



Kansas Residual Market State Activity Report

First Quarter 2024



Executive Summary

NCCI, as Pool and Plan Administrator of the Kansas Workers Compensation Insurance Plan, is pleased to provide the First Quarter 2024 *Kansas Residual Market State Activity Report*.

Residual Market demographics contained in this report include:

Table of Contents

Residual Market Demographics.....	1
Residual Market Total Policies and Premium In Force	1
Kansas Residual Market Share Compared to All Plan Jurisdictions Market Share	2
Kansas Residual Market Reinsurance Pool	3
Booked Loss Ratio (Projected to Ultimate).....	3
Ultimate Net Written Premium (Projected to Ultimate) (000's).....	3
Kansas Residual Market Reinsurance Pool Continued.....	4
Net Operating Results (Projected to Ultimate)	4
Estimated Net Operating Gain/(Loss) (000's) (Projected to Ultimate).....	4
Collections/Indemnification.....	5
Voluntary Coverage Assistance Program	6
Total Applications Bound — 2021 vs. 2022 vs. 2023 vs. 2024.....	7
Total Application Premium Bound — 2021 vs. 2022 vs. 2023 vs. 2024.....	7
Residual Market Total Policy Counts.....	8
Residual Market Total Premium Volume	8
Premium Size Profiles.....	9
Hazard Group Distribution	10
Residual Market Top 10 Classification Codes by Policy Count	11
Residual Market Top 10 Classification Codes by Premium Volume	11
Glossary of Terms	12

If you have any questions or comments about this report, please feel free to contact:

Sally Laub, Plan Administration, sally_laub@ncci.com or 561-893-1174.



Residual Market Demographics

Residual Market Total Policies and Premium In Force

As of March 31, 2024—compared to prior year

Total number of Assigned Risk Plan policies and estimated premium volume in force reported as of the date listed above. This excludes policies that have been cancelled or expired prior to the date listed above.

The other exhibits in this report describe quarterly and year-to-date data, including policies that cancelled or expired during the timeframe.

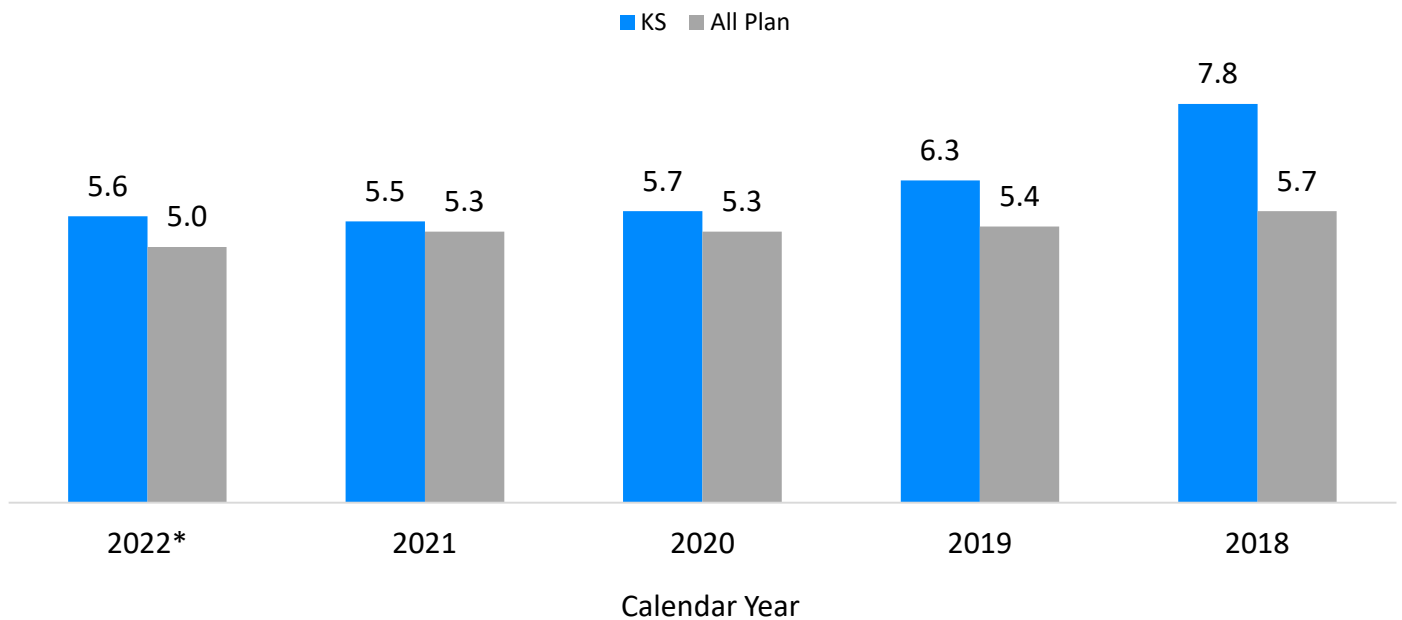
	2024	2023	2024 vs. 2023 #	2024 vs. 2023 %
Policy Count	3,985	4,474	-489	-10.9%
Premium Volume	\$17,663,541	\$18,672,730	-\$1,009,189	-5.4%



