



Kansas Residual Market State Activity Report

First Quarter 2023



Executive Summary

NCCI, as Pool and Plan Administrator of the Kansas Workers Compensation Insurance Plan, is pleased to provide the First Quarter 2023 *Kansas Residual Market State Activity Report*.

Readers will notice that the order of our charts and tables has been reorganized, based on customer feedback. This will provide a more streamlined picture of the key measurement factors and issues relating to the operation of the Kansas Plan. Residual Market demographics contained in this report include:

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If you have any questions or comments about this report, please feel free to contact the individual listed below.

Sally Laub, Plan Administration

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Residual Market Demographics

Residual Market Total Policies and Premium in Force

As of March 31, 2023—compared to prior year

Total number of Assigned Risk Plan policies and estimated premium volume in force reported as of the date listed above. The other exhibits in this report describe quarterly and year-to-date data.

	2023	2022	2023 vs. 2022 #	2023 vs. 2022 %
Policy Count	4,447	4,742	-295	-6.2%
Premium Volume	\$18,927,271	\$19,168,959	-\$241,688	-1.3%

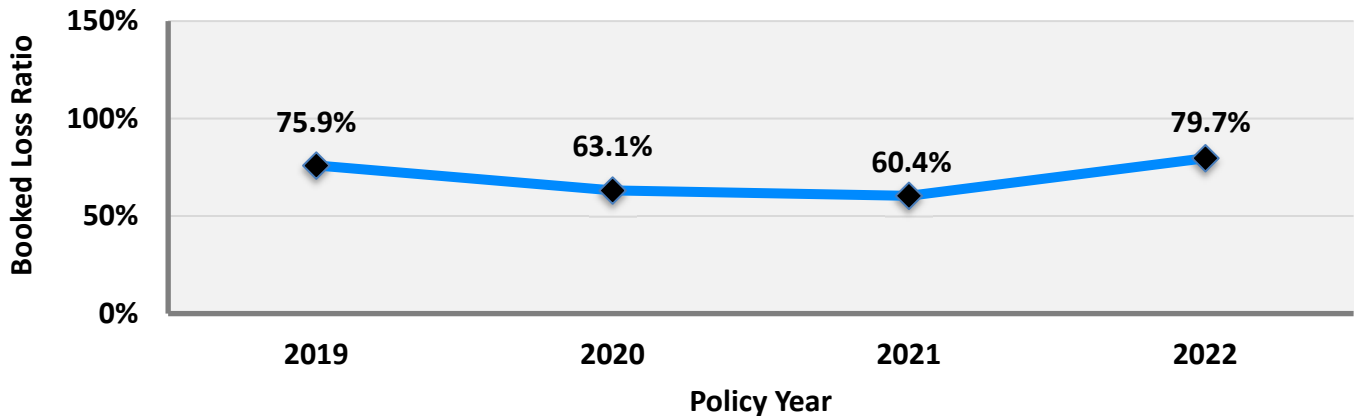


Residual Market Demographics

Kansas Residual Market Reinsurance Pool Booked Loss Ratio (Projected to Ultimate)

Policy Year Financial Results through 4th Quarter 2022 for 2022 and prior years*

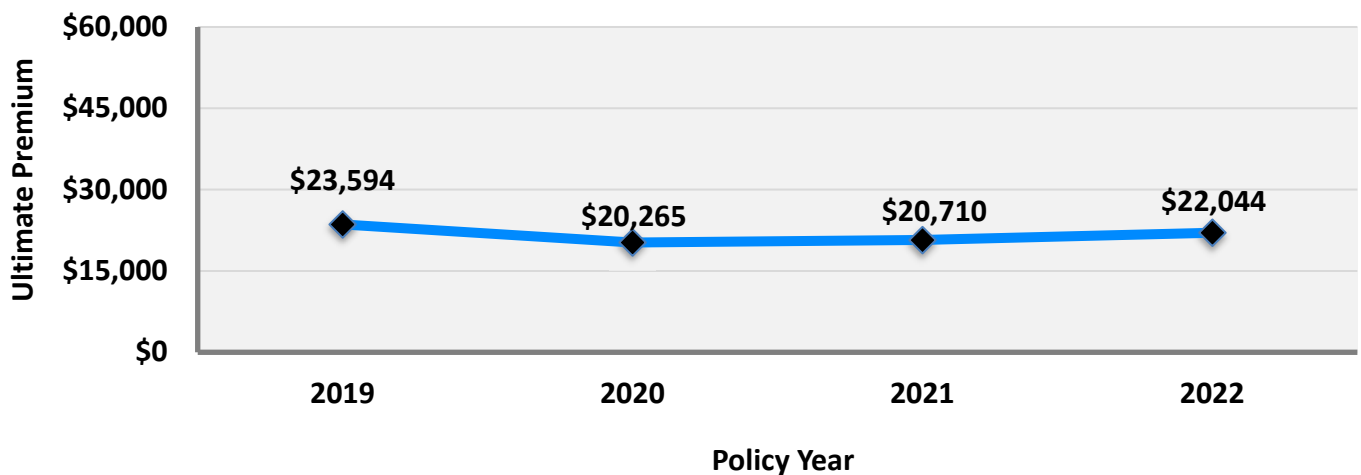
The ratio of total incurred losses to total net premiums (net of uncollectible premium) in a given period, in this state, expressed as a percentage.



