



District of Columbia Residual Market State Activity Report

Third Quarter 2019



Executive Summary

NCCI, as Pool and Plan Administrator of the District of Columbia Workers Compensation Insurance Plan, is pleased to provide the Third Quarter 2019 *District of Columbia Residual Market State Activity Report*.

Readers will notice that the order of our charts and tables has been reorganized, based on customer feedback. This will provide a more streamlined picture of the key measurement factors and issues relating to the operation of the District of Columbia Plan. Residual Market demographics contained in this report include:

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If you have any questions or comments about this report, please feel free to contact the individual listed below.

Sally Laub, Plan Administration

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Residual Market Demographics

Residual Market Total Policies and Premium in Force As of September 30, 2019—compared to prior year

Total number of Assigned Risk Plan policies and estimated premium volume in force reported as of the date listed above. The other exhibits in this report describe quarterly and year-to-date data.

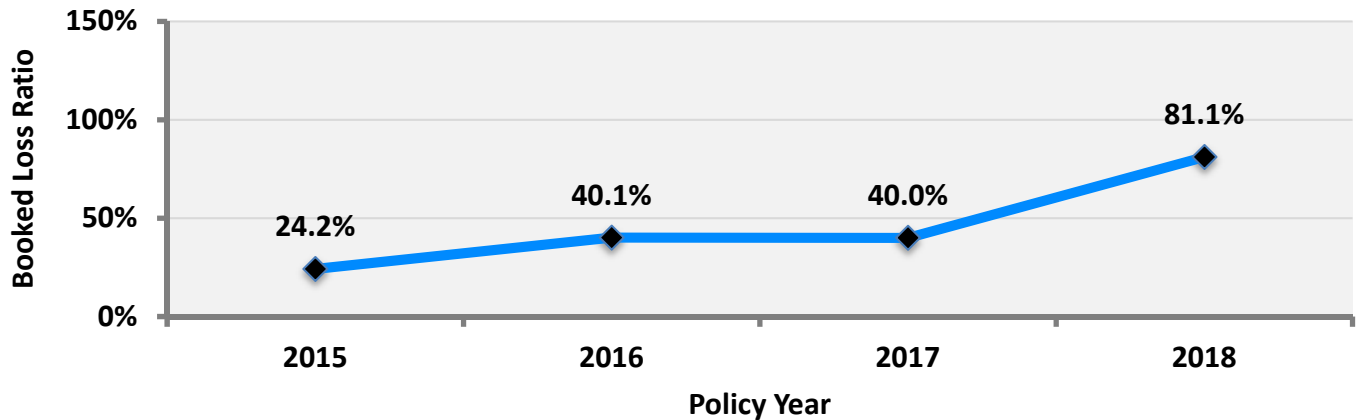
	2019	2018	2019 vs. 2018 #	2019 vs. 2018 %
Policy Count	974	1,045	-71	-6.8%
Premium Volume	\$5,353,183	\$6,138,107	-\$784,924	-12.8%



Residual Market Demographics

District of Columbia Residual Market Reinsurance Pool Booked Loss Ratio Policy Year Financial Results through 2nd Quarter 2019 for 2018 and prior years*

The ratio of total incurred losses to total earned premiums in a given period, in this state, expressed as a percentage.

