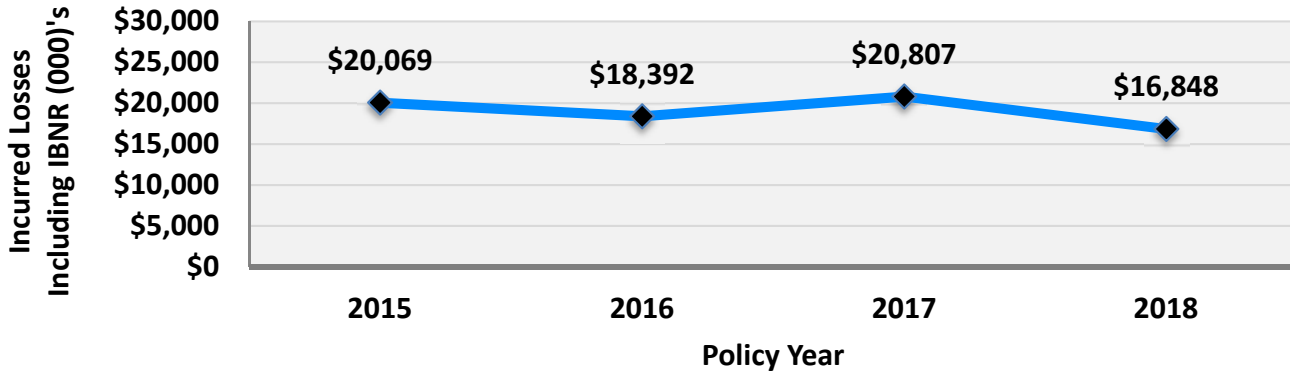


Residual Market Demographics

South Carolina Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Incurred Losses

Policy Year Financial Results through 2nd Quarter 2019 for 2018 and prior years*

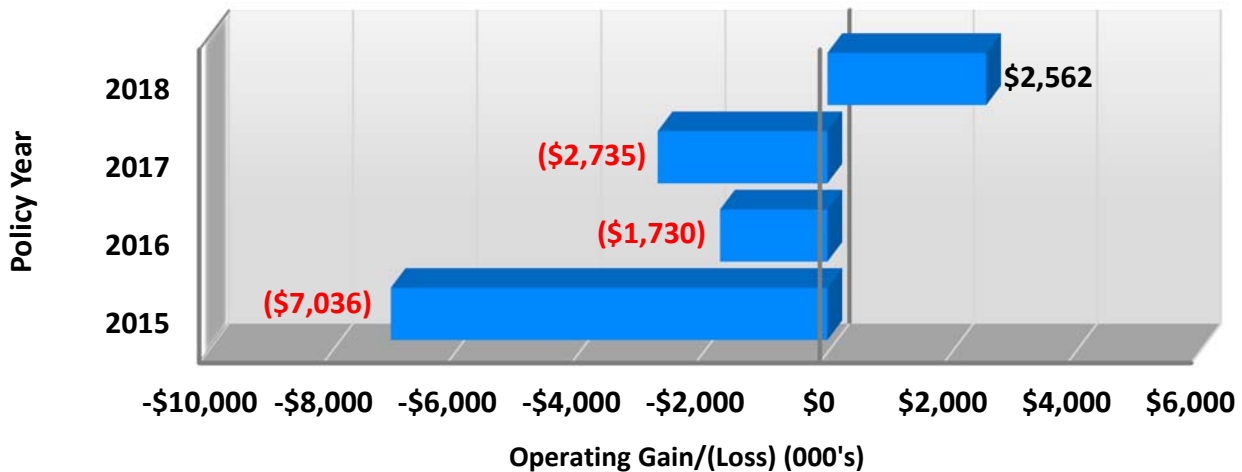
Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



South Carolina Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Estimated Net Operating Gain/(Loss) (000's)

Policy Year Financial Results through 2nd Quarter 2019 for 2018 and prior years*

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



*3rd Quarter 2019 data will be available the end of January 2020 due to the timing of data reporting



Residual Market Demographics

Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in South Carolina for Policy Years 2015-2019, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 2nd Quarter 2019.

