



New Hampshire Residual Market State Activity Report

First Quarter 2023



Executive Summary

NCCI, as Pool and Plan Administrator of the New Hampshire Workers Compensation Insurance Plan, is pleased to provide the First Quarter 2023 *New Hampshire Residual Market State Activity Report*.

Readers will notice that the order of our charts and tables has been reorganized, based on customer feedback. This will provide a more streamlined picture of the key measurement factors and issues relating to the operation of the New Hampshire Plan. Residual Market demographics contained in this report include:

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If you have any questions or comments about this report, please feel free to contact the individual listed below.

Sally Laub, Plan Administration

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Residual Market Demographics

Residual Market Total Policies and Premium in Force

As of March 31, 2023—compared to prior year

Total number of Assigned Risk Plan policies and estimated premium volume in force reported as of the date listed above. The other exhibits in this report describe quarterly and year-to-date data.

	2023	2022	2023 vs. 2022 #	2023 vs. 2022 %
Policy Count	3,444	3,527	-83	-2.4%
Premium Volume	\$13,995,141	\$14,985,908	-\$990,767	-6.6%

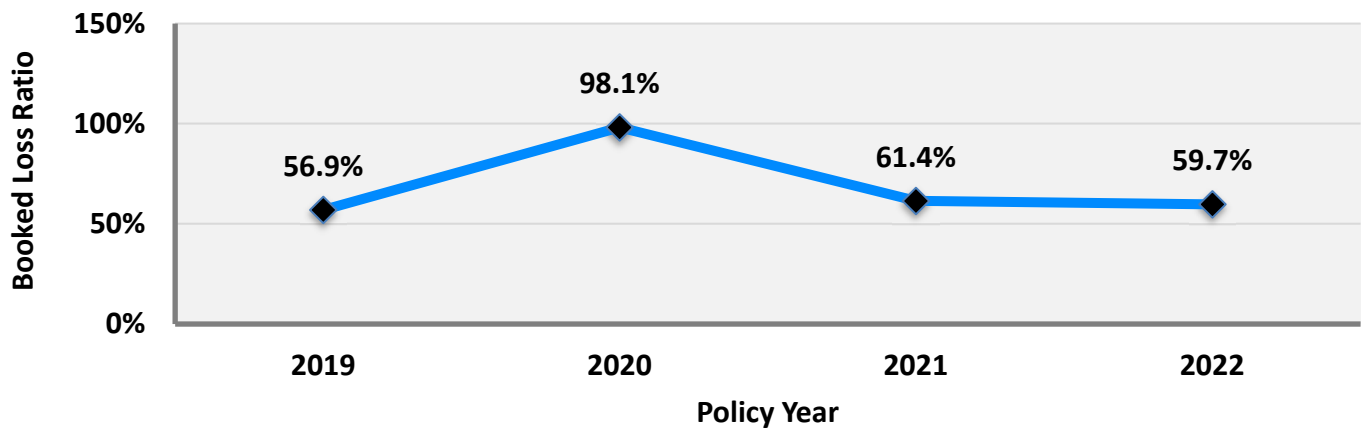


Residual Market Demographics

New Hampshire Residual Market Reinsurance Pool Booked Loss Ratio (Projected to Ultimate)

