



# Kansas Residual Market State Activity Report

First Quarter 2025



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## First Quarter 2025

## Executive Summary

NCCI, as Pool and Plan Administrator of the Kansas Workers Compensation Insurance Plan, is pleased to provide the First Quarter 2025 *Kansas Residual Market State Activity Report*.

Residual Market demographics contained in this report include:

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## Residual Market Demographics

### Residual Market Total Policies and Premium In Force

#### As of March 31, 2025—compared to prior year

Total number of Assigned Risk Plan policies and prorated estimated premium volume in force reported as of the date listed above. This excludes policies that have been cancelled or expired prior to the date listed above.

The other exhibits in this report describe quarterly and year-to-date data, including policies that cancelled or expired during the timeframe.

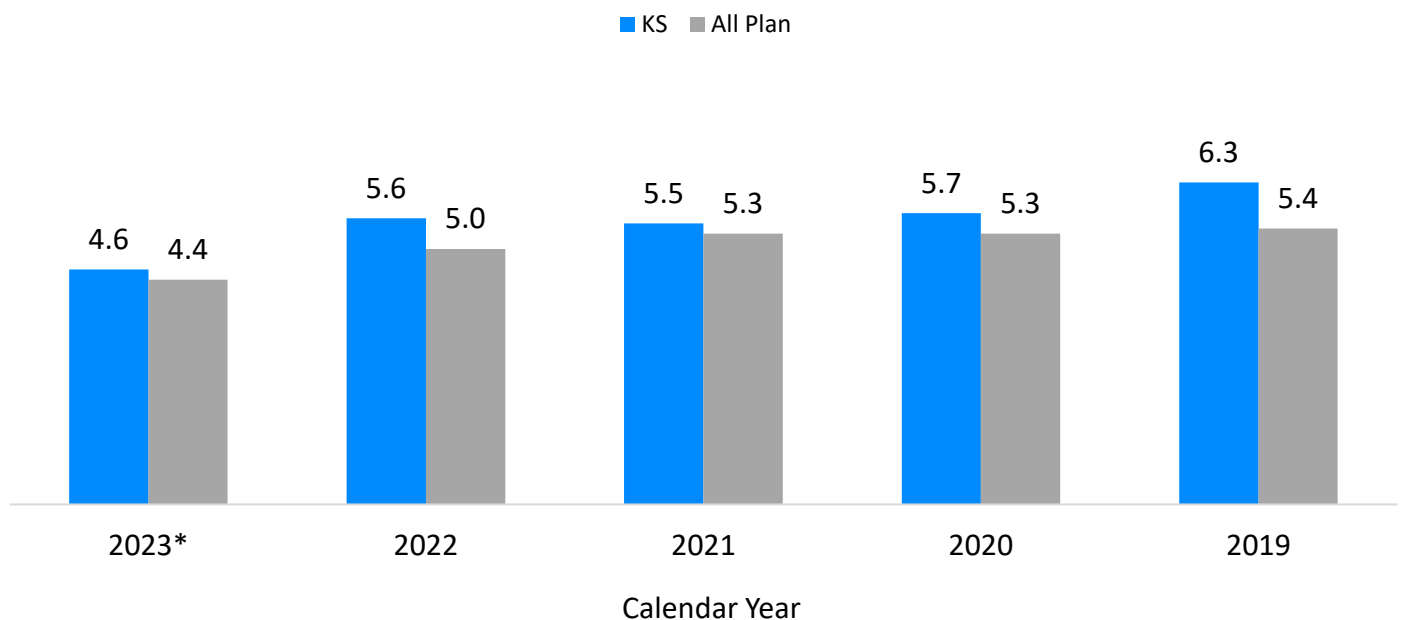
	2025	2024	2025 vs. 2024 #	2025 vs. 2024 %
Policy Count	3,633	4,007	-374	-9.3%
Premium Volume	\$15,867,233	\$17,229,732	-\$1,362,499	-7.9%



## Residual Market Demographics

### Kansas Residual Market Share Compared to All Plan Jurisdictions Market Share Calendar Years 2023 - 2019

Plan Premium as a Percentage of Direct Written Premium



\*Preliminary

**Note:** The Residual Market Share is based on residual market written premium as a percentage of total direct written premium on a calendar year basis, from financial data reported to NCCI.

Due to the nature of calendar year data, this chart provides a full year of data and is updated only once a year with the second quarter report.