Residual Market Demographics

Kansas Residual Market Share Compared to All Plan Jurisdictions Market Share Calendar Years 2022 - 2018

Plan Premium as a Percentage of Direct Written Premium



*Preliminary

Note: The Residual Market Share is based on residual market written premium as a percentage of total direct written premium on a calendar year basis, from financial data reported to NCCI.

Due to the nature of calendar year data, this chart provides a full year of data and is updated only once a year with the second quarter report.

This Residual Market Share is published in the **Residual Market Management Summary** within *Exhibit P* for NCCI Plan and Pool Administered states. "All Plan" jurisdictions in this chart represent the subtotal market shares for NCCI Plan-administered states within *Exhibit P*.



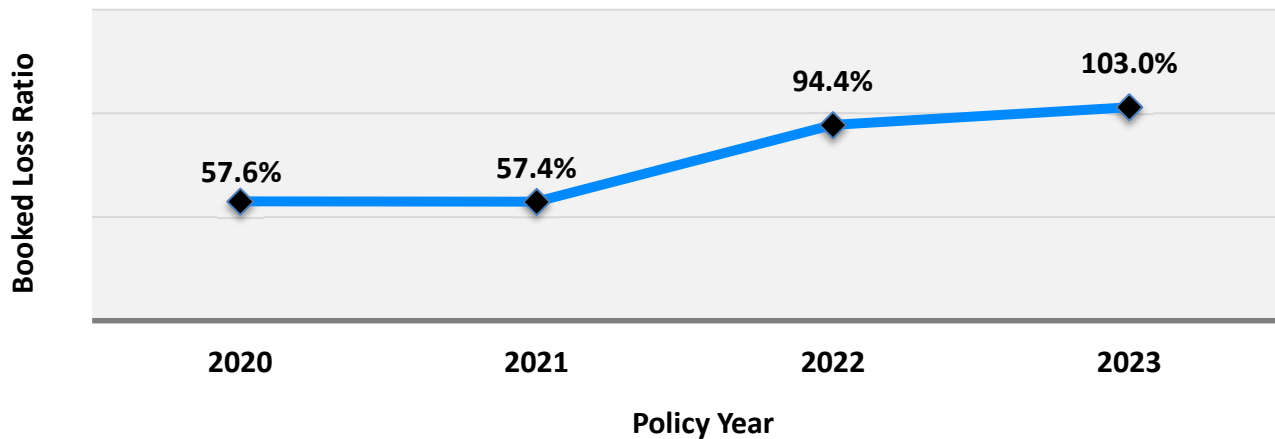
Residual Market Demographics

Kansas Residual Market Reinsurance Pool

Policy Year Financial Results through 4th Quarter 2023 for 2023 and prior years*

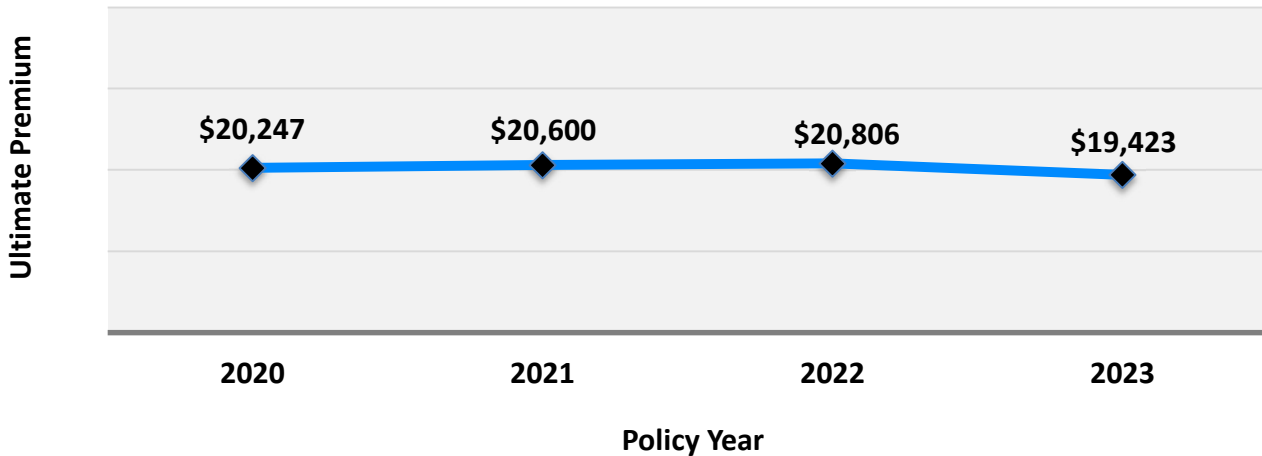
Booked Loss Ratio (Projected to Ultimate)

