

# District of Columbia Residual Market State Activity Report

Annual 2018



## Executive Summary

NCCI, as Pool and Plan Administrator of the District of Columbia Workers Compensation Insurance Plan, is pleased to provide the Annual 2018 *District of Columbia Residual Market State Activity Report*.

Readers will notice that the order of our charts and tables has been reorganized, based on customer feedback. This will provide a more streamlined picture of the key measurement factors and issues relating to the operation of the District of Columbia Plan. Residual Market demographics contained in this report include:

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If you have any questions or comments about this report, please feel free to contact the individual listed below.

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## Residual Market Demographics

### Residual Market Total Policies and Premium in Force As of December 31, 2018—compared to prior year

Total number of Assigned Risk Plan policies and estimated premium volume in force reported as of the date listed above. The other exhibits in this report describe quarterly and year-to-date data.

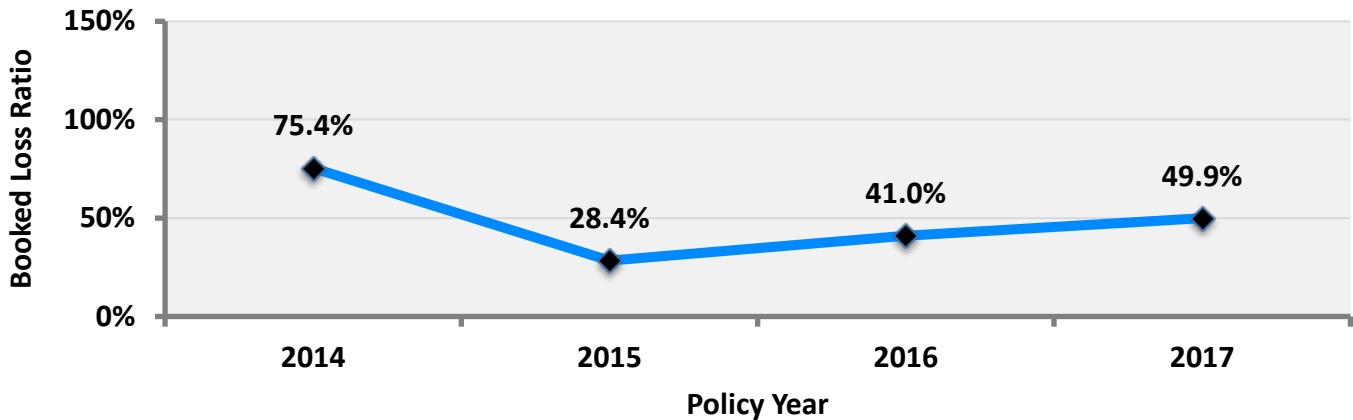
	2018	2017	2018 vs. 2017 #	2018 vs. 2017 %
<b>Policy Count</b>	1,037	1,105	-68	-6.2%
<b>Premium Volume</b>	\$6,202,457	\$6,068,054	\$134,403	2.2%



## Residual Market Demographics

### District of Columbia Residual Market Reinsurance Pool Booked Loss Ratio Policy Year Financial Results through 3rd Quarter 2018 for 2017 and prior years\*

The ratio of total incurred losses to total earned premiums in a given period, in this state, expressed as a percentage.

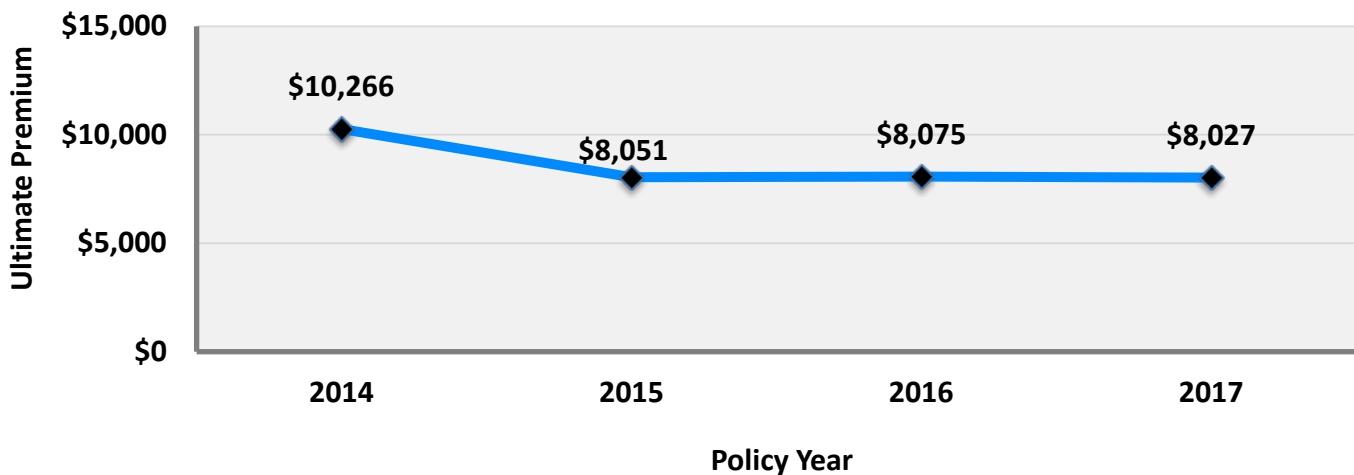


### District of Columbia Residual Market Reinsurance Pool Ultimate Net Written Premium

(Projected to Ultimate) (000's)