This Residual Market Share is published in the **Residual Market Management Summary** within *Exhibit P* for NCCI Plan and Pool Administered states. “All Plan” jurisdictions in this chart represent the subtotal market shares for NCCI Plan-administered states within *Exhibit P*.



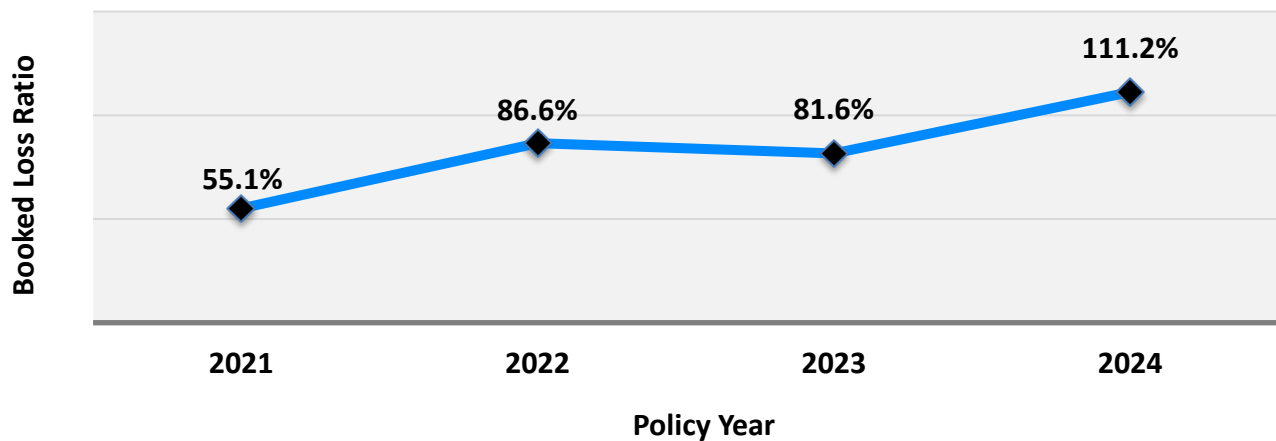
## Residual Market Demographics

### Kansas Residual Market Reinsurance Pool

Policy Year Financial Results through 4th Quarter 2024 for 2024 and prior years\*

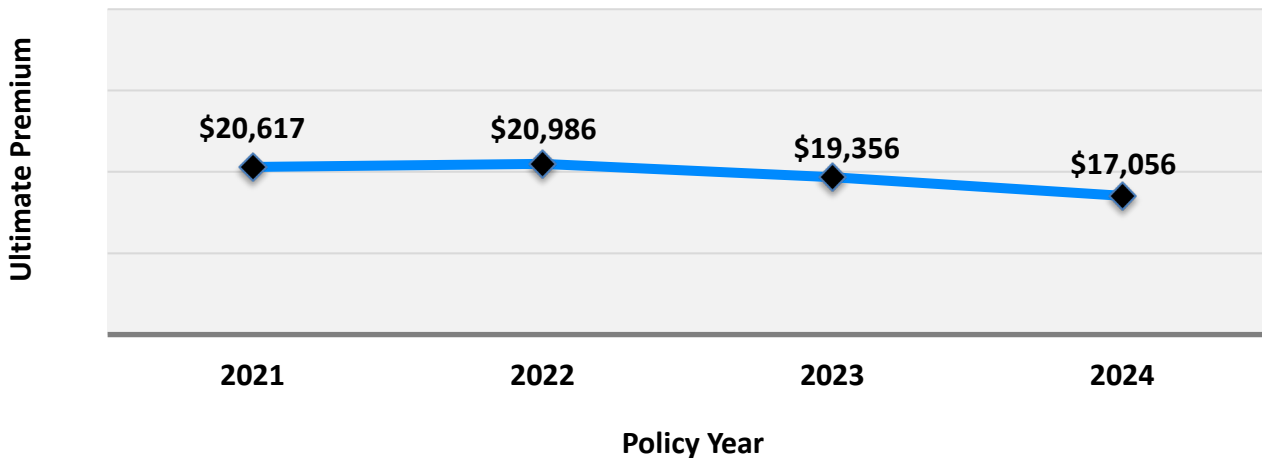
#### Booked Loss Ratio (Projected to Ultimate)

The ratio of total incurred losses to total net premiums (net of uncollectible premium) in a given period, in this state, expressed as a percentage.