Policy Year Financial Results through 4th Quarter 2022 for 2022 and prior years*

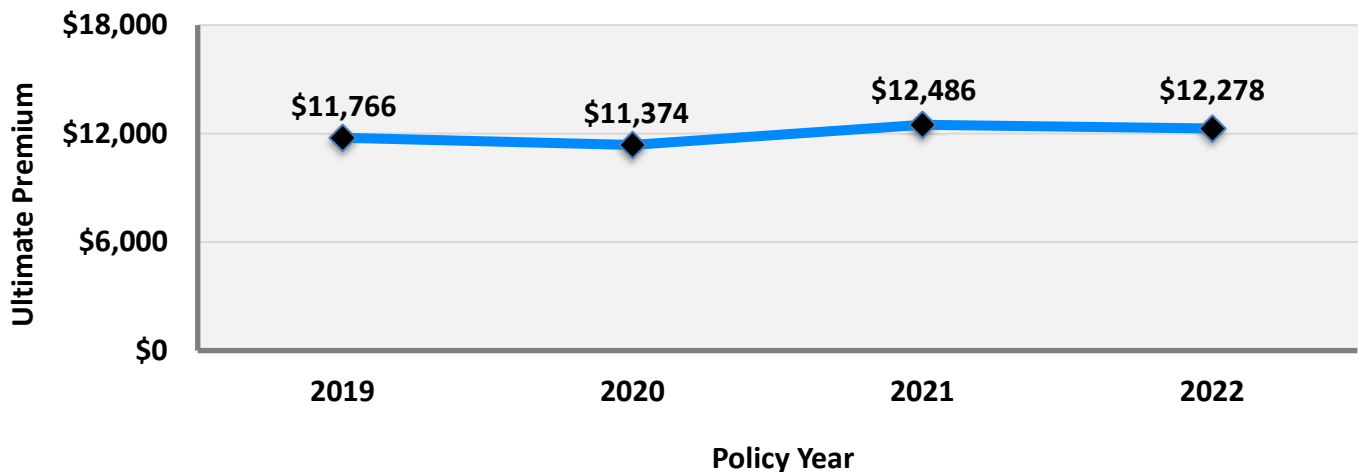
The ratio of total incurred losses to total net premiums (net of uncollectible premium) in a given period, in this state, expressed as a percentage.



New Hampshire Residual Market Reinsurance Pool Ultimate Net Written Premium (Projected to Ultimate) (000's)

Policy Year Financial Results through 4th Quarter 2022 for 2022 and prior years*

The premium charged by an insurance company for coverage provided by an insurance contract for the policy period in this state.



*1st Quarter 2023 data will be available the end of July 2023 due to the timing of data reporting

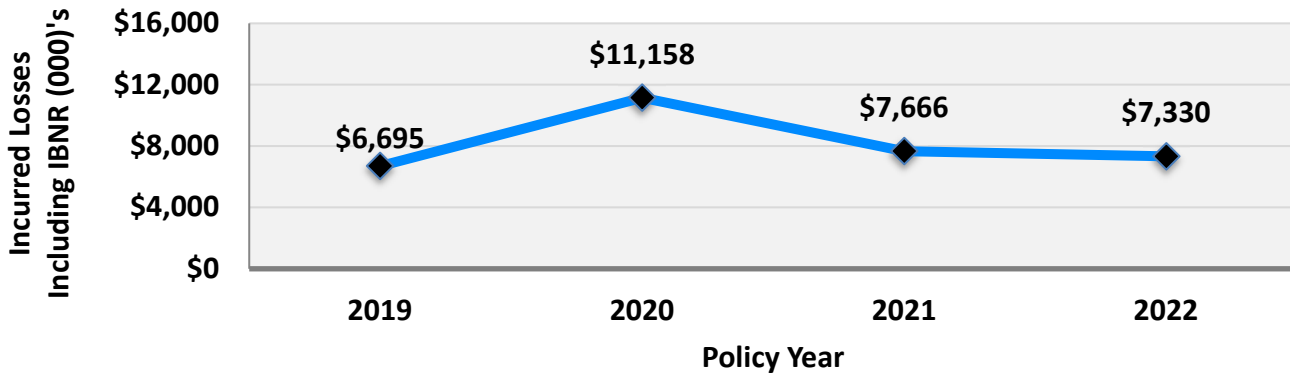


Residual Market Demographics

New Hampshire Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Incurred Losses

Policy Year Financial Results through 4th Quarter 2022 for 2022 and prior years*

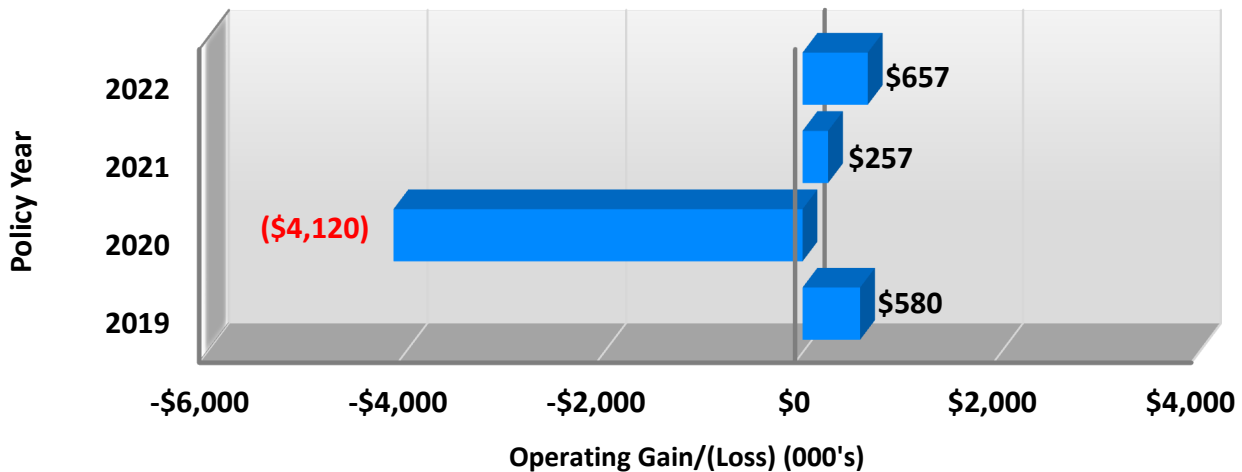
Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