The ratio of total incurred losses to total net premiums (net of uncollectible premium) in a given period, in this state, expressed as a percentage.



Ultimate Net Written Premium (Projected to Ultimate) (000's)

The premium charged by an insurance company for coverage provided by an insurance contract for the policy period in this state.



*1st Quarter 2024 data will be available the end of July 2024 due to the timing of data reporting



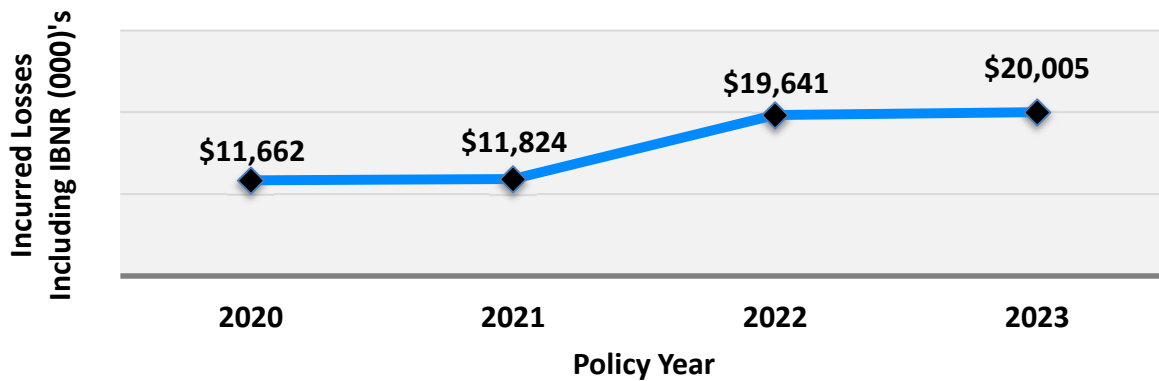
Residual Market Demographics

Kansas Residual Market Reinsurance Pool Continued

Policy Year Financial Results through 4th Quarter 2023 for 2023 and prior years*

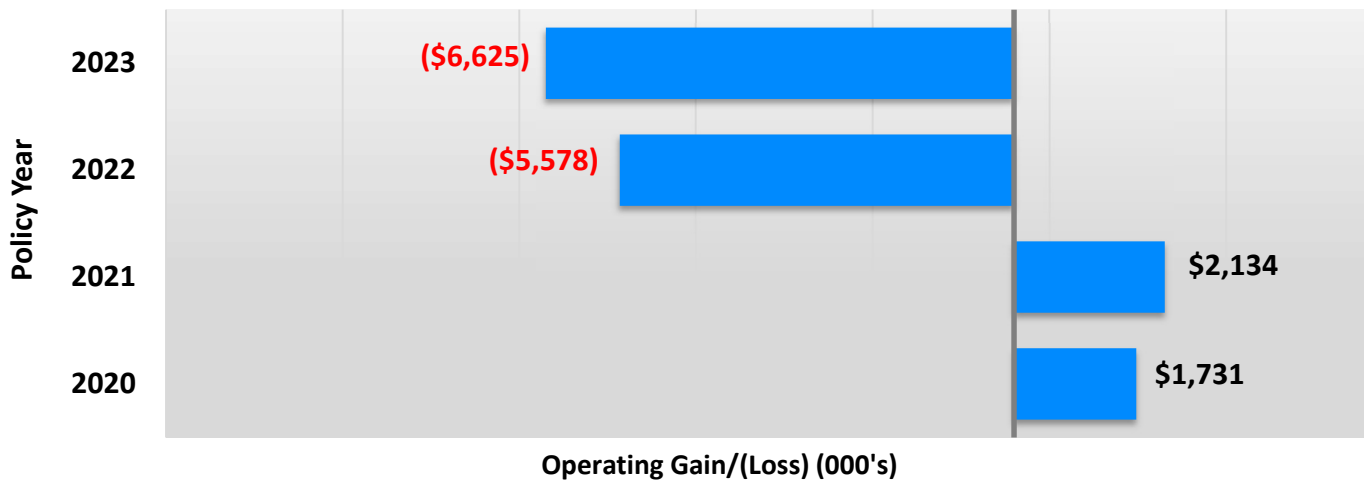
Net Operating Results (Projected to Ultimate)

Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



Estimated Net Operating Gain/(Loss) (000's) (Projected to Ultimate)

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



*1st Quarter 2024 data will be available the end of July 2024 due to the timing of data reporting



Residual Market Demographics

Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in Kansas for Policy Years 2019-2023, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 4th Quarter 2023.

Policy Year	Gross Written Premium \$	Uncollectible Premium \$	Percentage
2019	24,536,984	959,283	3.9%
2020	21,152,464	905,272	4.3%
2021	21,603,776	1,003,800	4.6%
2022	22,189,695	--	--
2023	17,257,284	--	--

* The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.



Residual Market Demographics

Voluntary Coverage Assistance Program

First Quarter Data through March 31, 2024

The volume of assigned risk applications redirected to the voluntary market through NCCI's *VCAP® Service*. The following shows the results *VCAP® Service* has provided during First Quarter 2024.

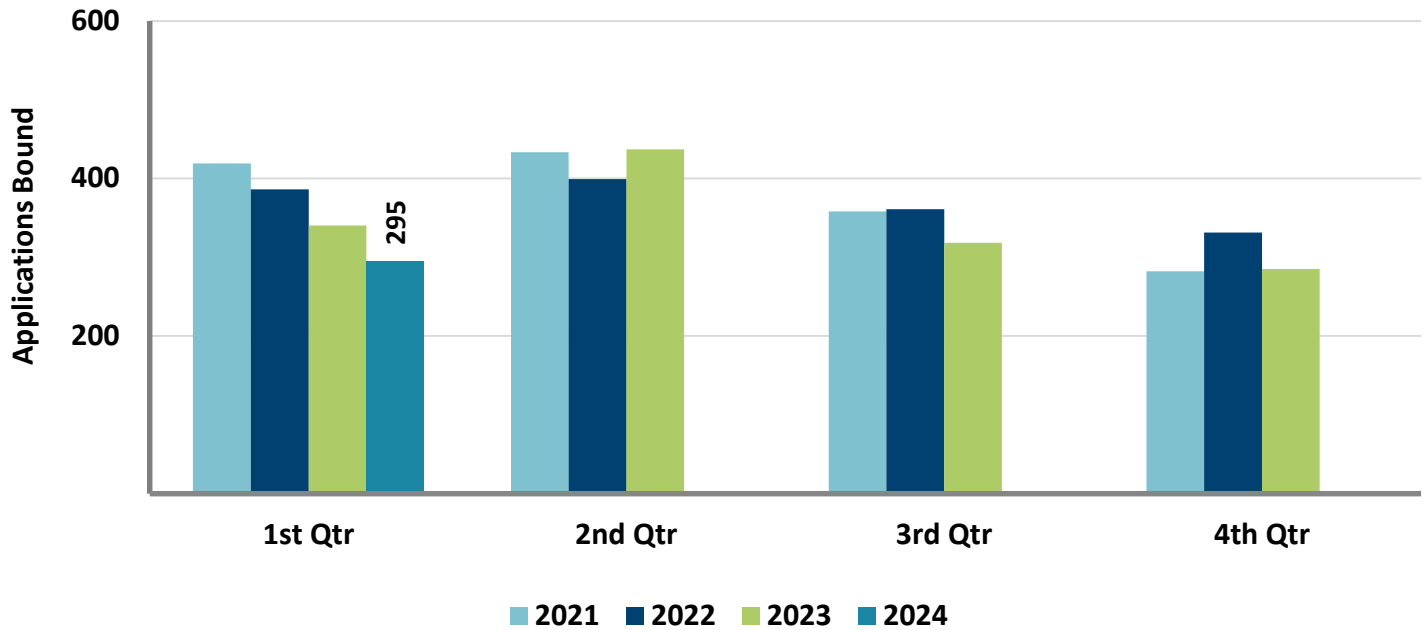
Number of Applications Reviewed by <i>VCAP® Service</i>	365
Associated Premium for Applications Reviewed	\$2,111,180.48
Number of <i>VCAP® Service</i> Matches	326
<i>VCAP® Service</i> Matches as a % of Applications Reviewed	89.32%
Number of <i>VCAP® Service</i> Offers	69
<i>VCAP® Service</i> Offers as a % of Matches	21.17%
Number of Confirmed <i>VCAP® Service</i> Policies	68
Confirmed <i>VCAP® Service</i> Policies as a % of Applications Reviewed	18.63%
Redirected Assigned Risk Premium	\$339,398.30
Associated Voluntary Market Premium	\$318,917.00
Savings	\$20,481.30
Average Savings per Application	\$301.20
Savings as a % of Redirected Assigned Risk Premium	6.03%
Redirected Premium as a % of Associated Premium for Applications Reviewed by <i>VCAP® Service</i>	16.08%