#### Ultimate Net Written Premium (Projected to Ultimate) (000's)

The premium charged by an insurance company for coverage provided by an insurance contract for the policy period in this state.



\*1st Quarter 2025 data will be available the end of July 2025 due to the timing of data reporting

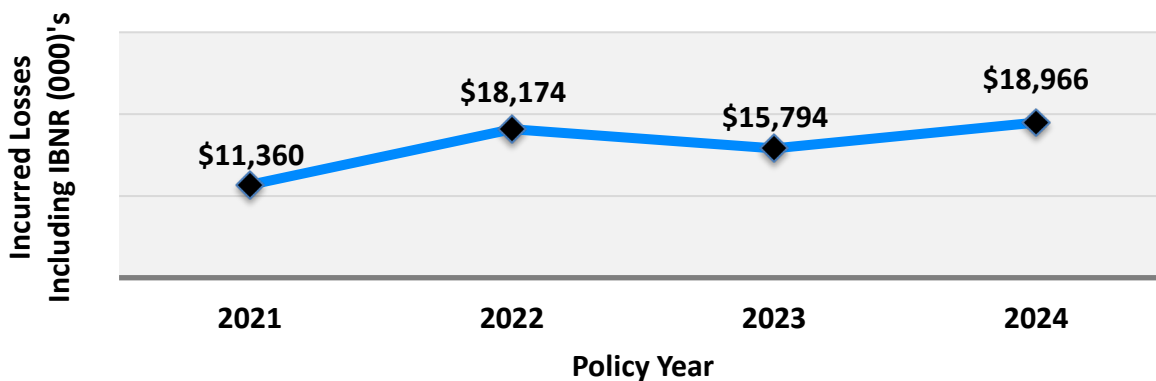


## Residual Market Demographics

### Kansas Residual Market Reinsurance Pool Net Operating Results Policy Year Financial Results through 4th Quarter 2024 for 2024 and prior years\*

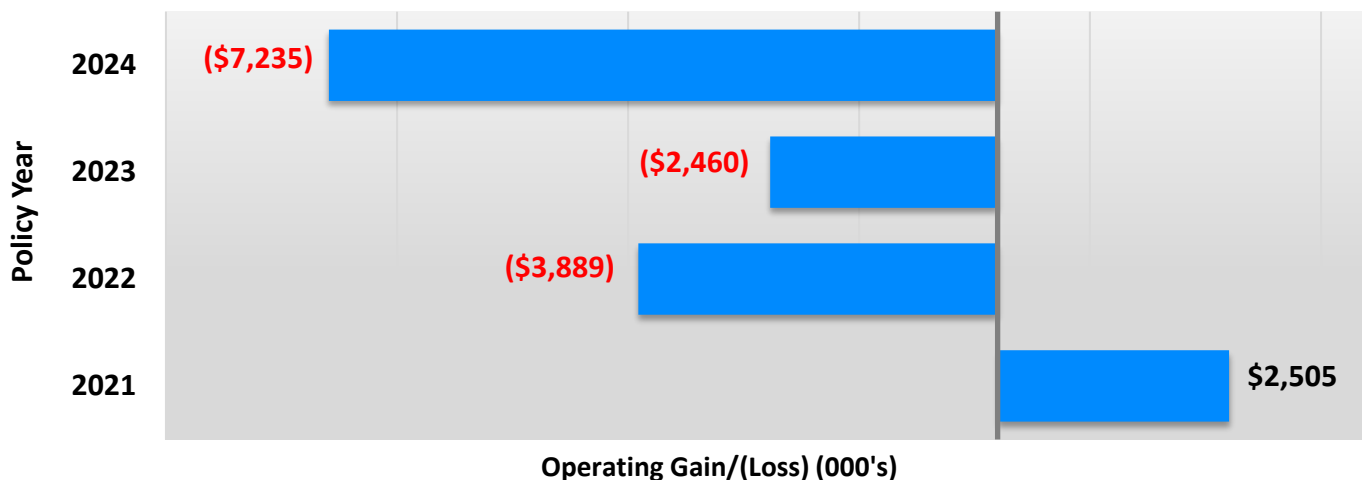
#### Incurred Losses (Projected to Ultimate)

Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



#### Estimated Net Operating Gain/(Loss) (000's) (Projected to Ultimate)

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



\*1st Quarter 2025 data will be available the end of July 2025 due to the timing of data reporting



## Residual Market Demographics

### Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in Kansas for Policy Years 2020-2024, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 4th Quarter 2024.