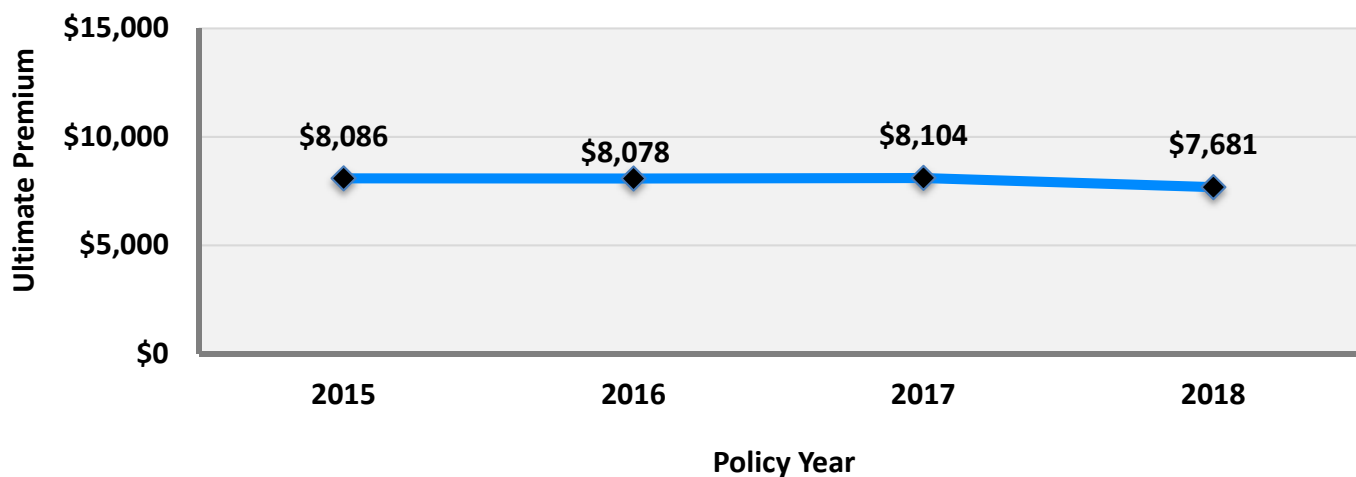


District of Columbia Residual Market Reinsurance Pool Ultimate Net Written Premium

(Projected to Ultimate) (000's)

Policy Year Financial Results through 2nd Quarter 2019 for 2018 and prior years*

The premium charged by an insurance company for the period of time and coverage provided by an insurance contract in this state.



*3rd Quarter 2019 data will be available the end of January 2020 due to the timing of data reporting

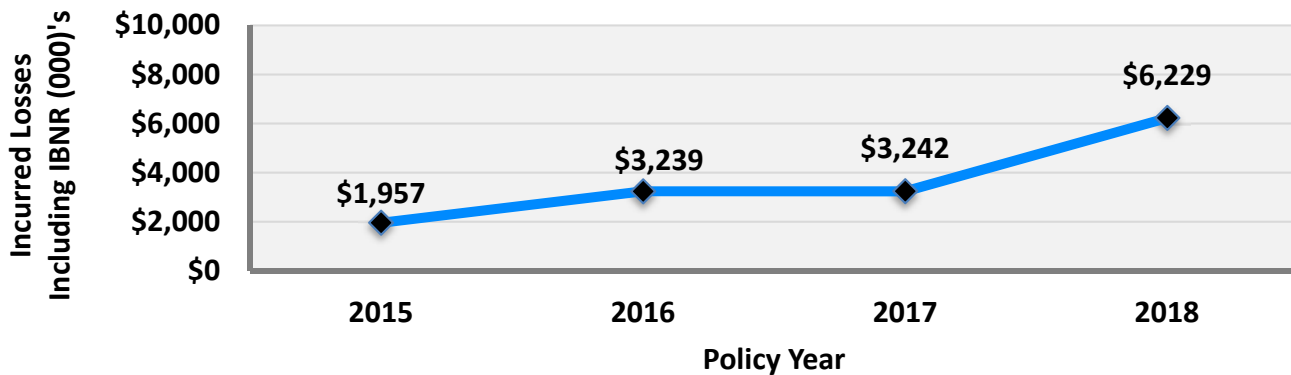


Residual Market Demographics

District of Columbia Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Incurred Losses

Policy Year Financial Results through 2nd Quarter 2019 for 2018 and prior years*

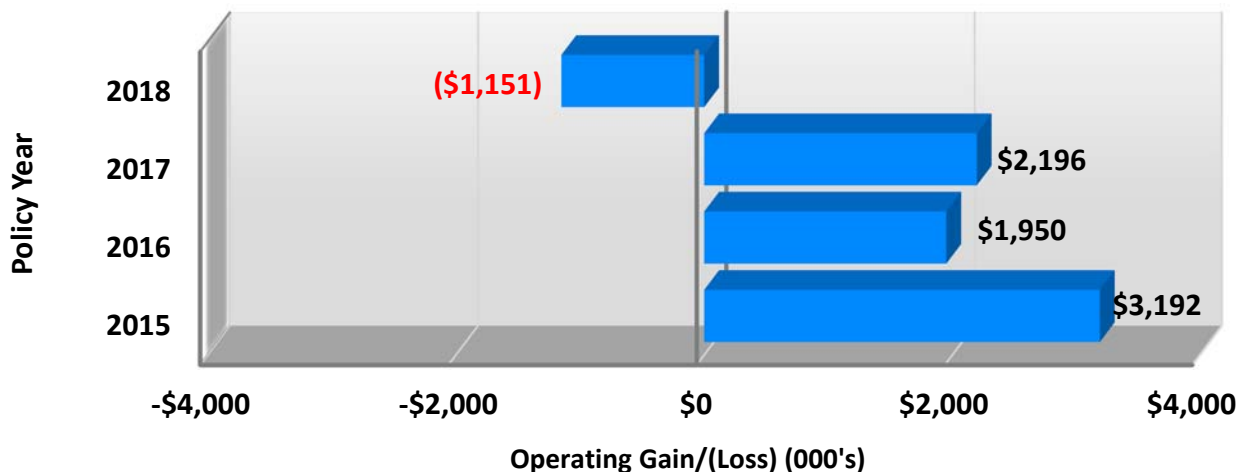
Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