Policy Year	Gross Written Premium	Uncollectible Premium	Percentage
2015	\$34,842,577	\$9,013,372	25.9%
2016	\$35,230,270	\$6,537,869	18.6%
2017	\$32,380,648	\$4,494,990	13.9%
2018	\$31,554,842	*	N/A
2019	\$14,738,635	*	N/A

* The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.



Residual Market Demographics

Voluntary Coverage Assistance Program

Third Quarter Data through September 30, 2019

The volume of assigned risk applications redirected to the voluntary market through NCCI's **VCAP[®] Service**. The following shows the results **VCAP[®] Service** has provided during Third Quarter 2019.

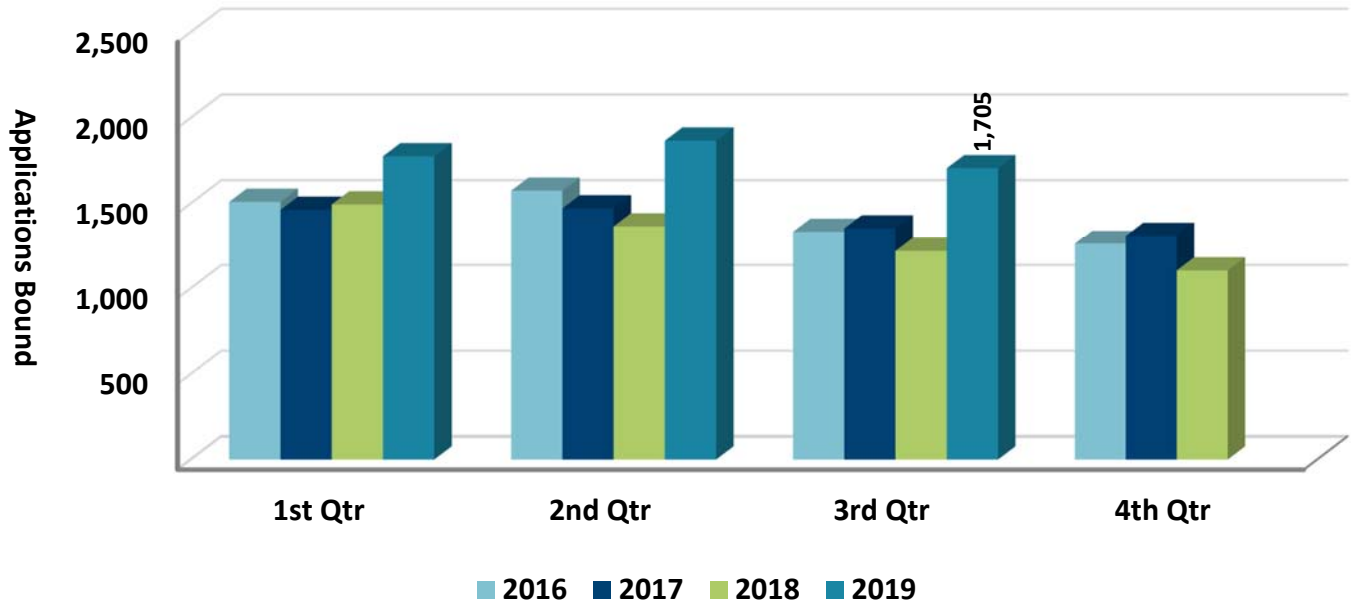
Number of Applications Reviewed by VCAP[®] Service	1,730
Number of VCAP[®] Service Matches	432
VCAP[®] Service Offers as a % of Matches	8.33%
Number of Confirmed VCAP[®] Service Policies	35
Confirmed VCAP[®] Service Policies as a % of Applications Reviewed	2.02%
Savings as a % of Redirected Assigned Risk Premium	28.08%