Policy Year	Gross Written Premium \$	Uncollectible Premium \$	Percentage
2020	21,187,260	937,524	4.4%
2021	21,615,534	998,406	4.6%
2022	21,959,204	972,776	4.4%
2023	20,744,854	--	--
2024	15,056,806	--	--

\* The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.



## Residual Market Demographics

### Voluntary Coverage Assistance Program

#### First Quarter Data through March 31, 2025

The volume of assigned risk applications redirected to the voluntary market through NCCI's *VCAP® Service*. The following shows the results *VCAP® Service* has provided during First Quarter 2025.

Number of Applications Reviewed by <b>VCAP® Service</b>	292
Associated Premium for Applications Reviewed	\$1,533,062.42
Number of <b>VCAP® Service</b> Matches	265
<b>VCAP® Service</b> Matches as a % of Applications Reviewed	90.75%
Number of <b>VCAP® Service</b> Offers	66
<b>VCAP® Service</b> Offers as a % of Matches	24.91%
Number of Confirmed <b>VCAP® Service</b> Policies	66
Confirmed <b>VCAP® Service</b> Policies as a % of Applications Reviewed	22.60%
Redirected Assigned Risk Premium	\$253,932.18
Associated Voluntary Market Premium	\$240,734.00
Savings	\$13,198.18
Average Savings per Application	\$199.97
Savings as a % of Redirected Assigned Risk Premium	5.20%
Redirected Premium as a % of Associated Premium for Applications Reviewed by <b>VCAP® Service</b>	16.56%

