



# New Hampshire Residual Market State Activity Report

Second Quarter 2023



## Executive Summary

NCCI, as Pool and Plan Administrator of the New Hampshire Workers Compensation Insurance Plan, is pleased to provide the Second Quarter 2023 *New Hampshire Residual Market State Activity Report*.

Readers will notice that the order of our charts and tables has been reorganized, based on customer feedback. This will provide a more streamlined picture of the key measurement factors and issues relating to the operation of the New Hampshire Plan. Residual Market demographics contained in this report include:

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If you have any questions or comments about this report, please feel free to contact the individual listed below.

Sally Laub, Plan Administration

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## Residual Market Demographics

### Residual Market Total Policies and Premium in Force

As of June 30, 2023—compared to prior year

Total number of Assigned Risk Plan policies and estimated premium volume in force reported as of the date listed above. The other exhibits in this report describe quarterly and year-to-date data.

	2023	2022	2023 vs. 2022 #	2023 vs. 2022 %
<b>Policy Count</b>	3,439	3,529	-90	-2.6%
<b>Premium Volume</b>	\$14,282,496	\$15,097,064	-\$814,568	-5.4%

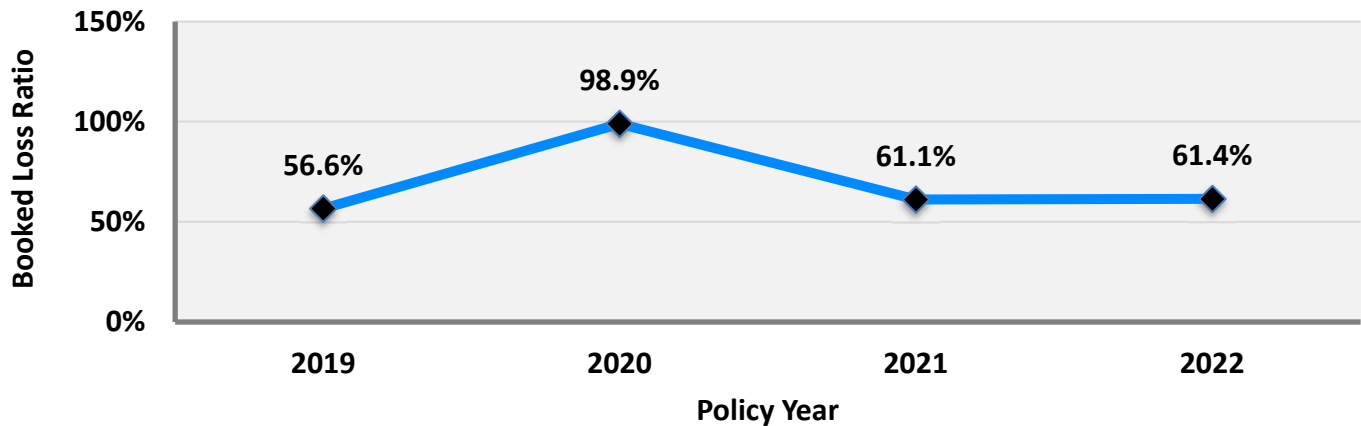


## Residual Market Demographics

### New Hampshire Residual Market Reinsurance Pool Booked Loss Ratio (Projected to Ultimate)

#### Policy Year Financial Results through 1st Quarter 2023 for 2022 and prior years\*

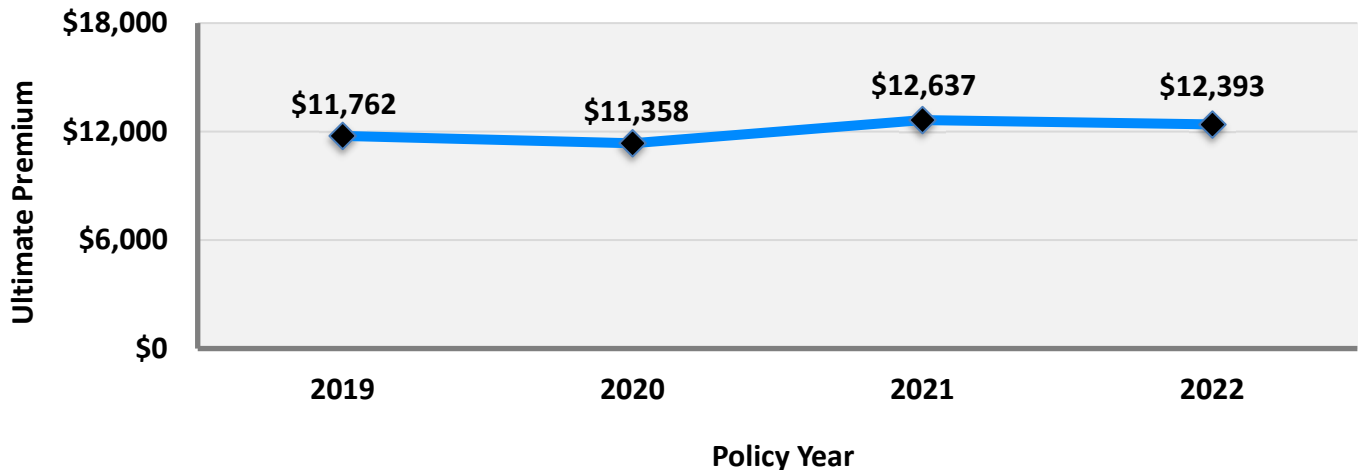
The ratio of total incurred losses to total net premiums (net of uncollectible premium) in a given period, in this state, expressed as a percentage.