### Policy Year Financial Results through 3rd Quarter 2018 for 2017 and prior years\*

The premium charged by an insurance company for the period of time and coverage provided by an insurance contract in this state.



\*4th Quarter 2018 data will be available the end of April 2019 due to the timing of data reporting

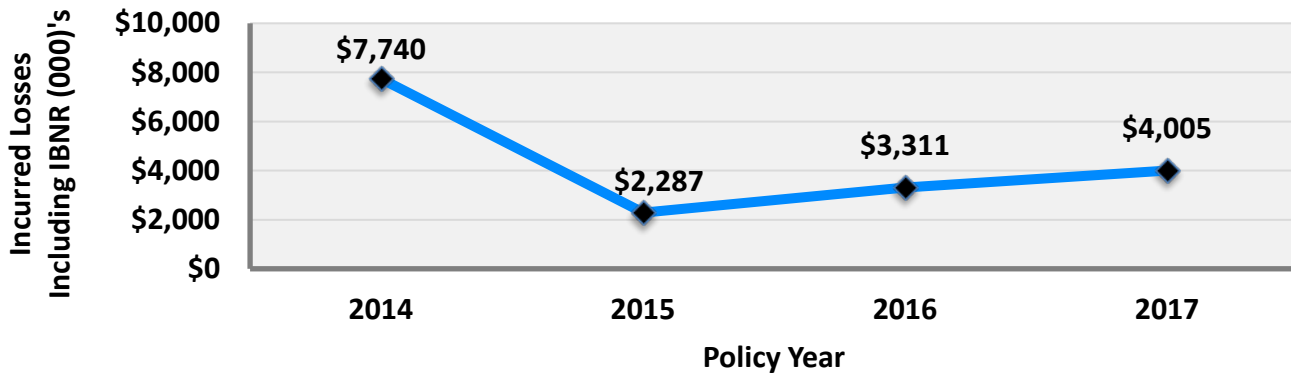


## Residual Market Demographics

### District of Columbia Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Incurred Losses

#### Policy Year Financial Results through 3rd Quarter 2018 for 2017 and prior years\*

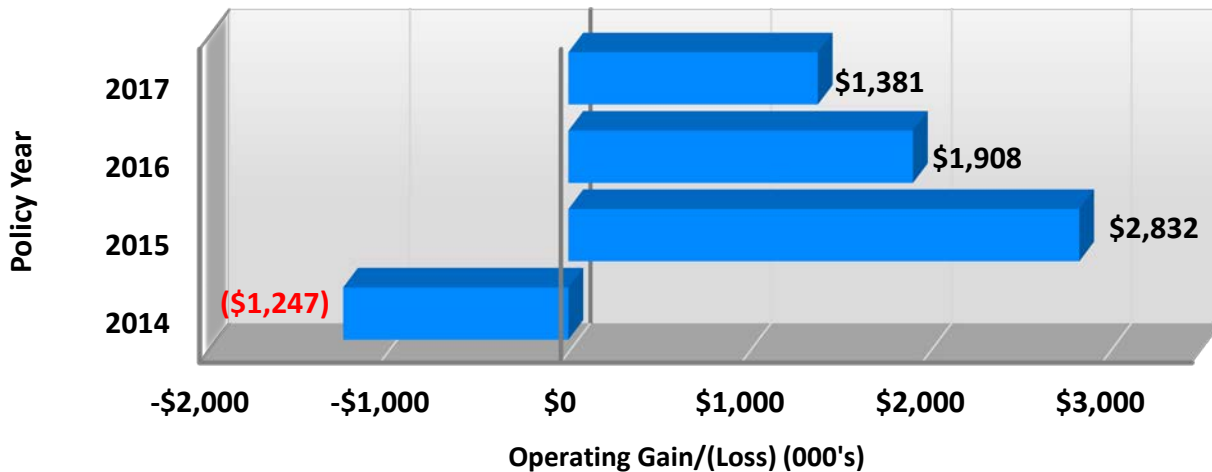
Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



### District of Columbia Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Estimated Net Operating Gain/(Loss) (000's)

#### Policy Year Financial Results through 3rd Quarter 2018 for 2017 and prior years\*

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



\*4th Quarter 2018 data will be available the end of April 2019 due to the timing of data reporting



## Residual Market Demographics

### Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in District of Columbia for Policy Years 2014-2018, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 3rd Quarter 2018.