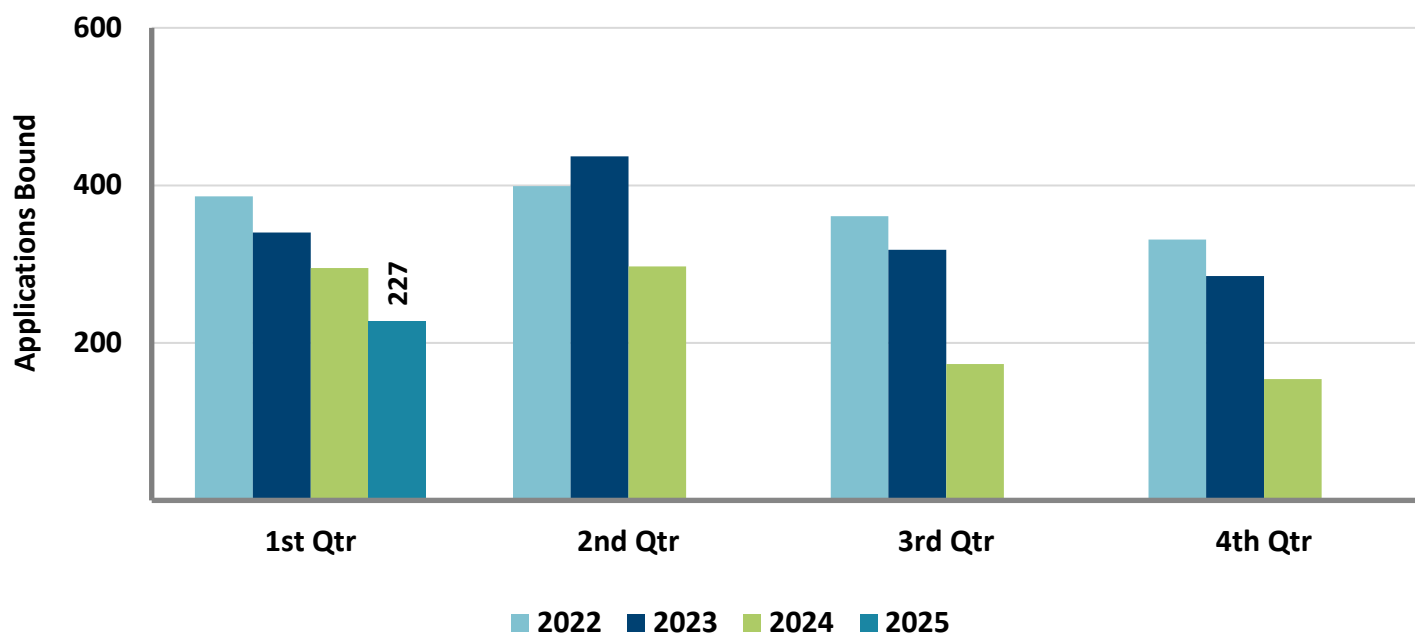




## Residual Market Demographics

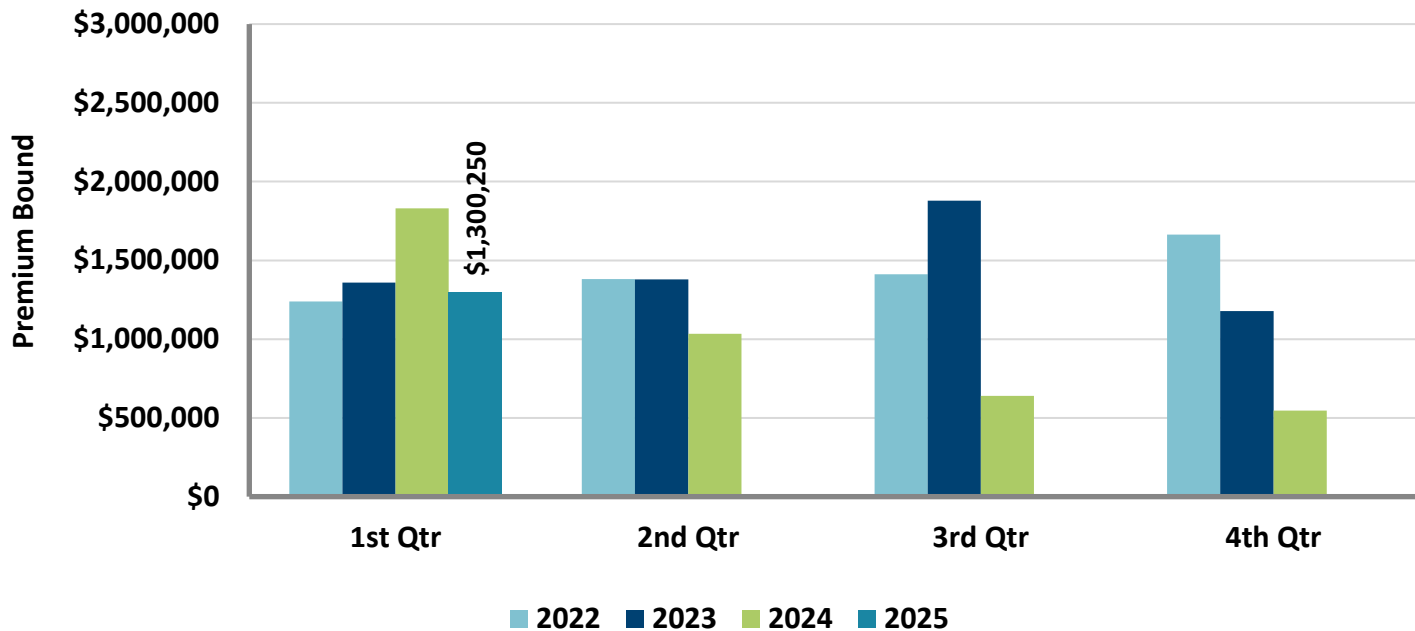
### Total Applications Bound — 2022 vs. 2023 vs. 2024 vs. 2025

The number of applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



### Total Application Premium Bound — 2022 vs. 2023 vs. 2024 vs. 2025

The total estimated premium on bound applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