### New Hampshire Residual Market Reinsurance Pool Ultimate Net Written Premium (Projected to Ultimate) (000's)

#### Policy Year Financial Results through 1st Quarter 2023 for 2022 and prior years\*

The premium charged by an insurance company for coverage provided by an insurance contract for the policy period in this state.



\*2nd Quarter 2023 data will be available the end of October 2023 due to the timing of data reporting

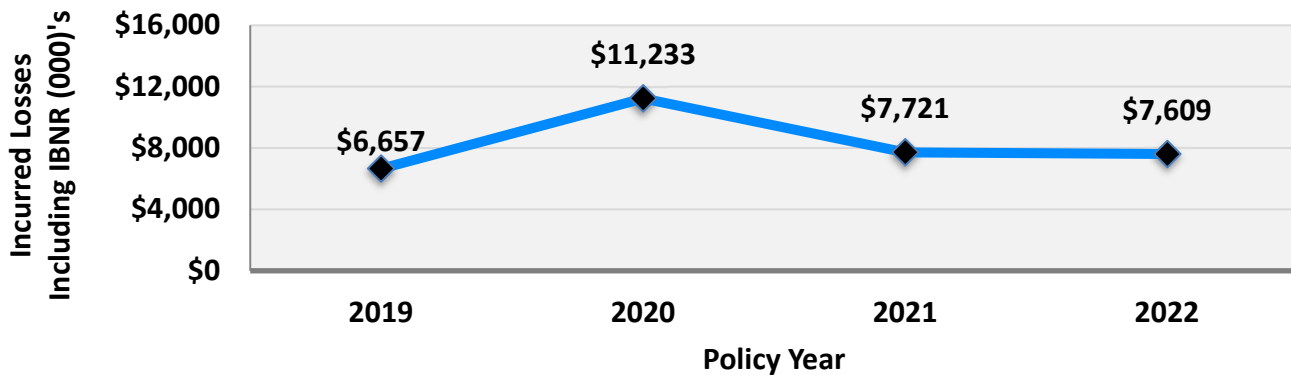


## Residual Market Demographics

### New Hampshire Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Incurred Losses

#### Policy Year Financial Results through 1st Quarter 2023 for 2022 and prior years\*

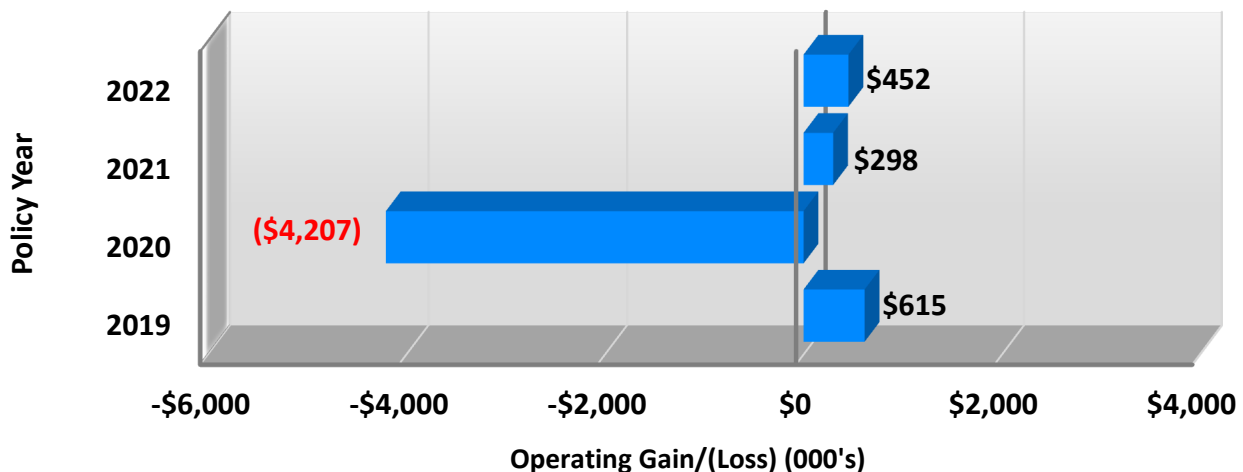
Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