Residual Market Demographics

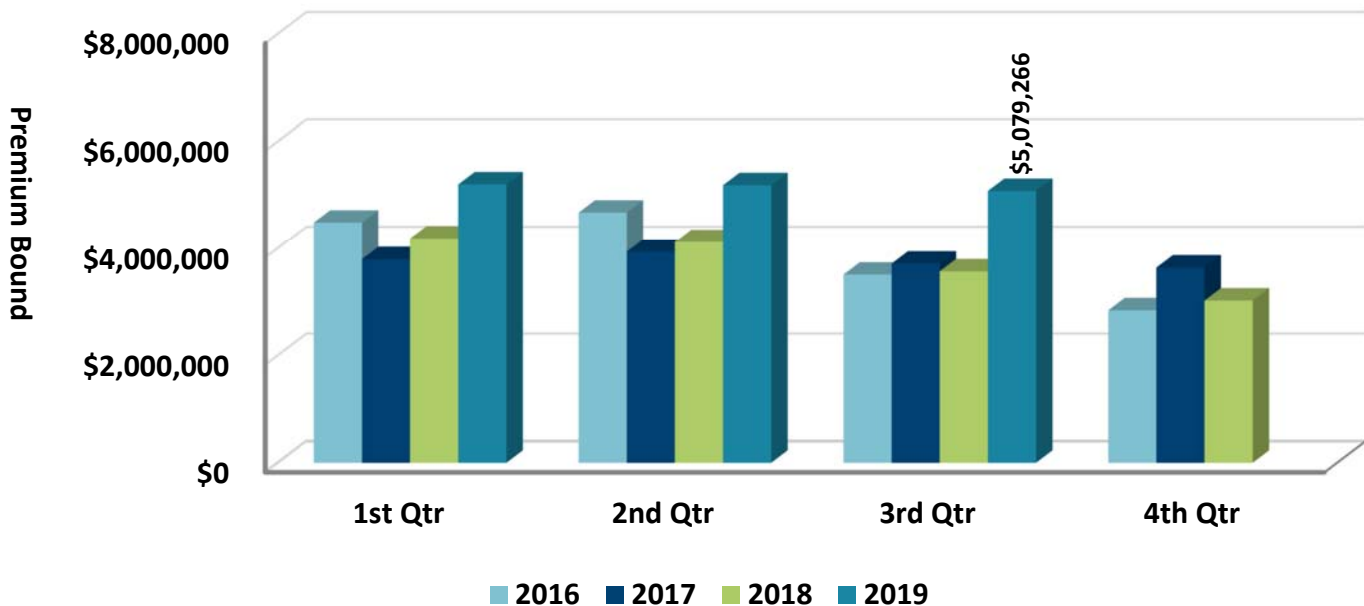
Total Applications Bound — 2016 vs. 2017 vs. 2018 vs. 2019

The number of applications—both new and churn—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



Total Application Premium Bound — 2016 vs. 2017 vs. 2018 vs. 2019

The total estimated premium on bound applications—both new and churn—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