Kansas Residual Market Reinsurance Pool Ultimate Net Written Premium (Projected to Ultimate) (000's)

Policy Year Financial Results through 4th Quarter 2022 for 2022 and prior years*

The premium charged by an insurance company for coverage provided by an insurance contract for the policy period in this state.



*1st Quarter 2023 data will be available the end of July 2023 due to the timing of data reporting

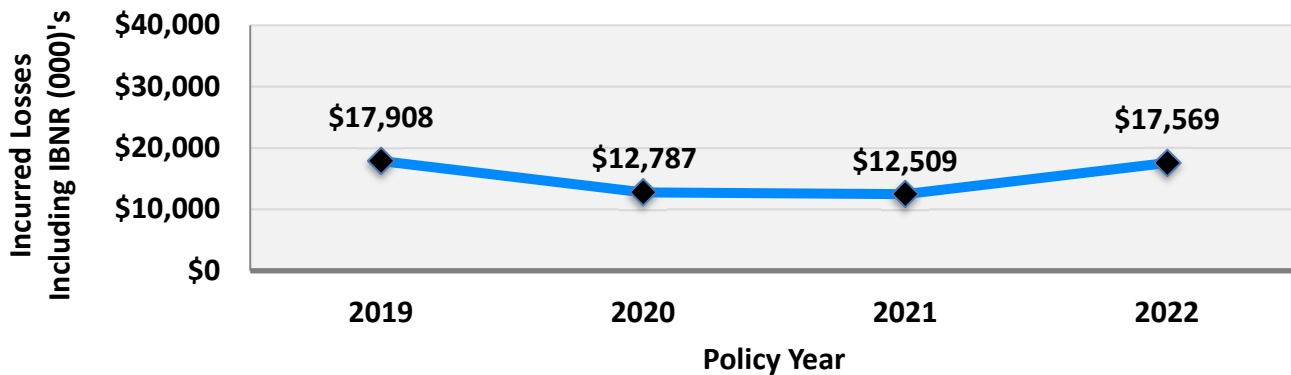


Residual Market Demographics

Kansas Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Incurred Losses

Policy Year Financial Results through 4th Quarter 2022 for 2022 and prior years*

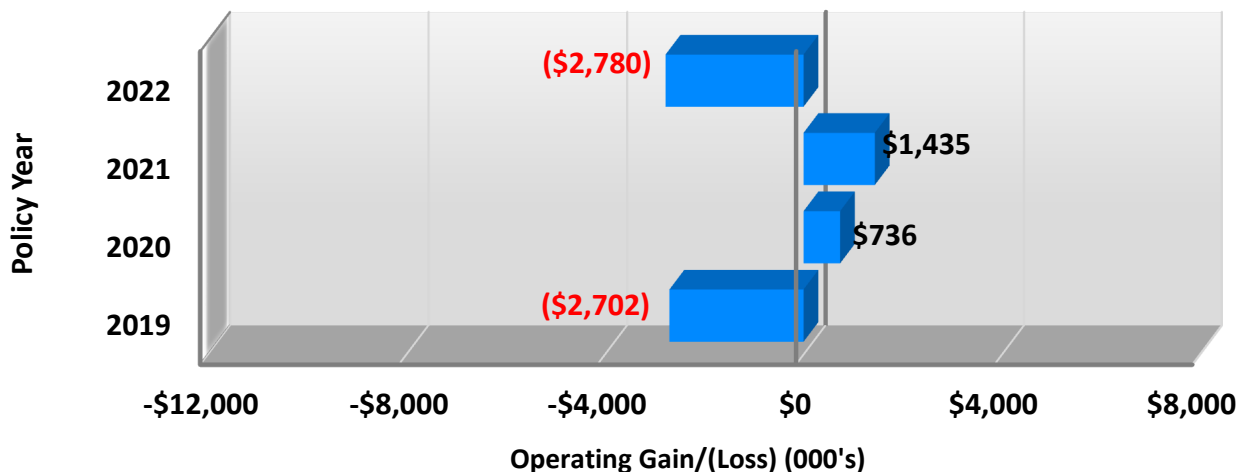
Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