Policy Year	Gross Written Premium	Uncollectible Premium	Percentage
2014	\$10,510,451	\$244,691	2.3%
2015	\$9,242,585	\$1,191,514	12.9%
2016	\$8,290,921	\$213,089	2.6%
2017	\$8,044,577	*	N/A
2018	\$5,516,873	*	N/A

\* The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.



## Residual Market Demographics

### Voluntary Coverage Assistance Program

#### Annual Data through December 31, 2018

The volume of assigned risk applications redirected to the voluntary market through NCCI's **VCAP<sup>®</sup> Service**. The following shows the results **VCAP<sup>®</sup> Service** has provided during Annual 2018.

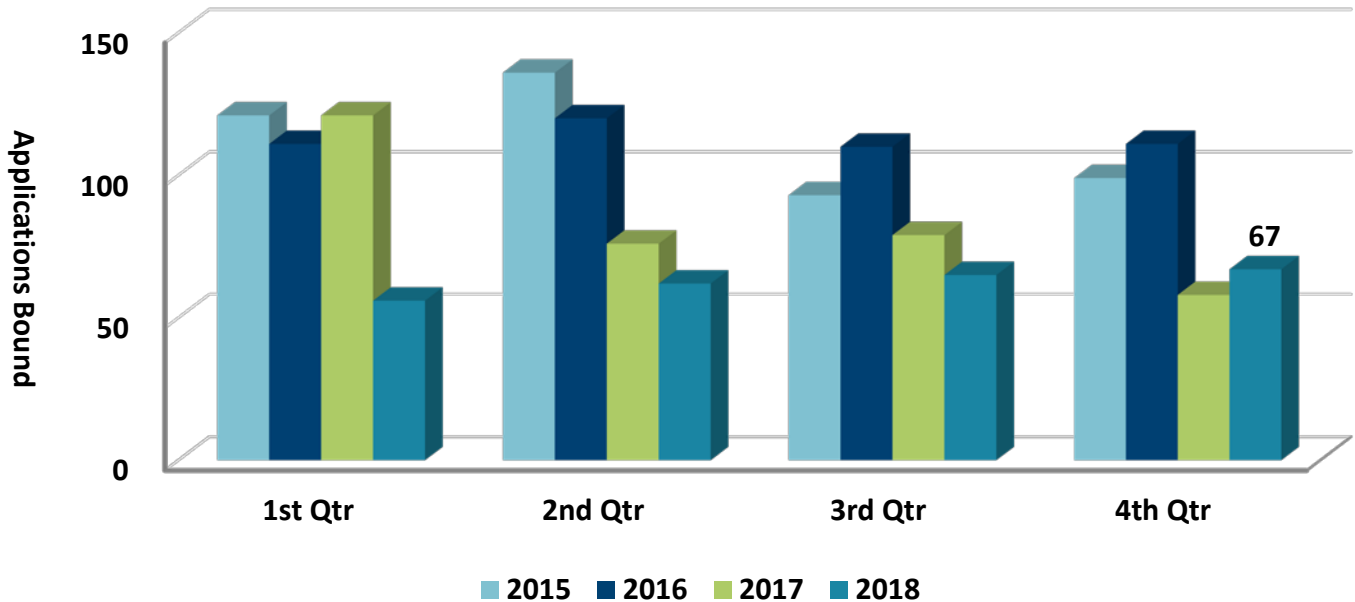
Number of Applications Reviewed by <b>VCAP<sup>®</sup> Service</b>	344
Number of <b>VCAP<sup>®</sup> Service</b> Matches	292
<b>VCAP<sup>®</sup> Service</b> Offers as a % of Matches	47.95%
Number of Confirmed <b>VCAP<sup>®</sup> Service</b> Policies	98
Confirmed <b>VCAP<sup>®</sup> Service</b> Policies as a % of Applications Reviewed	28.49%
Savings as a % of Redirected Assigned Risk Premium	-0.89%