District of Columbia Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Estimated Net Operating Gain/(Loss) (000's)

Policy Year Financial Results through 2nd Quarter 2019 for 2018 and prior years*

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



*3rd Quarter 2019 data will be available the end of January 2020 due to the timing of data reporting



Residual Market Demographics

Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in District of Columbia for Policy Years 2015-2019, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 2nd Quarter 2019.

Policy Year	Gross Written Premium	Uncollectible Premium	Percentage
2015	\$9,241,447	\$1,155,416	12.5%
2016	\$8,288,572	\$210,239	2.5%
2017	\$8,335,659	\$285,186	3.4%
2018	\$7,648,462	*	N/A
2019	\$3,270,776	*	N/A

* The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.



Residual Market Demographics

Voluntary Coverage Assistance Program

Third Quarter Data through September 30, 2019

The volume of assigned risk applications redirected to the voluntary market through NCCI's **VCAP[®] Service**. The following shows the results **VCAP[®] Service** has provided during Third Quarter 2019.

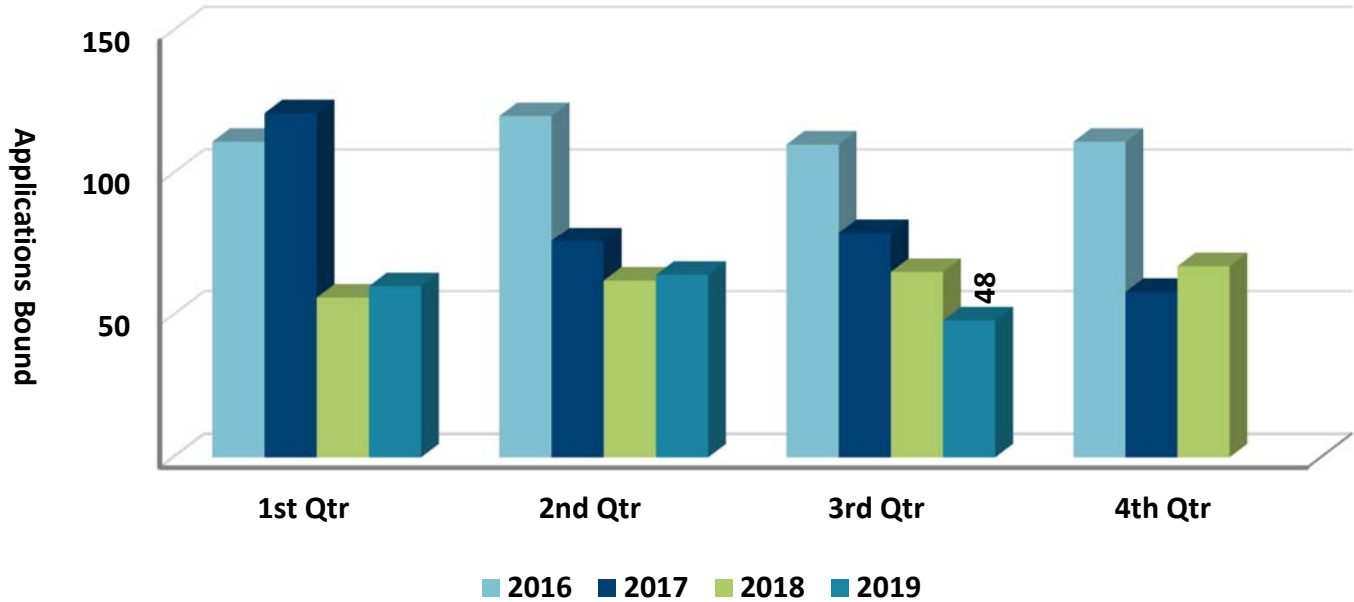
Number of Applications Reviewed by VCAP[®] Service	75
Number of VCAP[®] Service Matches	63
VCAP[®] Service Offers as a % of Matches	41.27%
Number of Confirmed VCAP[®] Service Policies	25
Confirmed VCAP[®] Service Policies as a % of Applications Reviewed	33.33%
Savings as a % of Redirected Assigned Risk Premium	0.04%