Kansas Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Estimated Net Operating Gain/(Loss) (000's)

Policy Year Financial Results through 4th Quarter 2022 for 2022 and prior years*

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



*1st Quarter 2023 data will be available the end of July 2023 due to the timing of data reporting



Residual Market Demographics

Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in Kansas for Policy Years 2018-2022, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 4th Quarter 2022.

Policy Year	Gross Written Premium \$	Uncollectible Premium \$	Percentage
2018	29,695,964	942,991	3.2%
2019	24,583,083	989,174	4.0%
2020	21,166,122	900,927	4.3%
2021	22,046,434	--	--
2022	18,718,483	--	--

* The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.



Residual Market Demographics

Voluntary Coverage Assistance Program

First Quarter Data through March 31, 2023

The volume of assigned risk applications redirected to the voluntary market through NCCI's **VCAP[®] Service**. The following shows the results **VCAP[®] Service** has provided during First Quarter 2023.

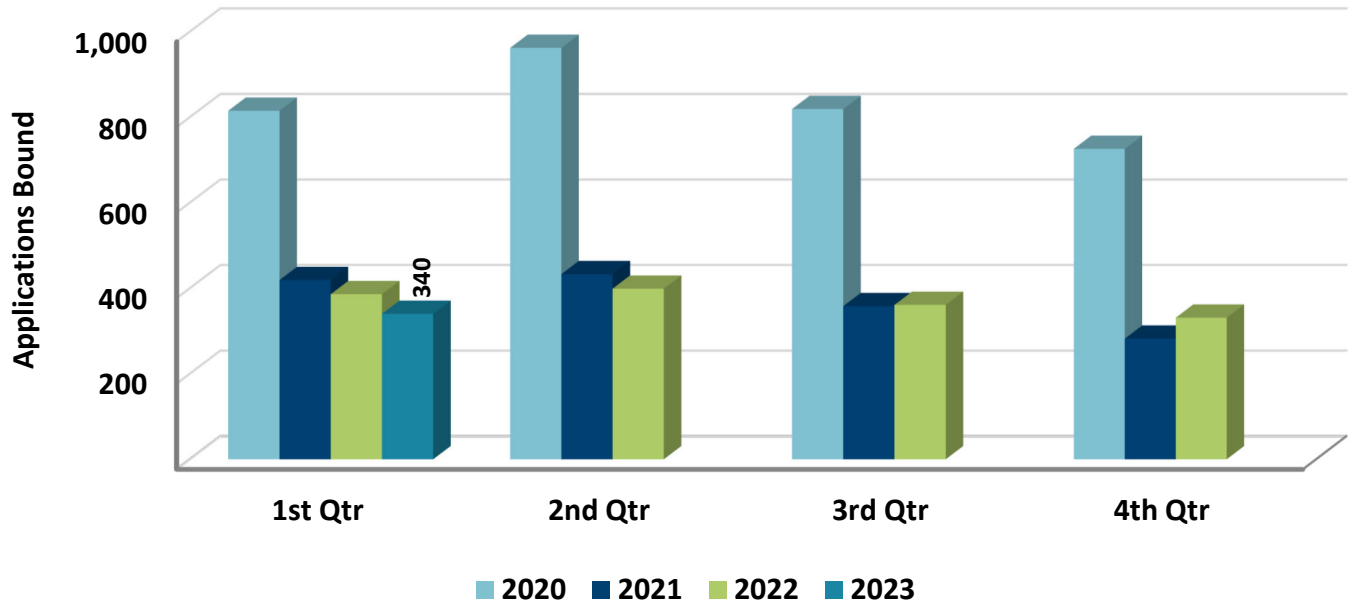
Number of Applications Reviewed by VCAP[®] Service	394
Number of VCAP[®] Service Matches	335
VCAP[®] Service Offers as a % of Matches	14.63%
Number of Confirmed VCAP[®] Service Policies	49
Confirmed VCAP[®] Service Policies as a % of Applications Reviewed	12.44%
Savings as a % of Redirected Assigned Risk Premium	10.81%