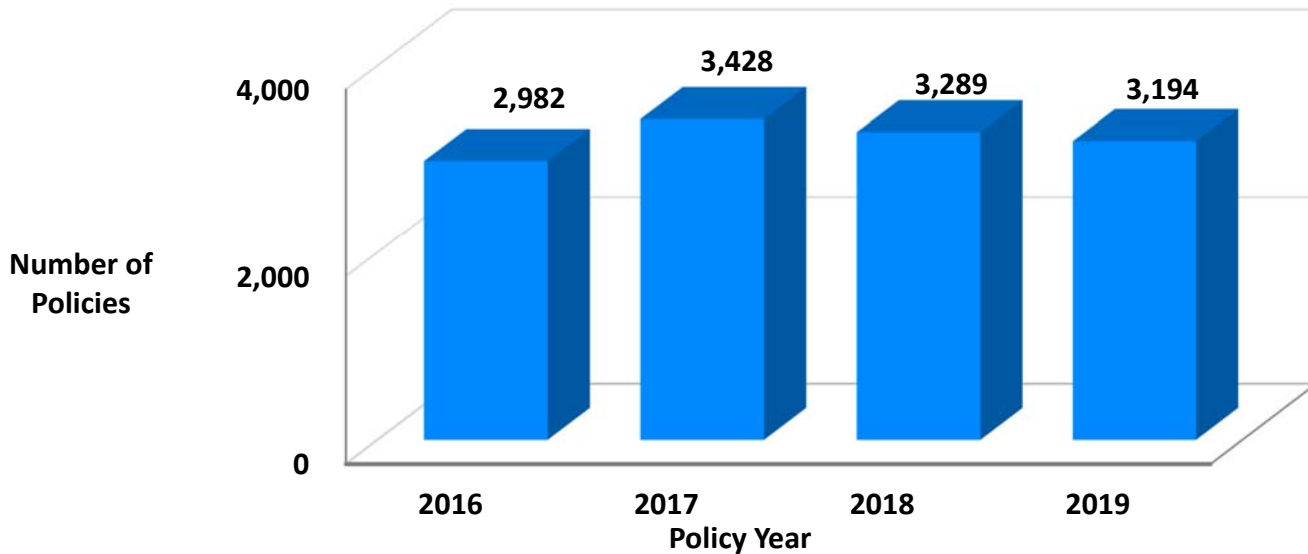


Residual Market Demographics

Residual Market Total Policy Counts

Third Quarter Data for Policies Reported through September 30, 2019

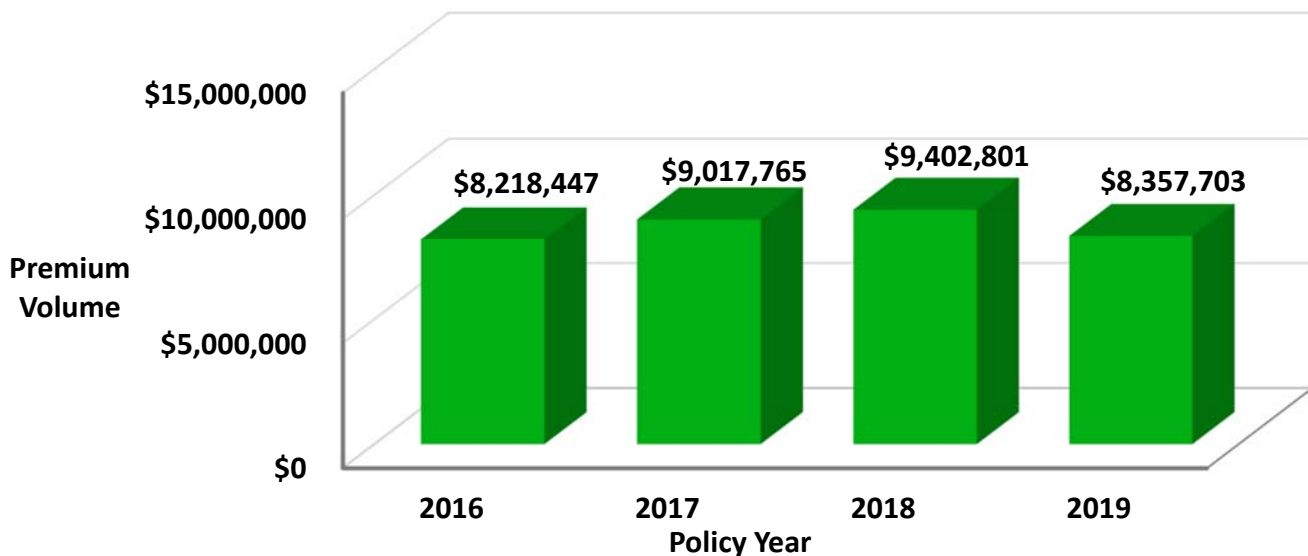
Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



Residual Market Total Premium Volume

Third Quarter Data Reported through September 30, 2019

Total amount of all Assigned Risk Plan premium with effective dates during the calendar period listed above.





Residual Market Demographics

Total Premium Distribution by Size of Risk

Third Quarter Data Reported through September 30, 2019

The total number of Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers in a premium range as of the date listed above.

Premium Interval	Policy Count	% of Total Policies	Total State Premium	% of Total Premium	Average Premium
\$0–2499	2690	84.2%	\$3,340,545	40.0%	\$1,241
\$2500–4999	250	7.8%	\$884,610	10.6%	\$3,538
\$5000–9999	126	3.9%	\$859,379	10.3%	\$6,820
\$10000–19999	83	2.6%	\$1,155,405	13.8%	\$13,920
\$20000–49999	31	1.0%	\$905,481	10.8%	\$29,209
\$50000–99999	9	0.3%	\$542,506	6.5%	\$60,278
\$100000–199999	4	0.1%	\$420,806	5.0%	\$105,201
\$200000 +	1	0.0%	\$248,971	3.0%	\$248,971
Total	3,194	100.0%	\$8,357,703	100.0%	\$2,617