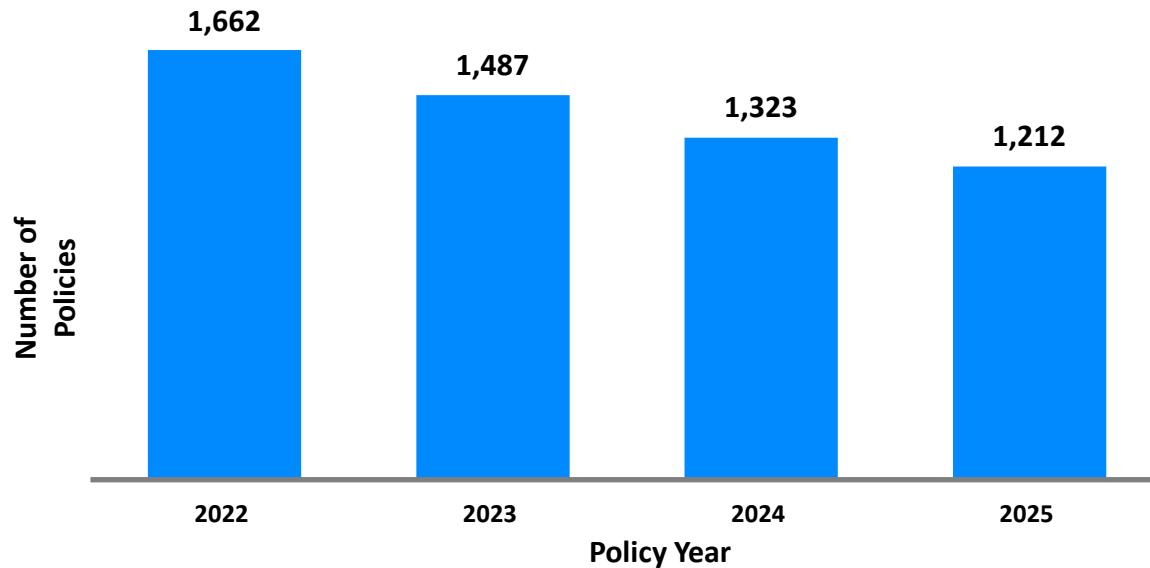


## Residual Market Demographics

### Residual Market Total Policy Counts

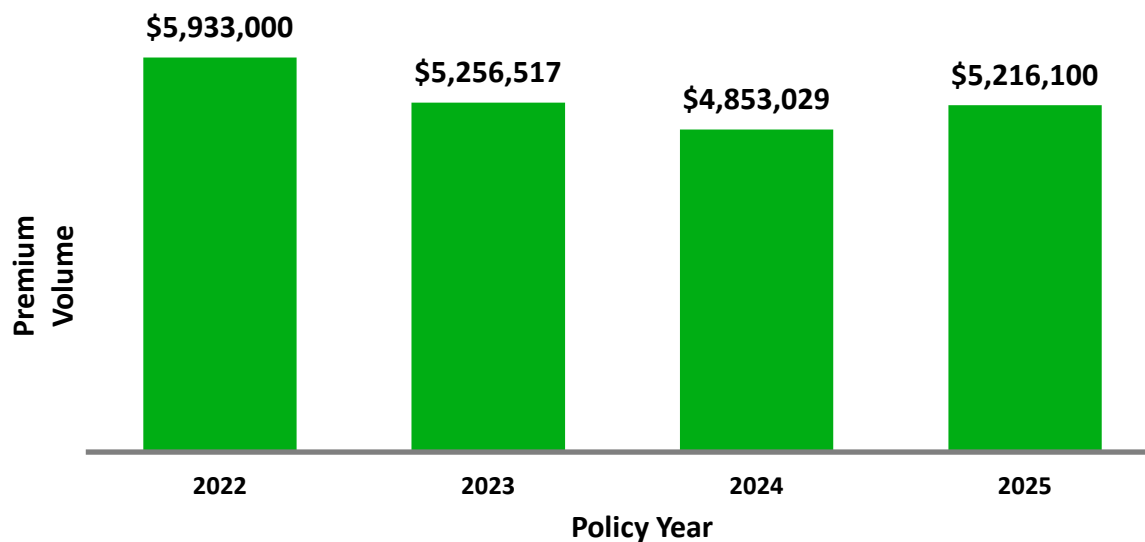
#### First Quarter Data for Policies Reported through March 31, 2025

Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



### First Quarter Data for Premium Reported through March 31, 2025

Total amount of all Assigned Risk Plan prorated estimated annual premium with effective dates during the calendar period listed above.





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## Residual Market Demographics

### Premium Size Profiles

The total number of Assigned Risk Plan policies and prorated estimated annual premium totals, with effective dates during the respective timeframe (First Quarter), and reported to NCCI by March 31, 2025, by both Direct Assignment and Servicing Carriers.