Residual Market Demographics

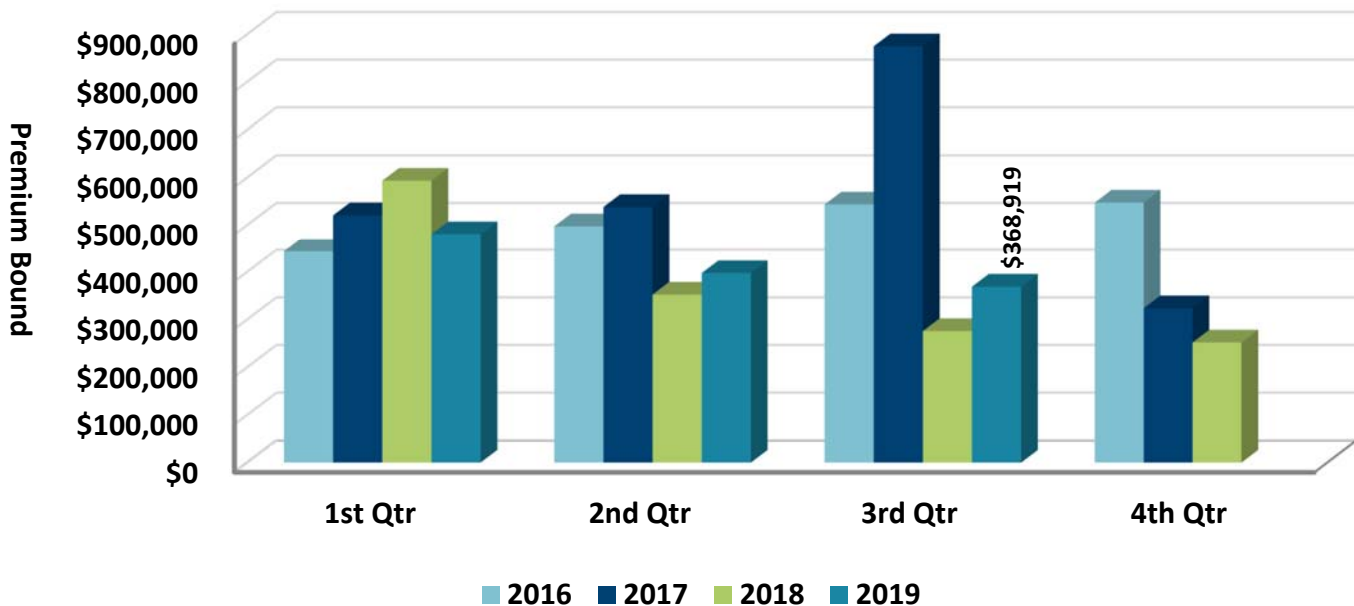
Total Applications Bound — 2016 vs. 2017 vs. 2018 vs. 2019

The number of applications—both new and churn—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



Total Application Premium Bound — 2016 vs. 2017 vs. 2018 vs. 2019

The total estimated premium on bound applications—both new and churn—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