New Hampshire Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Estimated Net Operating Gain/(Loss) (000's)

Policy Year Financial Results through 4th Quarter 2022 for 2022 and prior years*

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



*1st Quarter 2023 data will be available the end of July 2023 due to the timing of data reporting



Residual Market Demographics

Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in New Hampshire for Policy Years 2018-2022, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 4th Quarter 2022.

Policy Year	Gross Written Premium \$	Uncollectible Premium \$	Percentage
2018	15,136,045	314,102	2.1%
2019	12,129,750	363,642	3.0%
2020	11,926,591	552,644	4.6%
2021	13,371,367	--	--
2022	10,772,068	--	--

* The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.



Residual Market Demographics

Voluntary Coverage Assistance Program

First Quarter Data through March 31, 2023

The volume of assigned risk applications redirected to the voluntary market through NCCI's **VCAP[®] Service**. The following shows the results **VCAP[®] Service** has provided during First Quarter 2023.

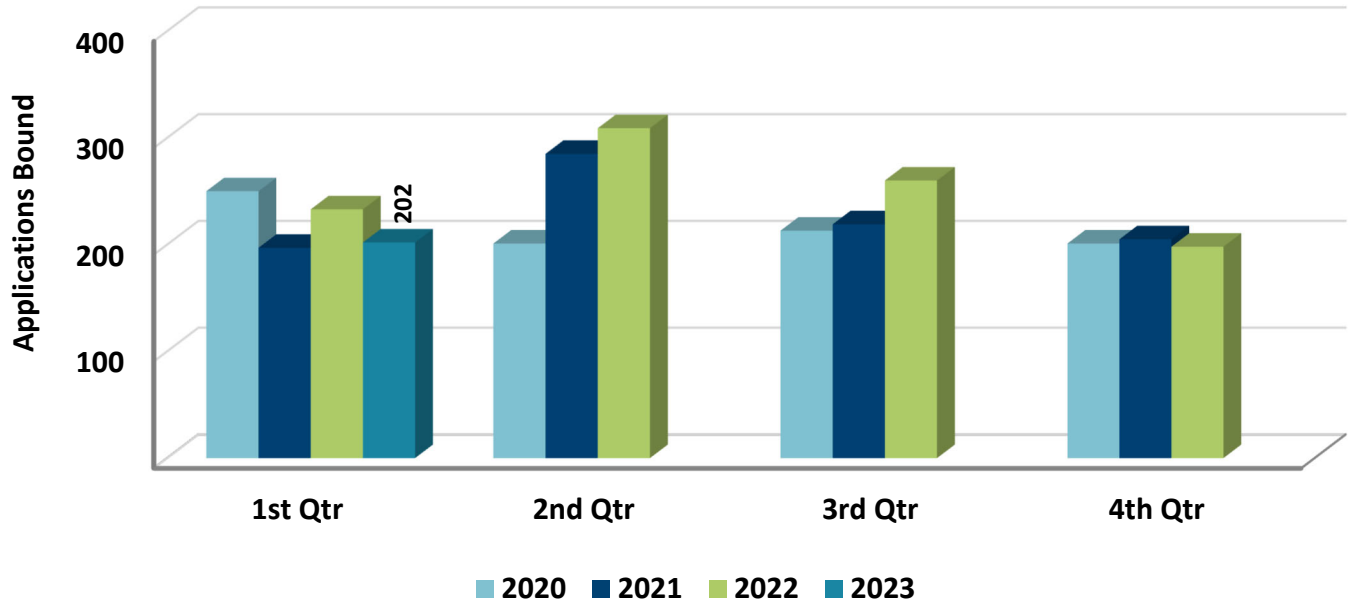
Number of Applications Reviewed by VCAP[®] Service	227
Number of VCAP[®] Service Matches	205
VCAP[®] Service Offers as a % of Matches	9.76%
Number of Confirmed VCAP[®] Service Policies	20
Confirmed VCAP[®] Service Policies as a % of Applications Reviewed	8.81%
Savings as a % of Redirected Assigned Risk Premium	9.32%