### First Quarter Data Reported through March 31, 2025

Premium Size \$	Policy Count	% of Total Policies	Premium \$	% of Total Premium	Average Premium \$
0- 2,499	755	62.3	789,414	15.1	1,046
2,500- 4,999	237	19.6	855,954	16.4	3,612
5,000- 9,999	132	10.9	929,382	17.8	7,041
10,000- 19,999	49	4.0	671,084	12.9	13,696
20,000- 49,999	28	2.3	831,912	15.9	29,711
50,000- 99,999	7	0.6	471,423	9.0	67,346
100,000- 199,999	3	0.2	444,517	8.5	148,172
200,000+	1	0.1	222,414	4.3	222,414
Total	1,212	100.0	5,216,100	100.0	4,304

### First Quarter 2024 Data for Comparison

Premium Size \$	Policy Count	% of Total Policies	Premium \$	% of Total Premium	Average Premium \$
0- 2,499	880	66.5	848,608	17.5	964
2,500- 4,999	213	16.1	759,226	15.6	3,564
5,000- 9,999	137	10.4	931,347	19.2	6,798
10,000- 19,999	55	4.2	768,470	15.8	13,972
20,000- 49,999	29	2.2	829,304	17.1	28,597
50,000- 99,999	8	0.6	573,361	11.8	71,670
100,000- 199,999	1	0.1	142,713	2.9	142,713
200,000+	0	0.0	0	0.0	0
Total	1,323	100.0	4,853,029	100.0	3,668

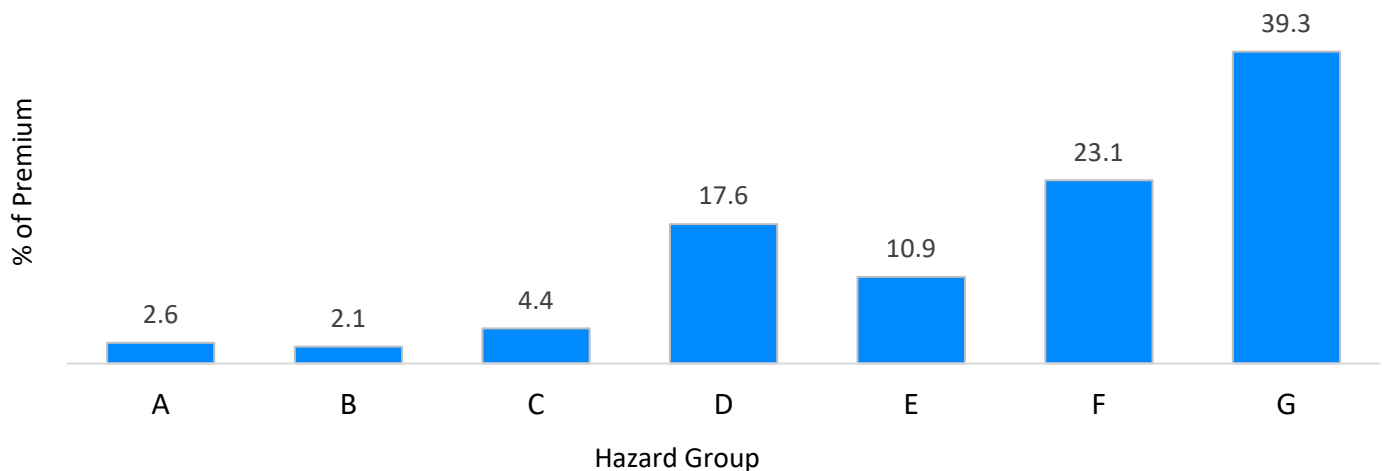


## Residual Market Demographics

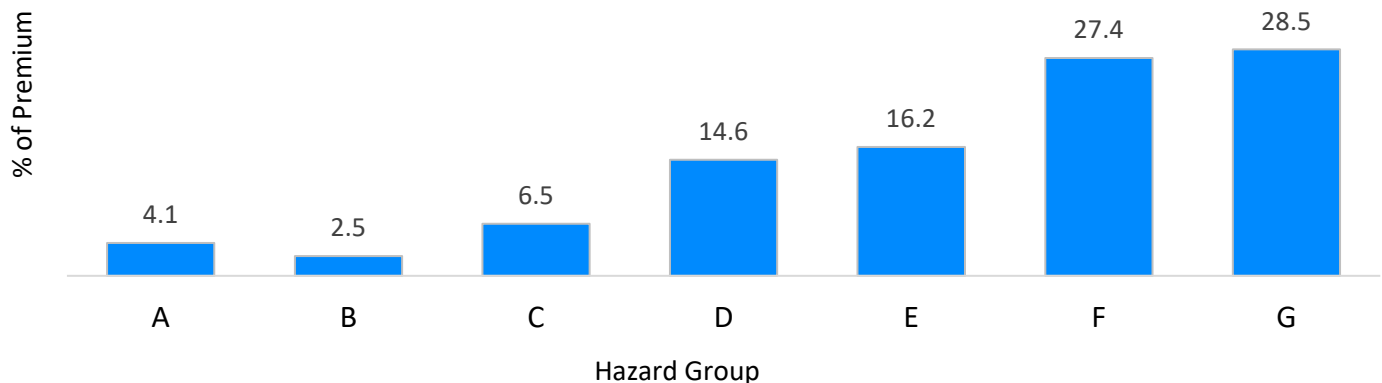
### Hazard Group Distribution

First Quarter Data Reported through **March 31, 2025**

The Hazard Groups for Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers as of the date listed above.