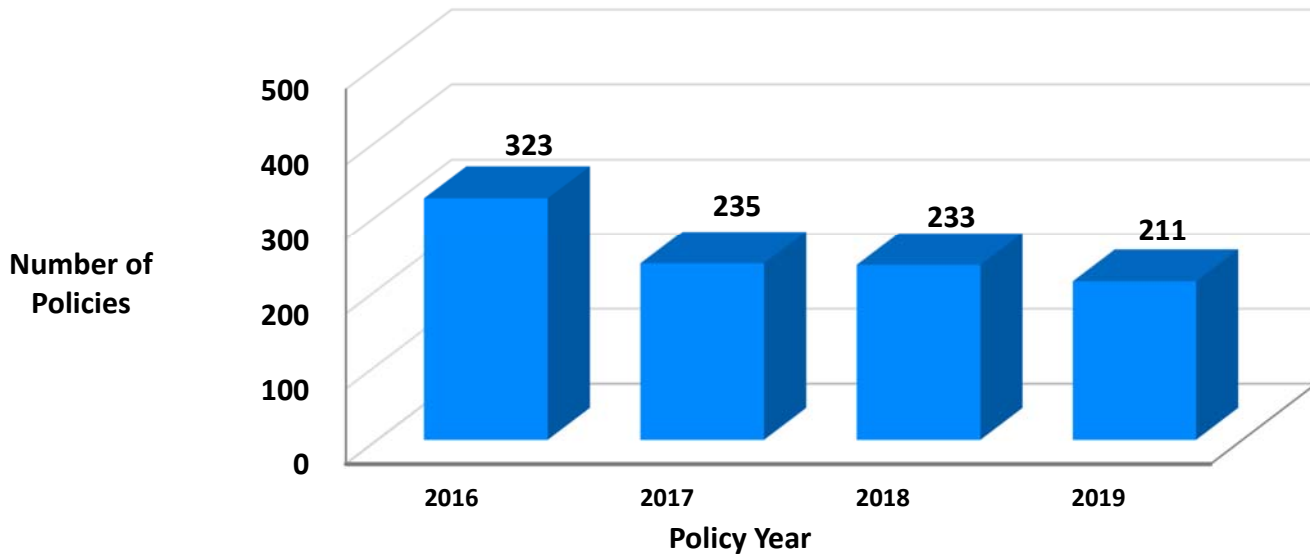


Residual Market Demographics

Residual Market Total Policy Counts

Third Quarter Data for Policies Reported through September 30, 2019

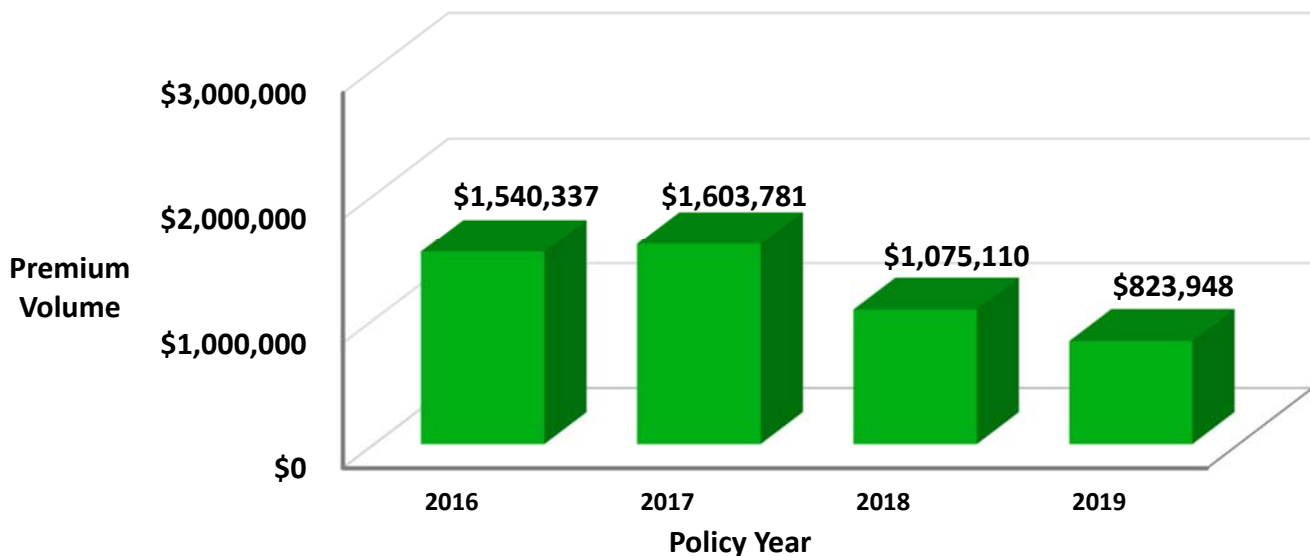
Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



Residual Market Total Premium Volume

Third Quarter Data Reported through September 30, 2019

Total amount of all Assigned Risk Plan premium with effective dates during the calendar period listed above.





Residual Market Demographics

Total Premium Distribution by Size of Risk

Third Quarter Data Reported through September 30, 2019

The total number of Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers in a premium range as of the date listed above.