Residual Market Demographics

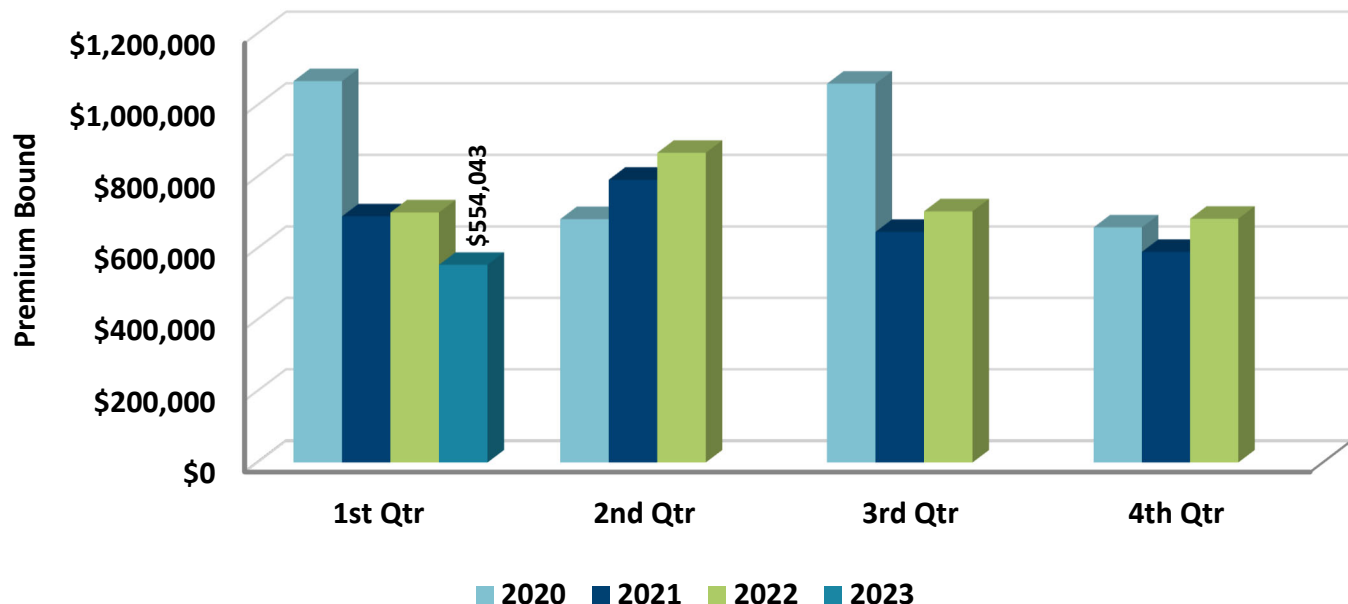
Total Applications Bound — 2020 vs. 2021 vs. 2022 vs. 2023

The number of applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



Total Application Premium Bound — 2020 vs. 2021 vs. 2022 vs. 2023

The total estimated premium on bound applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