### First Quarter **2024** Data for Comparison





# Kansas Residual Market State Activity Report

## First Quarter 2025

## Residual Market Demographics

### Residual Market Top 10 Classification Codes by Policy Count

#### First Quarter Data Reported through March 31, 2025

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Policy Count	% of Policies
1	5551 - Roofing-All Kinds & Drivers	141	11.6
2	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	107	8.8
3	7219 - Trucking - NOC-All Employees & Drivers	71	5.9
4	0037 - Farm: Field Crops & Drivers	55	4.5
5	7711 - Firefighters & Drivers - Volunteer	41	3.4
6	0083 - Farm: Cattle or Livestock Raising NOC & Drivers	32	2.6
7	5474 - Painting NOC & Shop Operations, Drivers	31	2.6
8	5437 - Carpentry-Installation of Cabinet Work or Interior Trim	29	2.4
9	6216 - Oil or Gas - Lease Work NOC - By Specialist Contractor & Drivers	29	2.4
10	5445 - Wallboard, Sheetrock, Drywall, Plasterboard, or Cement Board Installation - Within Buildings & Drivers	25	2.1

### Residual Market Top 10 Classification Codes by Premium Volume

#### First Quarter Data Reported through March 31, 2025

The top 10 governing class codes by prorated estimated annual premium written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Premium \$	% of Premium
1	5551 - Roofing-All Kinds & Drivers	655,412	12.6
2	7219 - Trucking - NOC-All Employees & Drivers	420,010	8.1
3	1322 - Oil or Gas - Well - Cleaning or Swabbing of Wells - By Specialist Contractor - No Drilling & Drivers	357,661	6.9
4	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	344,402	6.6
5	0037 - Farm: Field Crops & Drivers	302,883	5.8
6	0083 - Farm: Cattle or Livestock Raising NOC & Drivers	224,237	4.3
7	5222 - Concrete Construction in Connection with Bridges or Culverts	222,414	4.3
8	8720 - Inspection of Risks for Insurance or Valuation Purposes NOC	175,873	3.4
9	7705 - Ambulance Service Companies and EMS (Emergency Medical Service) Providers & Drivers	128,996	2.5
10	7231 - Mail, Parcel or Package Delivery and Courier or Messenger Service Companies - All Employees & Drivers	107,240	2.1



## Glossary of Terms

**Applications Bound**—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

**Earned Premium or Premiums Earned**—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, “premiums earned” describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

**In Force (Policies/Premium)**—All policies and associated estimated premium that are current as of a given date. This excludes policies that have been cancelled or expired prior to the given date.

**Incurred But Not Reported (IBNR)**—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include “bulk” reserves for estimated future development of case reserves.

**Loss Ratio**—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is  $(\text{loss} + \text{loss adjustment expense}) / \text{earned premium}$ .

**Premium Bound**—The total estimated annual premium on bound applications.

**Prorated Estimated Annual Premium**—premium determined by multiplying a policy’s total estimated annual premium to a factor based on the number of days the policy was in effect. For example, if a policy was in effect for 100 days, the factor would be  $100/365$  or  $0.274$ . For a policy with a total estimated annual premium of \$1,000 the prorated estimated annual premium would be \$274. This calculation is applied to cancelled policies.

**Underwriting Gain/ (Loss)**—The financial statement presentation that reflects the excess of earned premium over incurred losses.

**VCAP® Service**—Voluntary Coverage Assistance Program is a supplemental program to NCCI’s Workers Compensation Insurance Plan. As part of NCCI’s strategic vision of maintaining and depopulating the residual market, NCCI’s **VCAP® Service** redirects coverage opportunities for employers to voluntary market insurers, which generally provide coverage at a lower cost. **VCAP® Service** provides an additional source for producers and employers to secure voluntary workers compensation coverage prior to entering the residual market for coverage.