### New Hampshire Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Estimated Net Operating Gain/(Loss) (000's)

#### Policy Year Financial Results through 1st Quarter 2023 for 2022 and prior years\*

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



\*2nd Quarter 2023 data will be available the end of October 2023 due to the timing of data reporting



## Residual Market Demographics

### Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in New Hampshire for Policy Years 2019-2023, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 1st Quarter 2023.

Policy Year	Gross Written Premium \$	Uncollectible Premium \$	Percentage
2019	12,128,830	366,745	3.0%
2020	11,899,176	541,534	4.6%
2021	13,367,033	571,398	4.3%
2022	12,270,686	--	--
2023	1,817,922	--	--

\* The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.



## Residual Market Demographics

### Voluntary Coverage Assistance Program Second Quarter Data through June 30, 2023

The volume of assigned risk applications redirected to the voluntary market through NCCI's **VCAP<sup>®</sup> Service**. The following shows the results **VCAP<sup>®</sup> Service** has provided during Second Quarter 2023.

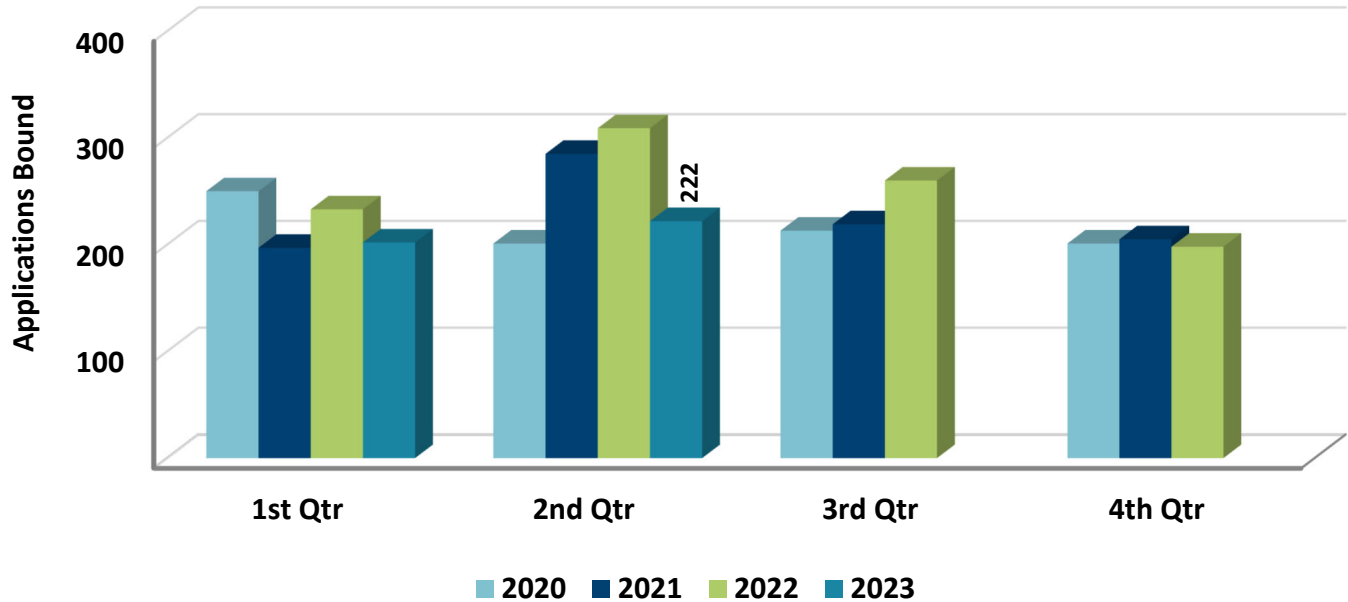
Number of Applications Reviewed by <b>VCAP<sup>®</sup> Service</b>	261
Number of <b>VCAP<sup>®</sup> Service</b> Matches	228
<b>VCAP<sup>®</sup> Service</b> Offers as a % of Matches	15.35%
Number of Confirmed <b>VCAP<sup>®</sup> Service</b> Policies	34
Confirmed <b>VCAP<sup>®</sup> Service</b> Policies as a % of Applications Reviewed	13.03%
Savings as a % of Redirected Assigned Risk Premium	6.24%