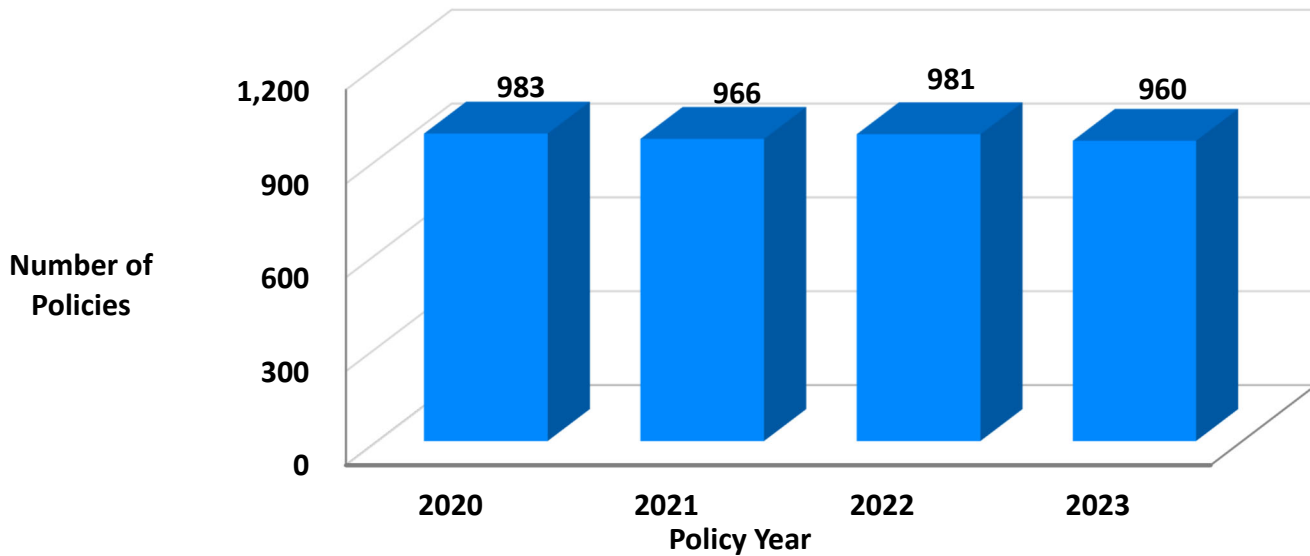


Residual Market Demographics

Residual Market Total Policy Counts

First Quarter Data for Policies Reported through March 31, 2023

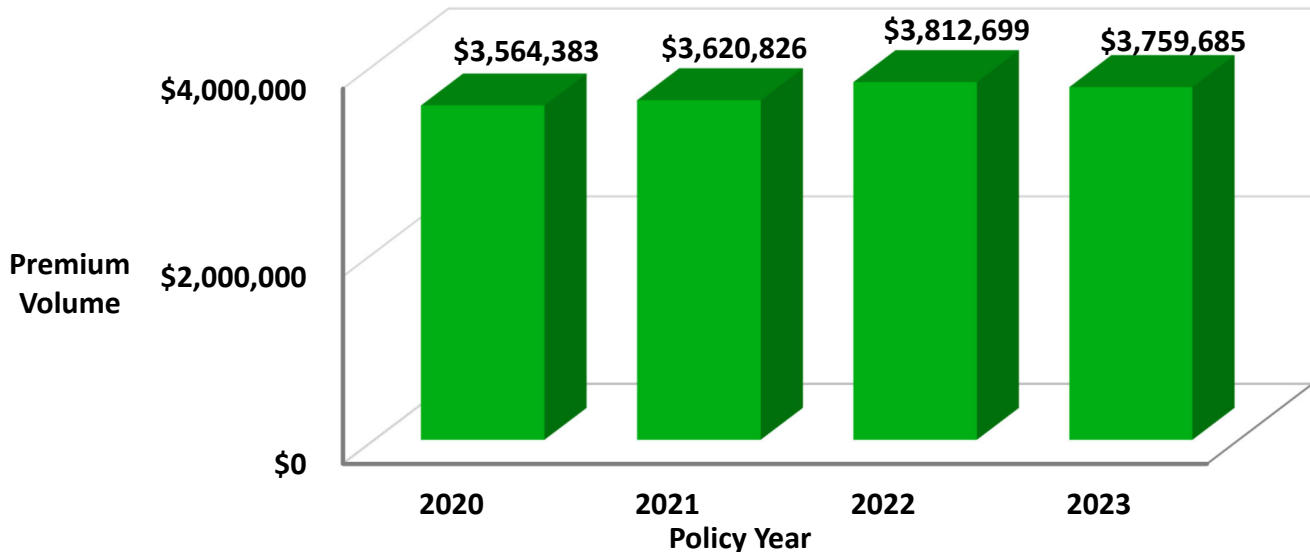
Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



Residual Market Total Premium Volume

First Quarter Data Reported through March 31, 2023

Total amount of all Assigned Risk Plan premium with effective dates during the calendar period listed above.





Residual Market Demographics

Total Premium Distribution by Size of Risk

First Quarter Data Reported through March 31, 2023

The total number of Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers in a premium range as of the date listed above.