Residual Market Demographics

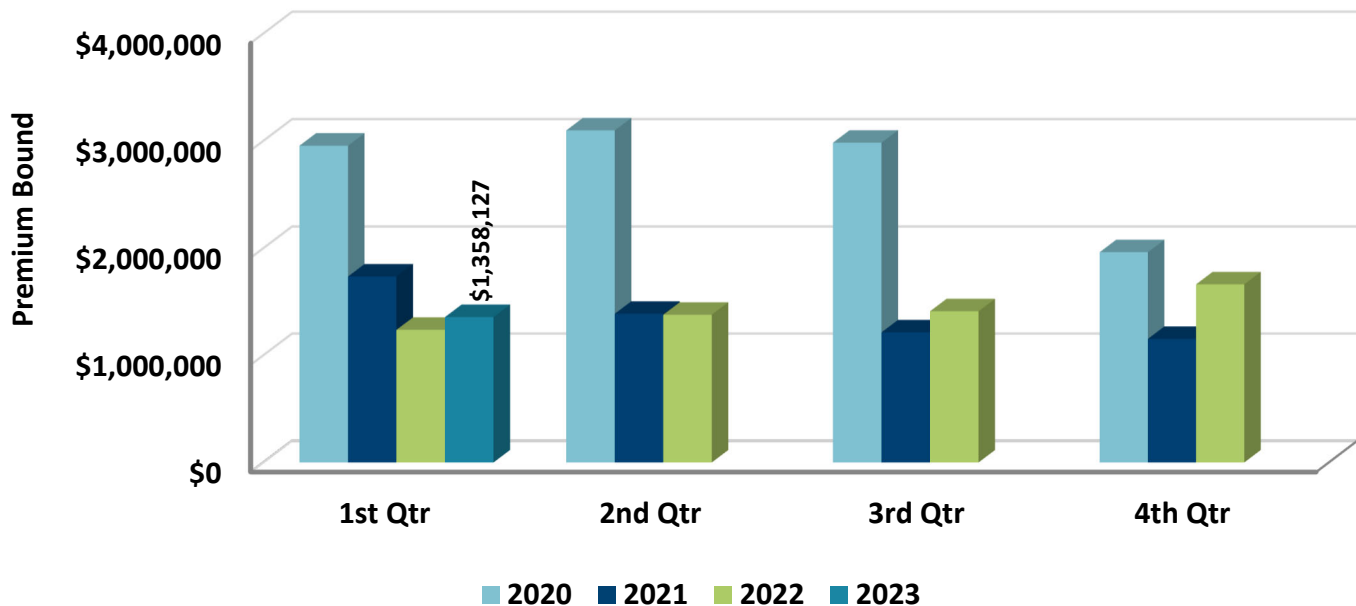
Total Applications Bound — 2020 vs. 2021 vs. 2022 vs. 2023

The number of applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



Total Application Premium Bound — 2020 vs. 2021 vs. 2022 vs. 2023

The total estimated premium on bound applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