Residual Market Demographics

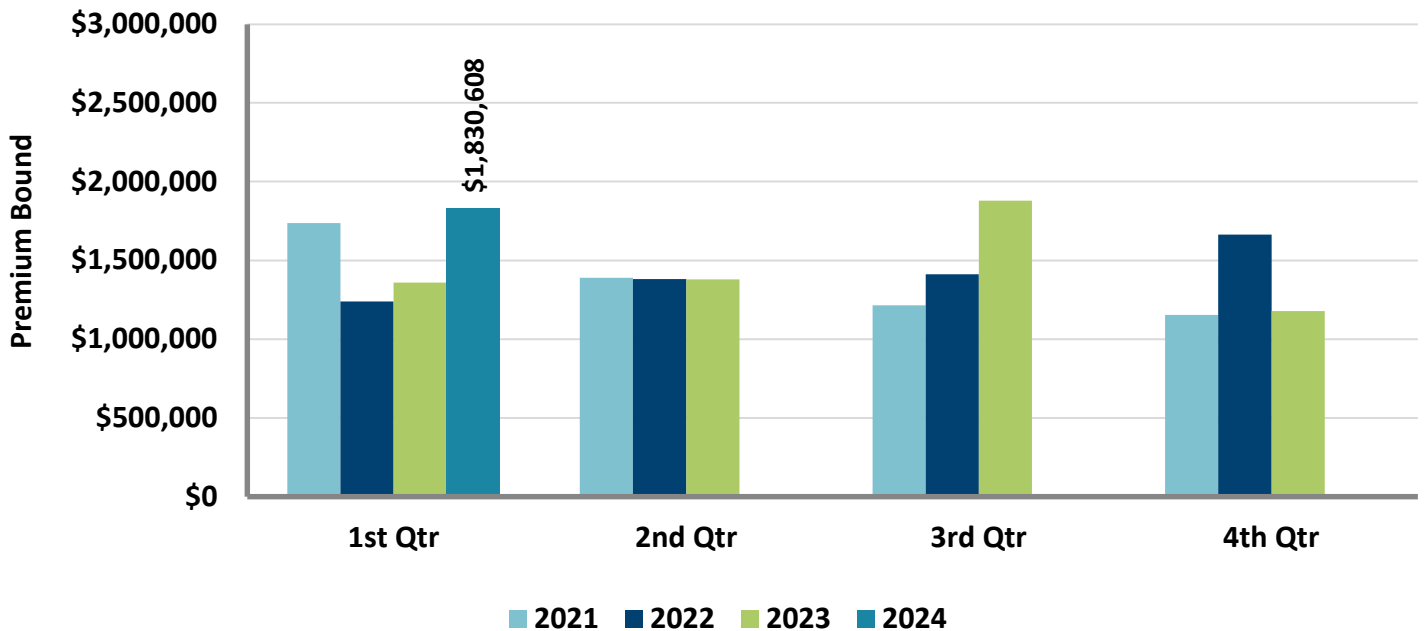
Total Applications Bound — 2021 vs. 2022 vs. 2023 vs. 2024

The number of applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



Total Application Premium Bound — 2021 vs. 2022 vs. 2023 vs. 2024

The total estimated premium on bound applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