Premium Interval	Policy Count	% of Total Policies	Total State Premium	% of Total Premium	Average Premium
\$0–2499	151	71.6%	\$117,183	14.2%	\$776
\$2500–4999	21	10.0%	\$69,747	8.5%	\$3,321
\$5000–9999	13	6.2%	\$98,937	12.0%	\$7,610
\$10000–19999	18	8.5%	\$236,917	28.8%	\$13,162
\$20000–49999	6	2.8%	\$181,854	22.1%	\$30,309
\$50000–99999	2	1.0%	\$119,310	14.5%	\$59,655
\$100000–199999	0	0.0%	\$0	0.0%	\$0
\$200000 +	0	0.0%	\$0	0.0%	\$0
Total	211	100.0%	\$823,948	100.0%	\$3,905

Third Quarter 2018 Data for Comparison

Premium Interval	Policy Count	% of Total Policies	Total State Premium	% of Total Premium	Average Premium
\$0–2499	171	73.4%	\$152,184	14.2%	\$889
\$2500–4999	24	10.3%	\$81,844	7.6%	\$3,410
\$5000–9999	13	5.6%	\$97,957	9.1%	\$7,535
\$10000–19999	14	6.0%	\$193,385	18.0%	\$13,813
\$20000–49999	8	3.4%	\$242,190	22.5%	\$30,273
\$50000–99999	2	0.9%	\$121,382	11.3%	\$60,691
\$100000–199999	1	0.4%	\$186,168	17.3%	\$186,168
\$200000 +	0	0.0%	\$0	0.0%	\$0
Total	233	100.0%	\$1,075,110	100.0%	\$4,614



Residual Market Demographics

Residual Market Top 10 Classification Codes by Policy Count Third Quarter Data Reported through September 30, 2019

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code	Description	Policy Count	% of Policies
1	0913	Domestic Workers-Residences Full-Time	63	29.9%
2	8810	Clerical Office Employees NOC	16	7.6%
3	8742	Salespersons or Collectors - Outside	15	7.1%
4	0908	Domestic Workers-Residences-Part Time	13	6.2%
5	8868	College - Professional Employees & Clerical	8	3.8%
6	5606	Contractor - Project Manager, Construction Executive, Construction Manager, or Construction Superintendent	7	3.3%
7	7720	Police Officers & Drivers	6	2.8%
8	5645	Carpentry Construction of Residential Dwellings Not Exceeding Three Stories In Height	5	2.4%
9	7610	Radio or Television Broadcasting Station - All Employees & Clerical, Drivers	4	1.9%
10	5474	Painting NOC & Shop Operations, Drivers	4	1.9%

Residual Market Top 10 Classification Codes by Premium Volume Third Quarter Data Reported through September 30, 2019

The top 10 governing class codes by premium volume written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code	Description	Premium	% of Premium
1	8868	College - Professional Employees & Clerical	\$147,933	18.0%
2	9170	Janitorial Services by Contractors-Includes Window Cleaning Above Ground Level & Drivers	\$61,684	7.5%
3	7390	Beer or Ale Dealer-Wholesale & Drivers	\$53,598	6.5%
4	7720	Police Officers & Drivers	\$49,115	6.0%
5	0913	Domestic Workers-Residences Full-Time	\$46,657	5.7%
6	5474	Painting NOC & Shop Operations, Drivers	\$31,187	3.8%
7	8742	Salespersons or Collectors - Outside	\$28,238	3.4%
8	5403	Carpentry NOC	\$26,341	3.2%
9	5645	Carpentry Construction of Residential Dwellings Not Exceeding Three Stories In Height	\$24,278	3.0%
10	5606	Contractor - Project Manager, Construction Executive, Construction Manager, or Construction Superintendent	\$24,155	2.9%



Glossary of Terms

Applications Bound—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

Earned Premium or Premiums Earned—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, “premiums earned” describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

In Force (Policies/Premium)—All policies and associated estimated premium that are current as of a given date.

Incurred But Not Reported (IBNR)—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include “bulk” reserves for estimated future development of case reserves.

Loss Ratio—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is $(\text{loss} + \text{loss adjustment expense}) / \text{earned premium}$.

Premium Bound—The total estimated annual premium on bound applications.

Underwriting Gain/ (Loss)—The financial statement presentation that reflects the excess of earned premium over incurred losses.

VCAP[®] Service—Voluntary Coverage Assistance Program is a supplemental program to NCCI’s Workers Compensation Insurance Plan. As part of NCCI’s strategic vision of maintaining and depopulating the residual market, NCCI’s **VCAP[®] Service** redirects coverage opportunities for employers to voluntary market insurers, which generally provide coverage at a lower cost. **VCAP[®] Service** provides an additional source for producers and employers to secure voluntary workers compensation coverage prior to entering the residual market for coverage.