## Residual Market Demographics

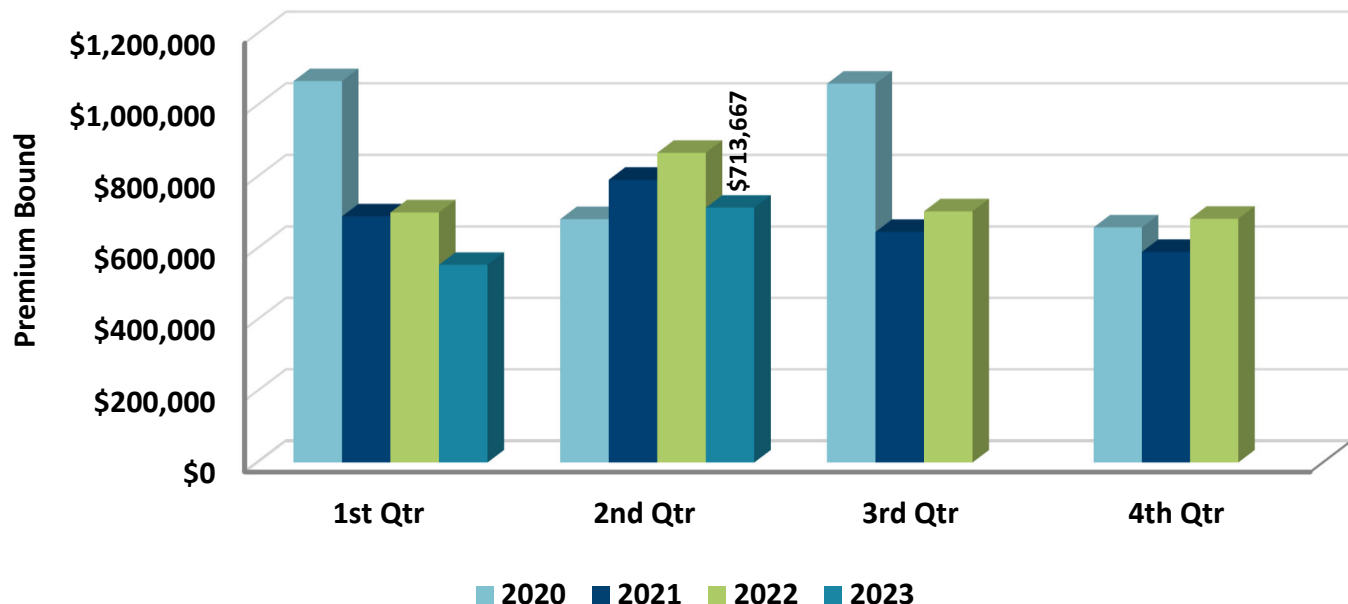
### Total Applications Bound — 2020 vs. 2021 vs. 2022 vs. 2023

The number of applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



### Total Application Premium Bound — 2020 vs. 2021 vs. 2022 vs. 2023

The total estimated premium on bound applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).