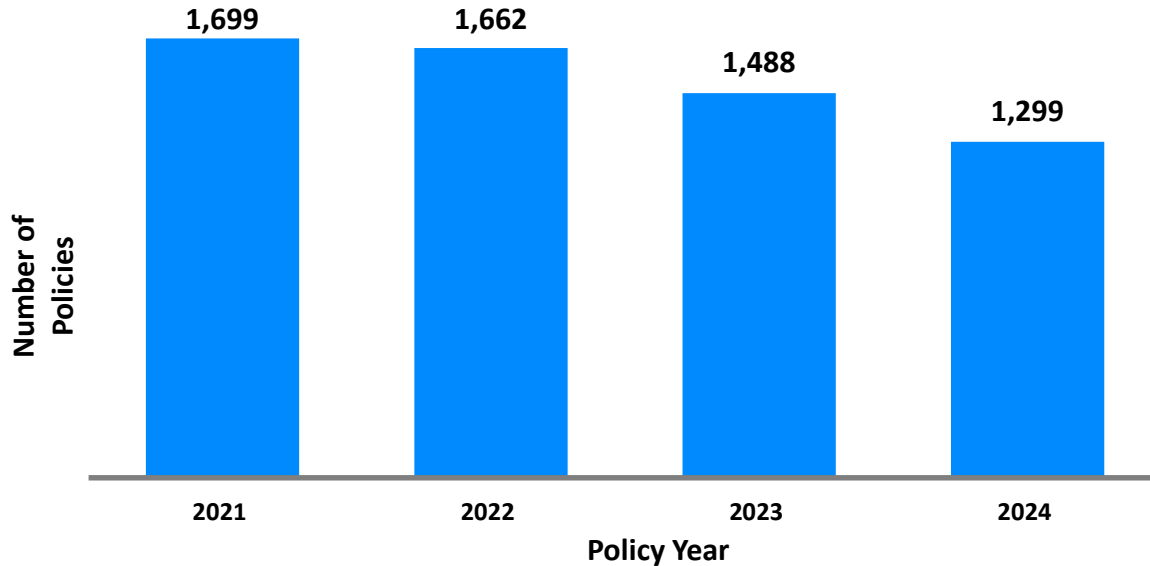


Residual Market Demographics

Residual Market Total Policy Counts

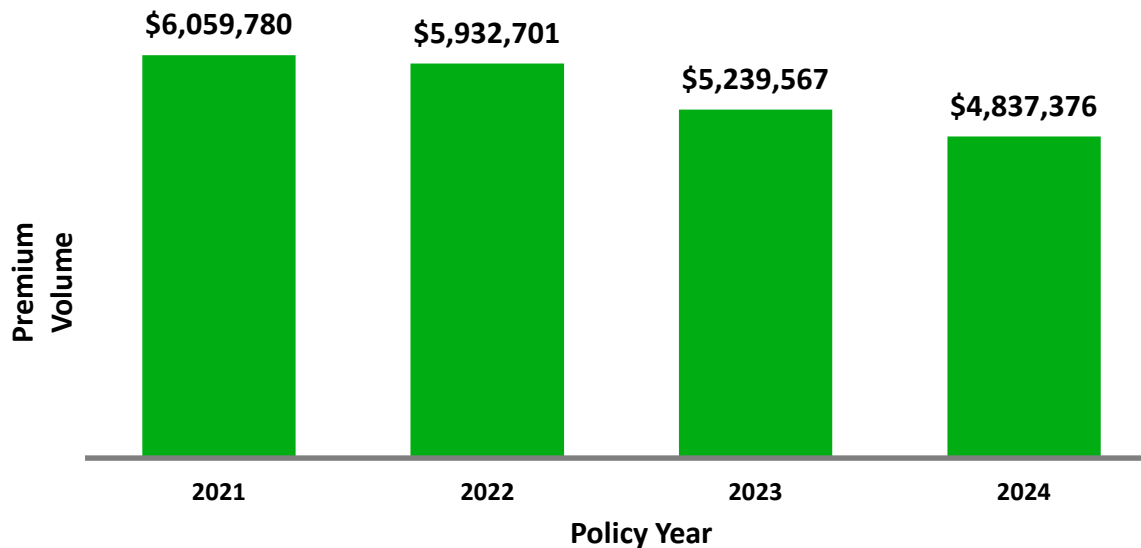
First Quarter Data for Policies Reported through March 31, 2024

Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



First Quarter Data for Premium Reported through March 31, 2024

Total amount of all Assigned Risk Plan premium with effective dates during the calendar period listed above.