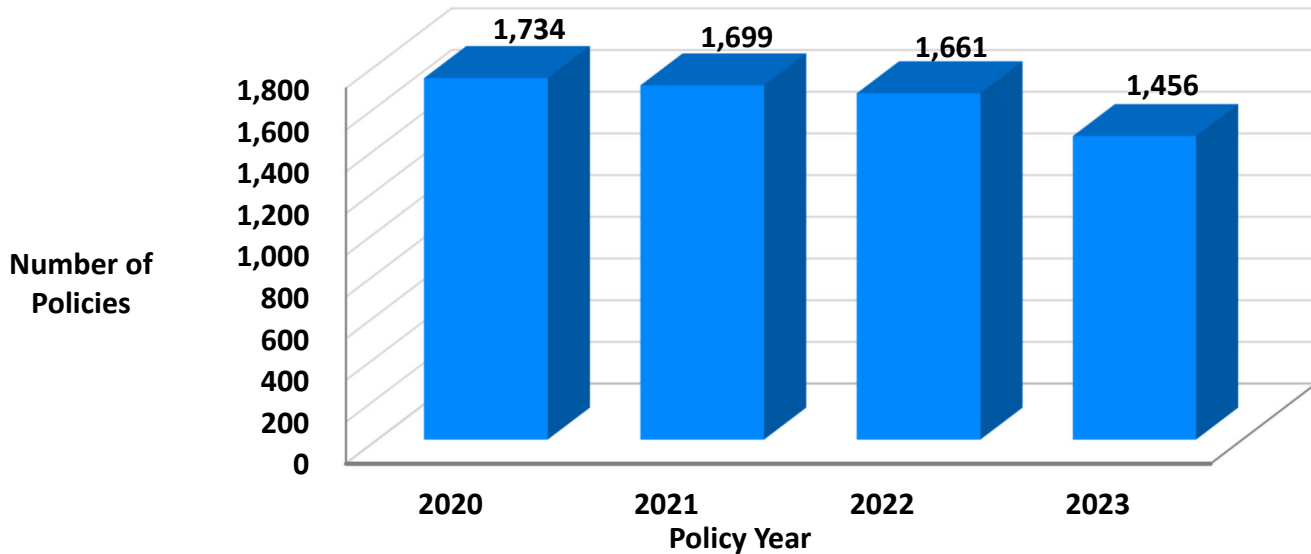


Residual Market Demographics

Residual Market Total Policy Counts

First Quarter Data for Policies Reported through March 31, 2023

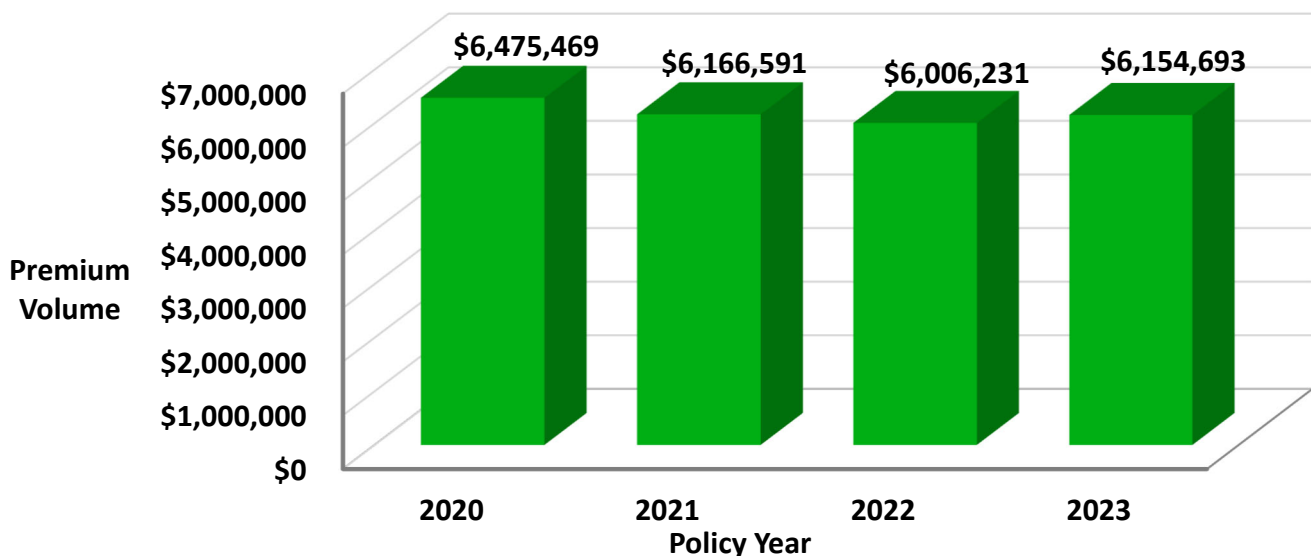
Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



Residual Market Total Premium Volume

First Quarter Data Reported through March 31, 2023

Total amount of all Assigned Risk Plan premium with effective dates during the calendar period listed above.





Residual Market Demographics

Total Premium Distribution by Size of Risk

First Quarter Data Reported through March 31, 2023

The total number of Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers in a premium range as of the date listed above.