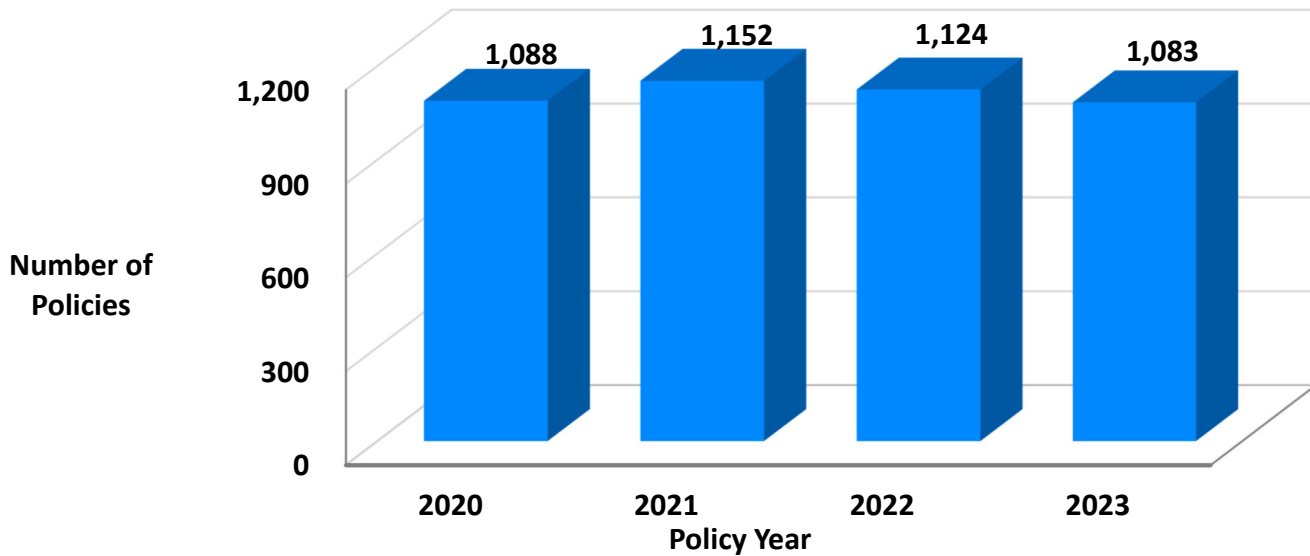


## Residual Market Demographics

### Residual Market Total Policy Counts

#### Second Quarter Data for Policies Reported through June 30, 2023

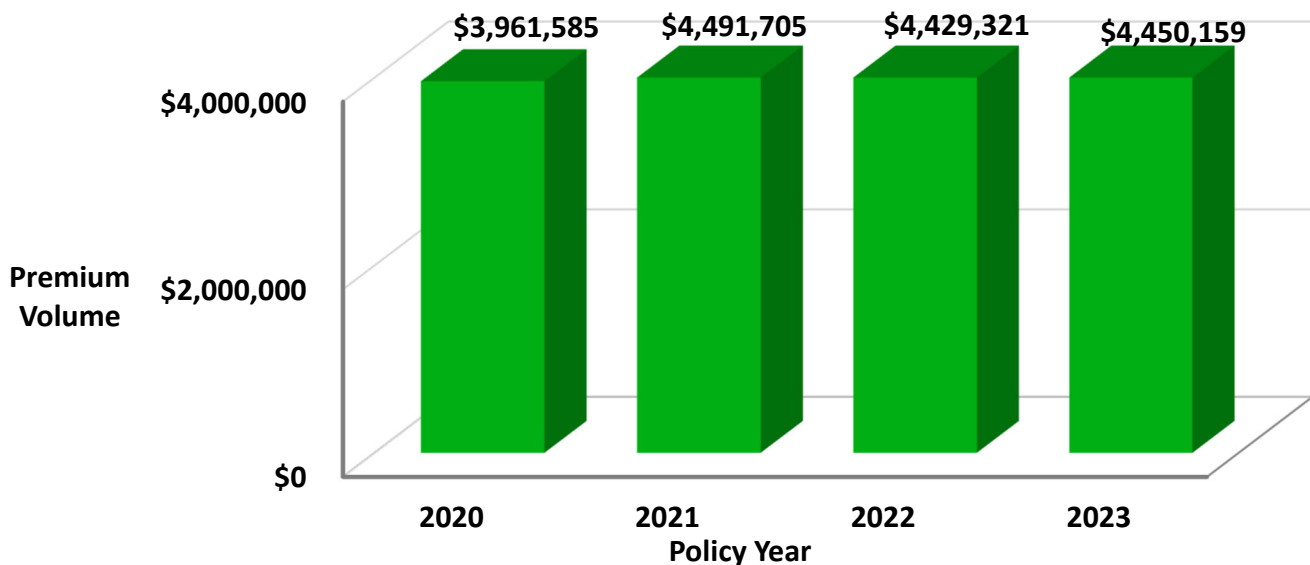
Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



### Residual Market Total Premium Volume

#### Second Quarter Data Reported through June 30, 2023

Total amount of all Assigned Risk Plan premium with effective dates during the calendar period listed above.





## Residual Market Demographics

### Total Premium Distribution by Size of Risk

#### Second Quarter Data Reported through June 30, 2023

The total number of Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers in a premium range as of the date listed above.