Residual Market Demographics

Premium Size Profiles

The total number of Assigned Risk Plan policies and estimated annual premium totals, with effective dates during the respective timeframe (First Quarter), and reported to NCCI by March 31, 2024, by both Direct Assignment and Servicing Carriers.

First Quarter Data Reported through March 31, 2024

Premium Size \$	Policy Count	% of Total Policies	Estimated Annual Premium \$	% of Total Premium	Average Premium \$
0- 2,499	848	65.3	914,207	18.9	1,078
2,500- 4,999	220	16.9	785,578	16.2	3,571
5,000- 9,999	144	11.1	983,210	20.3	6,828
10,000- 19,999	50	3.8	680,564	14.1	13,611
20,000- 49,999	29	2.2	863,259	17.8	29,768
50,000- 99,999	7	0.5	506,324	10.5	72,332
100,000- 99,999	1	0.1	104,234	2.2	104,234
200,000+	0	0.0	0	0.0	0
Total	1,299	100.0	4,837,376	100.0	3,724

First Quarter 2023 Data for Comparison

Premium Size \$	Policy Count	% of Total Policies	Estimated Annual Premium \$	% of Total Premium	Average Premium \$
0- 2,499	984	66.1	899,014	17.2	914
2,500- 4,999	241	16.2	866,521	16.5	3,596
5,000- 9,999	168	11.3	1,161,969	22.2	6,916
10,000- 19,999	54	3.6	720,633	13.8	13,345
20,000- 49,999	34	2.3	980,012	18.7	28,824
50,000- 99,999	5	0.3	367,835	7.0	73,567
100,000- 99,999	2	0.1	243,583	4.6	121,792
200,000+	0	0.0	0	0.0	0
Total	1,488	100.0	5,239,567	100.0	3,521