Third Quarter 2018 Data for Comparison

Premium Interval	Policy Count	% of Total Policies	Total State Premium	% of Total Premium	Average Premium
\$0–2499	2,641	80.3%	\$3,214,480	34.2%	\$1,217
\$2500–4999	309	9.4%	\$1,082,429	11.5%	\$3,503
\$5000–9999	177	5.4%	\$1,229,024	13.1%	\$6,943
\$10000–19999	104	3.2%	\$1,511,714	16.1%	\$14,535
\$20000–49999	44	1.3%	\$1,232,636	13.1%	\$28,014
\$50000–99999	12	0.4%	\$783,921	8.3%	\$65,326
\$100000–199999	1	0.0%	\$115,417	1.2%	\$115,417
\$200000 +	1	0.0%	\$233,180	2.5%	\$233,180
Total	3,289	100.0%	\$9,402,801	100.0%	\$2,859



Residual Market Demographics

Residual Market Top 10 Classification Codes by Policy Count Third Quarter Data Reported through September 30, 2019

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code	Description	Policy Count	% of Policies
1	5645	Carpentry Construction of Residential Dwellings Not Exceeding Three Stories In Height	469	14.7%
2	5437	Carpentry-Installation of Cabinet Work or Interior Trim	407	12.7%
3	5474	Painting NOC & Shop Operations, Drivers	262	8.2%
4	5551	Roofing-All Kinds & Drivers	167	5.2%
5	9014	Janitorial Services by Contractors-No Window Cleaning Above Ground Level & Drivers	131	4.1%
6	5445	Wallboard, Sheetrock, Drywall, Plasterboard, or Cement Board Installation - Within Buildings & Drivers	127	4.0%
7	7219	Trucking - NOC-All Employees & Drivers	97	3.0%
8	5022	Masonry NOC	85	2.7%
9	5190	Electrical Wiring-Within Buildings & Drivers	76	2.4%
10	5348	Ceramic Tile, Indoor Stone, Marble, or Mosaic Work	74	2.3%

Residual Market Top 10 Classification Codes by Premium Volume Third Quarter Data Reported through September 30, 2019

The top 10 governing class codes by premium volume written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code	Description	Premium	% of Premium
1	5645	Carpentry Construction of Residential Dwellings Not Exceeding Three Stories In Height	\$935,896	11.2%
2	5437	Carpentry-Installation of Cabinet Work or Interior Trim	\$670,619	8.0%
3	5474	Painting NOC & Shop Operations, Drivers	\$486,749	5.8%
4	5221	Concrete or Cement Work- Floors, Driveways, Yards, or Sidewalks-& Drivers	\$438,254	5.2%
5	5551	Roofing-All Kinds & Drivers	\$378,786	4.5%
6	9014	Janitorial Services by Contractors-No Window Cleaning Above Ground Level & Drivers	\$337,039	4.0%
7	5445	Wallboard, Sheetrock, Drywall, Plasterboard, or Cement Board Installation - Within Buildings & Drivers	\$312,939	3.7%
8	7219	Trucking - NOC-All Employees & Drivers	\$272,727	3.3%
9	5022	Masonry NOC	\$219,924	2.6%
10	5190	Electrical Wiring-Within Buildings & Drivers	\$209,001	2.5%



Glossary of Terms

Applications Bound—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

Earned Premium or Premiums Earned—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, “premiums earned” describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

In Force (Policies/Premium)—All policies and associated estimated premium that are current as of a given date.

Incurred But Not Reported (IBNR)—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include “bulk” reserves for estimated future development of case reserves.

Loss Ratio—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is $(\text{loss} + \text{loss adjustment expense}) / \text{earned premium}$.

Premium Bound—The total estimated annual premium on bound applications.

Underwriting Gain/ (Loss)—The financial statement presentation that reflects the excess of earned premium over incurred losses.

VCAP[®] Service—Voluntary Coverage Assistance Program is a supplemental program to NCCI’s Workers Compensation Insurance Plan. As part of NCCI’s strategic vision of maintaining and depopulating the residual market, NCCI’s **VCAP[®] Service** redirects coverage opportunities for employers to voluntary market insurers, which generally provide coverage at a lower cost. **VCAP[®] Service** provides an additional source for producers and employers to secure voluntary workers compensation coverage prior to entering the residual market for coverage.