Premium Interval	Policy Count	% of Total Policies	Total State Premium \$	% of Total Premium	Average Premium \$
\$0- \$2499	648	67.5	709,722	18.9	1,095
\$2500- \$4999	114	11.9	404,066	10.7	3,544
\$5000- \$9999	105	10.9	703,425	18.7	6,699
\$10000- \$19999	65	6.8	890,383	23.7	13,698
\$20000- \$49999	22	2.3	604,990	16.1	27,500
\$50000- \$99999	5	0.5	295,663	7.9	59,133
\$100000- \$199999	1	0.1	151,436	4.0	151,436
\$2000000+	0	0.0	0	0.0	0
Total	960	100.0	3,759,685	100.0	3,916

First Quarter 2022 Data for Comparison

Premium Interval	Policy Count	% of Total Policies	Total State Premium \$	% of Total Premium	Average Premium \$
\$0- \$2499	683	69.6	688,533	18.1	1,008
\$2500- \$4999	117	11.9	416,201	10.9	3,557
\$5000- \$9999	91	9.3	615,144	16.1	6,760
\$10000- \$19999	58	5.9	794,545	20.8	13,699
\$20000- \$49999	26	2.7	798,686	20.9	30,719
\$50000- \$99999	4	0.4	242,936	6.4	60,734
\$100000- \$199999	2	0.2	256,654	6.7	128,327
\$2000000+	0	0.0	0	0.0	0
Total	981	100.0	3,812,699	100.0	3,887



Residual Market Demographics

Residual Market Top 10 Classification Codes by Policy Count First Quarter Data Reported through March 31, 2023

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Policy Count	% of Policies
1	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	173	18.0
2	5445 - Wallboard, Sheetrock, Drywall, Plasterboard, Or Cement Board Installation - Within Buildings & Drivers	50	5.2
3	5474 - Painting NOC & Shop Operations, Drivers	40	4.2
4	5551 - Roofing-All Kinds & Drivers	33	3.4
5	5437 - Carpentry-Installation of Cabinet Work Or Interior Trim	31	3.2
6	8810 - Clerical Office Employees NOC	23	2.4
7	9014 - Janitorial Services by Contractors-No Window Cleaning Above Ground Level & Drivers	22	2.3
8	8868 - College - Professional Employees & Clerical	19	2.0
9	0106 - Tree Pruning, Spraying, Repairing - All Operations & Drivers	17	1.8
10	6217 - Excavation & Drivers	17	1.8

Residual Market Top 10 Classification Codes by Premium Volume First Quarter Data Reported through March 31, 2023

The top 10 governing class codes by premium volume written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Premium \$	% of Premium
1	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	582,054	15.5
2	5551 - Roofing-All Kinds & Drivers	217,961	5.8
3	8232 - Lumberyard New Materials Only - All Other Employees & Yard, Warehouse, Drivers	166,190	4.4
4	0106 - Tree Pruning, Spraying, Repairing - All Operations & Drivers	143,482	3.8
5	8824 - Retirement Living Centers - Health Care Employees	117,209	3.1
6	9180 - Amusement Device Operation NOC Not Traveling & Drivers	112,160	3.0
7	5445 - Wallboard, Sheetrock, Drywall, Plasterboard, or Cement Board Installation - Within Buildings & Drivers	107,631	2.9
8	8017 - Store: Retail NOC	101,486	2.7
9	8293 - Storage Warehouse-Furniture & Drivers	91,892	2.4
10	6217 - Excavation & Drivers	70,368	1.9



Glossary of Terms

Applications Bound—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

Earned Premium or Premiums Earned—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, “premiums earned” describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

In Force (Policies/Premium)—All policies and associated estimated premium that are current as of a given date.

Incurred But Not Reported (IBNR)—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include “bulk” reserves for estimated future development of case reserves.

Loss Ratio—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is $(\text{loss} + \text{loss adjustment expense}) / \text{earned premium}$.

Premium Bound—The total estimated annual premium on bound applications.

Underwriting Gain/ (Loss)—The financial statement presentation that reflects the excess of earned premium over incurred losses.

VCAP[®] Service—Voluntary Coverage Assistance Program is a supplemental program to NCCI’s Workers Compensation Insurance Plan. As part of NCCI’s strategic vision of maintaining and depopulating the residual market, NCCI’s **VCAP[®] Service** redirects coverage opportunities for employers to voluntary market insurers, which generally provide coverage at a lower cost. **VCAP[®] Service** provides an additional source for producers and employers to secure voluntary workers compensation coverage prior to entering the residual market for coverage.