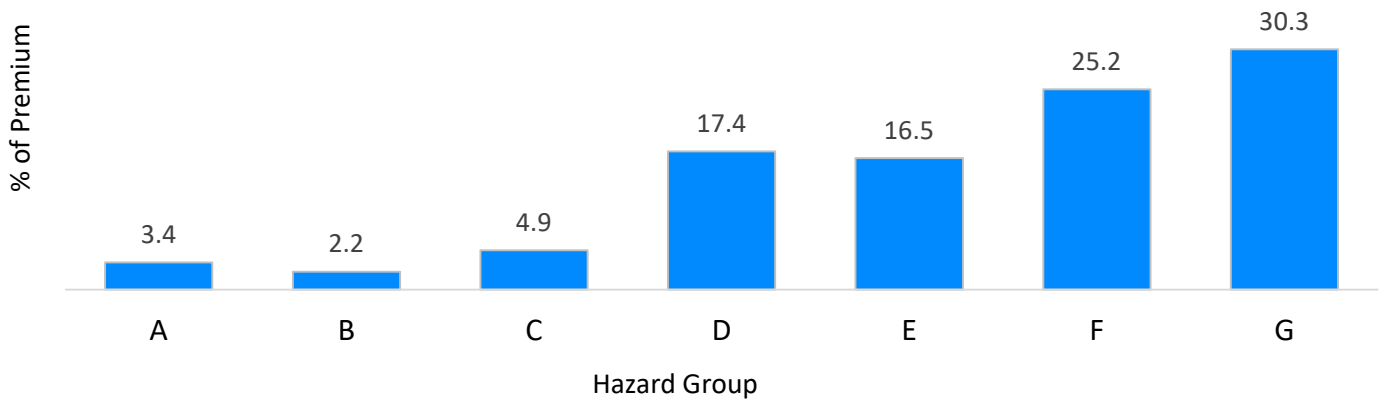


Residual Market Demographics

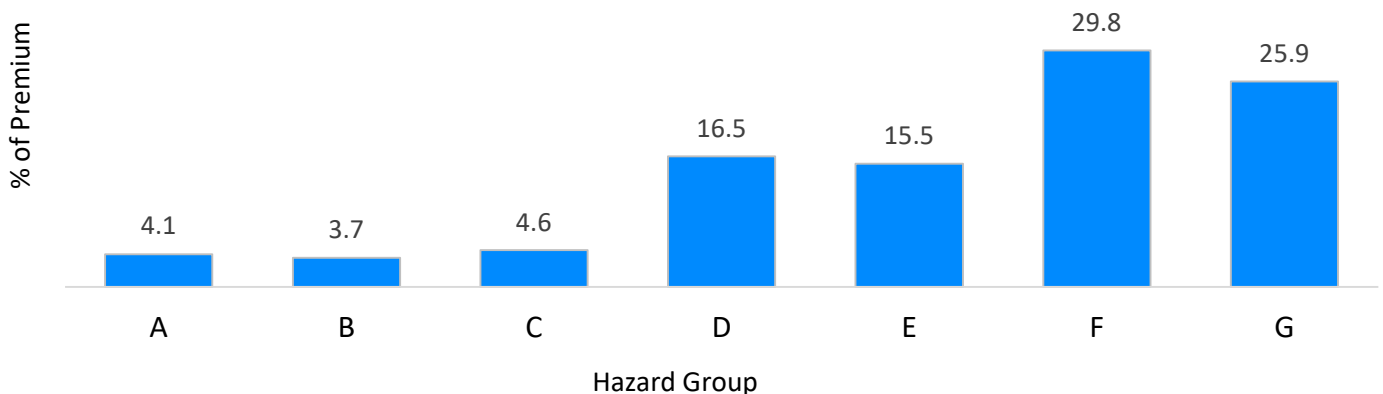
Hazard Group Distribution

First Quarter Data Reported through **March 31, 2024**

The Hazard Groups for Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers in a premium range as of the date listed above.



First Quarter 2023 Data for Comparison





Residual Market Demographics

Residual Market Top 10 Classification Codes by Policy Count First Quarter Data Reported through March 31, 2024

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Policy Count	% of Policies
1	5551 - Roofing-All Kinds & Drivers	141	10.9
2	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories In Height	100	7.7
3	7219 - Trucking - NOC-All Employees & Drivers	77	5.9
4	0037 - Farm: Field Crops & Drivers	57	4.4
5	5474 - Painting NOC & Shop Operations, Drivers	44	3.4
6	7711 - Firefighters & Drivers - Volunteer	42	3.2
7	5437 - Carpentry-Installation of Cabinet Work or Interior Trim	37	2.8
8	5445 - Wallboard, Sheetrock, Drywall, Plasterboard, or Cement Board Installation - Within Buildings & Drivers	37	2.8
9	0083 - Farm: Cattle or Livestock Raising NOC & Drivers	35	2.7
10	6216 - Oil or Gas - Lease Work NOC - By Specialist Contractor & Drivers	33	2.5

Residual Market Top 10 Classification Codes by Premium Volume First Quarter Data Reported through March 31, 2024

The top 10 governing class codes by premium volume written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Premium \$	% of Premium
1	5551 - Roofing-All Kinds & Drivers	471,501	9.7
2	7219 - Trucking - NOC-All Employees & Drivers	368,518	7.6
3	0037 - Farm: Field Crops & Drivers	321,656	6.6
4	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories In Height	291,364	6.0
5	0083 - Farm: Cattle or Livestock Raising NOC & Drivers	244,669	5.1
6	8288 - Livestock Dealer or Commission Merchant & Salespersons, Drivers	203,965	4.2
7	7720 - Police Officers & Drivers	153,337	3.2
8	1320 - Oil or Gas Lease Operator-All Operations & Drivers	125,393	2.6
9	0106 - Tree Pruning, Spraying, Repairing - All Operations & Drivers	116,232	2.4
10	1322 - Oil or Gas - Well - Cleaning or Swabbing of Wells - By Specialist Contractor - No Drilling & Drivers	108,679	2.2



Glossary of Terms

Applications Bound—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

Earned Premium or Premiums Earned—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, “premiums earned” describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

In Force (Policies/Premium)—All policies and associated estimated premium that are current as of a given date. This excludes policies that have been cancelled or expired prior to the given date.

Incurred But Not Reported (IBNR)—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include “bulk” reserves for estimated future development of case reserves.

Loss Ratio—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is $(\text{loss} + \text{loss adjustment expense}) / \text{earned premium}$.

Premium Bound—The total estimated annual premium on bound applications.

Underwriting Gain/ (Loss)—The financial statement presentation that reflects the excess of earned premium over incurred losses.

VCAP[®] Service—Voluntary Coverage Assistance Program is a supplemental program to NCCI’s Workers Compensation Insurance Plan. As part of NCCI’s strategic vision of maintaining and depopulating the residual market, NCCI’s **VCAP[®] Service** redirects coverage opportunities for employers to voluntary market insurers, which generally provide coverage at a lower cost. **VCAP[®] Service** provides an additional source for producers and employers to secure voluntary workers compensation coverage prior to entering the residual market for coverage.