Premium Interval	Policy Count	% of Total Policies	Total State Premium \$	% of Total Premium	Average Premium \$
\$0- \$2499	899	61.7	1,001,534	16.3	1,114
\$2500- \$4999	273	18.8	983,832	16.0	3,604
\$5000- \$9999	170	11.7	1,178,618	19.1	6,933
\$10000- \$19999	64	4.4	861,292	14.0	13,458
\$20000- \$49999	40	2.7	1,139,857	18.5	28,496
\$50000- \$99999	5	0.3	319,152	5.2	63,830
\$100000- \$199999	5	0.3	670,408	10.9	134,082
\$2000000+	0	0.0	0	0.0	0
Total	1,456	100.0	6,154,693	100.0	4,227

First Quarter 2022 Data for Comparison

Premium Interval	Policy Count	% of Total Policies	Total State Premium \$	% of Total Premium	Average Premium \$
\$0- \$2499	1,139	68.6	1,044,942	17.4	917
\$2500- \$4999	248	14.9	864,780	14.4	3,487
\$5000- \$9999	159	9.6	1,105,905	18.4	6,955
\$10000- \$19999	68	4.1	895,708	14.9	13,172
\$20000- \$49999	35	2.1	1,009,783	16.8	28,851
\$50000- \$99999	9	0.5	643,048	10.7	71,450
\$100000- \$199999	3	0.2	442,065	7.4	147,355
\$2000000+	0	0.0	0	0.0	0
Total	1,661	100.0	6,006,231	100.0	3,616



Residual Market Demographics

Residual Market Top 10 Classification Codes by Policy Count First Quarter Data Reported through March 31, 2023

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Policy Count	% of Policies
1	5551 - Roofing-All Kinds & Drivers	130	8.9
2	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	127	8.7
3	7219 - Trucking - NOC-All Employees & Drivers	100	6.9
4	0037 - Farm: Field Crops & Drivers	63	4.3
5	5437 - Carpentry-Installation of Cabinet Work or Interior Trim	45	3.1
6	7711 - Firefighters & Drivers - Volunteer	42	2.9
7	0083 - Farm: Cattle or Livestock Raising NOC & Drivers	36	2.5
8	5445 - Wallboard, Sheetrock, Drywall, Plasterboard, or Cement Board Installation - Within Buildings & Drivers	36	2.5
9	5474 - Painting NOC & Shop Operations, Drivers	36	2.5
10	6216 - Oil or Gas - Lease Work NOC - by Specialist Contractor & Drivers	35	2.4

Residual Market Top 10 Classification Codes by Premium Volume First Quarter Data Reported through March 31, 2023

The top 10 governing class codes by premium volume written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Premium \$	% of Premium
1	5551 - Roofing-All Kinds & Drivers	622,205	10.1
2	7219 - Trucking - NOC-All Employees & Drivers	594,698	9.7
3	0037 - Farm: Field Crops & Drivers	399,419	6.5
4	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	398,018	6.5
5	0083 - Farm: Cattle or Livestock Raising NOC & Drivers	295,866	4.8
6	7720 - Police Officers & Drivers	165,094	2.7
7	1322 - Oil or Gas - Well - Cleaning or Swabbing of Wells - by Specialist Contractor - No Drilling & Drivers	164,555	2.7
8	7705 - Ambulance Service Companies and EMS (Emergency Medical Service) Providers & Drivers	162,307	2.6
9	4828 - Chemical Blending or Mixing NOC - All Operations & Drivers	161,271	2.6
10	1320 - Oil or Gas Lease Operator-All Operations & Drivers	151,972	2.5



Glossary of Terms

Applications Bound—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

Earned Premium or Premiums Earned—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, “premiums earned” describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

In Force (Policies/Premium)—All policies and associated estimated premium that are current as of a given date.

Incurred But Not Reported (IBNR)—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include “bulk” reserves for estimated future development of case reserves.

Loss Ratio—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is $(\text{loss} + \text{loss adjustment expense}) / \text{earned premium}$.

Premium Bound—The total estimated annual premium on bound applications.

Underwriting Gain/ (Loss)—The financial statement presentation that reflects the excess of earned premium over incurred losses.

VCAP[®] Service—Voluntary Coverage Assistance Program is a supplemental program to NCCI’s Workers Compensation Insurance Plan. As part of NCCI’s strategic vision of maintaining and depopulating the residual market, NCCI’s **VCAP[®] Service** redirects coverage opportunities for employers to voluntary market insurers, which generally provide coverage at a lower cost. **VCAP[®] Service** provides an additional source for producers and employers to secure voluntary workers compensation coverage prior to entering the residual market for coverage.