Premium Interval	Policy Count	% of Total Policies	Total State Premium \$	% of Total Premium	Average Premium \$
\$0- \$2499	746	68.9	821,500	18.5	1,101
\$2500- \$4999	157	14.5	553,549	12.4	3,526
\$5000- \$9999	105	9.7	743,874	16.7	7,085
\$10000- \$19999	41	3.8	549,048	12.3	13,391
\$20000- \$49999	26	2.4	769,126	17.3	29,582
\$50000- \$99999	6	0.6	447,767	10.1	74,628
\$100000- \$199999	1	0.1	139,540	3.1	139,540
\$2000000+	1	0.1	425,755	9.6	425,755
Total	1,083	100.0	4,450,159	100.0	4,109

### Second Quarter 2022 Data for Comparison

Premium Interval	Policy Count	% of Total Policies	Total State Premium \$	% of Total Premium	Average Premium \$
\$0- \$2499	782	69.6	828,643	18.7	1,060
\$2500- \$4999	157	14.0	553,309	12.5	3,524
\$5000- \$9999	100	8.9	678,318	15.3	6,783
\$10000- \$19999	52	4.6	707,411	16.0	13,604
\$20000- \$49999	27	2.4	770,333	17.4	28,531
\$50000- \$99999	5	0.4	344,393	7.8	68,879
\$100000- \$199999	0	0.0	0	0.0	0
\$2000000+	1	0.1	546,914	12.3	546,914
Total	1,124	100.0	4,429,321	100.0	3,941



## Residual Market Demographics

### Residual Market Top 10 Classification Codes by Policy Count Second Quarter Data Reported through June 30, 2023

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Policy Count	% of Policies
1	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	172	15.9
2	5551 - Roofing-All Kinds & Drivers	53	4.9
3	5445 - Wallboard, Sheetrock, Drywall, Plasterboard, or Cement Board Installation - Within Buildings & Drivers	51	4.7
4	5474 - Painting NOC & Shop Operations, Drivers	50	4.6
5	0106 - Tree Pruning, Spraying, Repairing - All Operations & Drivers	36	3.3
6	9014 - Janitorial Services By Contractors-No Window Cleaning Above Ground Level & Drivers	28	2.6
7	6217 - Excavation & Drivers	27	2.5
8	5437 - Carpentry-Installation of Cabinet Work or Interior Trim	26	2.4
9	8810 - Clerical Office Employees NOC	23	2.1
10	0042 - Landscape Gardening & Drivers	22	2.0

### Residual Market Top 10 Classification Codes by Premium Volume Second Quarter Data Reported through June 30, 2023

The top 10 governing class codes by premium volume written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Premium \$	% of Premium
1	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	522,594	11.7
2	9052 - Hotel - All Other Employees & Salespersons, Drivers	443,446	10.0
3	5551 - Roofing-All Kinds & Drivers	328,871	7.4
4	0106 - Tree Pruning, Spraying, Repairing - All Operations & Drivers	290,331	6.5
5	0042 - Landscape Gardening & Drivers	220,835	5.0
6	5190 - Electrical Wiring-Within Buildings & Drivers	160,113	3.6
7	9014 - Janitorial Services By Contractors-No Window Cleaning Above Ground Level & Drivers	147,360	3.3
8	5403 - Carpentry NOC	118,916	2.7
9	5474 - Painting NOC & Shop Operations, Drivers	114,427	2.6
10	8868 - College - Professional Employees & Clerical	108,740	2.4



## Glossary of Terms

**Applications Bound**—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

**Earned Premium or Premiums Earned**—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, “premiums earned” describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

**In Force (Policies/Premium)**—All policies and associated estimated premium that are current as of a given date.

**Incurred But Not Reported (IBNR)**—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include “bulk” reserves for estimated future development of case reserves.

**Loss Ratio**—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is  $(\text{loss} + \text{loss adjustment expense}) / \text{earned premium}$ .

**Premium Bound**—The total estimated annual premium on bound applications.

**Underwriting Gain/ (Loss)**—The financial statement presentation that reflects the excess of earned premium over incurred losses.

**VCAP<sup>®</sup> Service**—Voluntary Coverage Assistance Program is a supplemental program to NCCI’s Workers Compensation Insurance Plan. As part of NCCI’s strategic vision of maintaining and depopulating the residual market, NCCI’s **VCAP<sup>®</sup> Service** redirects coverage opportunities for employers to voluntary market insurers, which generally provide coverage at a lower cost. **VCAP<sup>®</sup> Service** provides an additional source for producers and employers to secure voluntary workers compensation coverage prior to entering the residual market for coverage.