## Residual Market Demographics

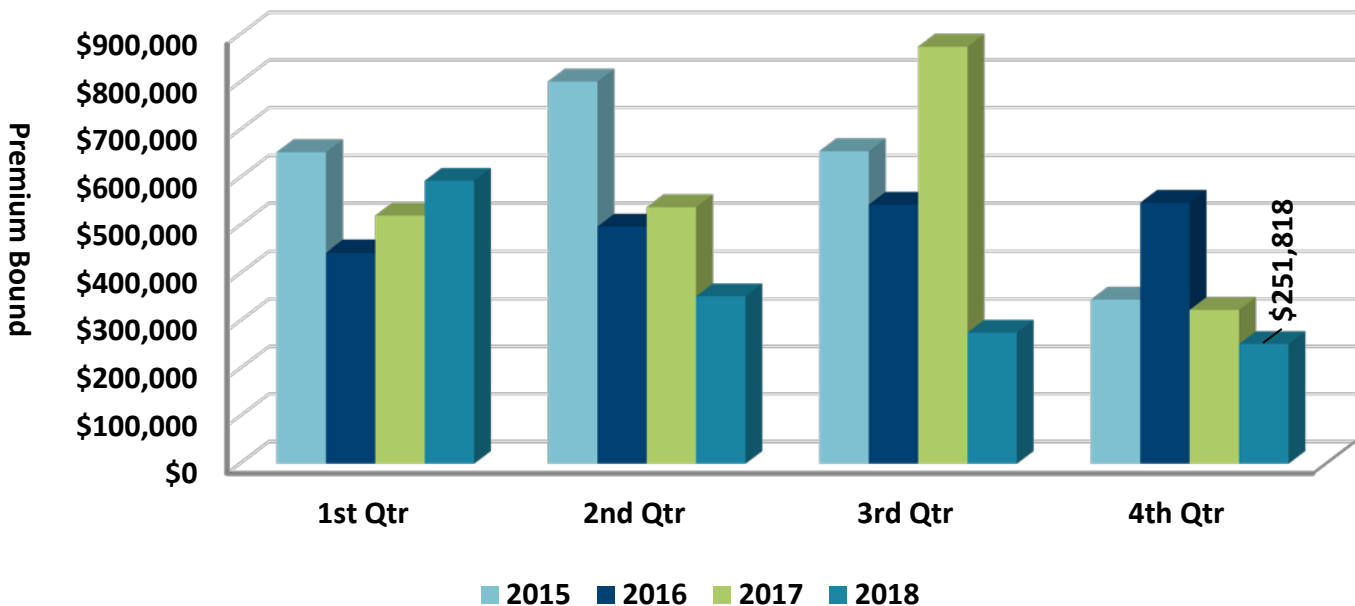
### Total Applications Bound — 2015 vs. 2016 vs. 2017 vs. 2018

The number of applications—both new and churn—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



### Total Application Premium Bound — 2015 vs. 2016 vs. 2017 vs. 2018

The total estimated premium on bound applications—both new and churn—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).





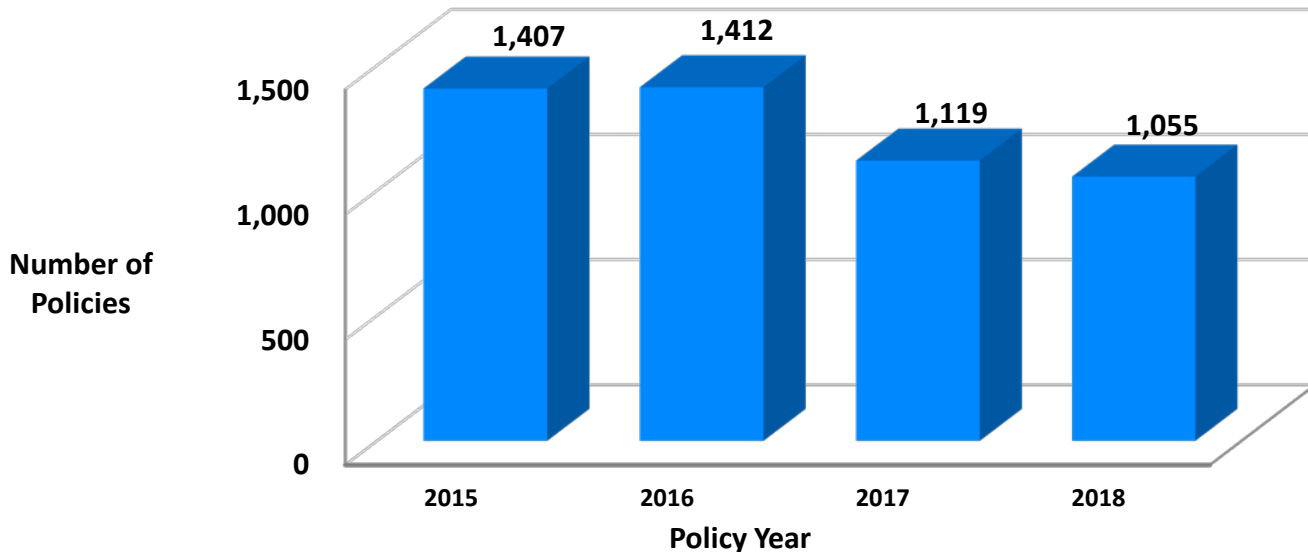


## Residual Market Demographics

### Residual Market Total Policy Counts

#### Annual Data for Policies Reported through December 31, 2018

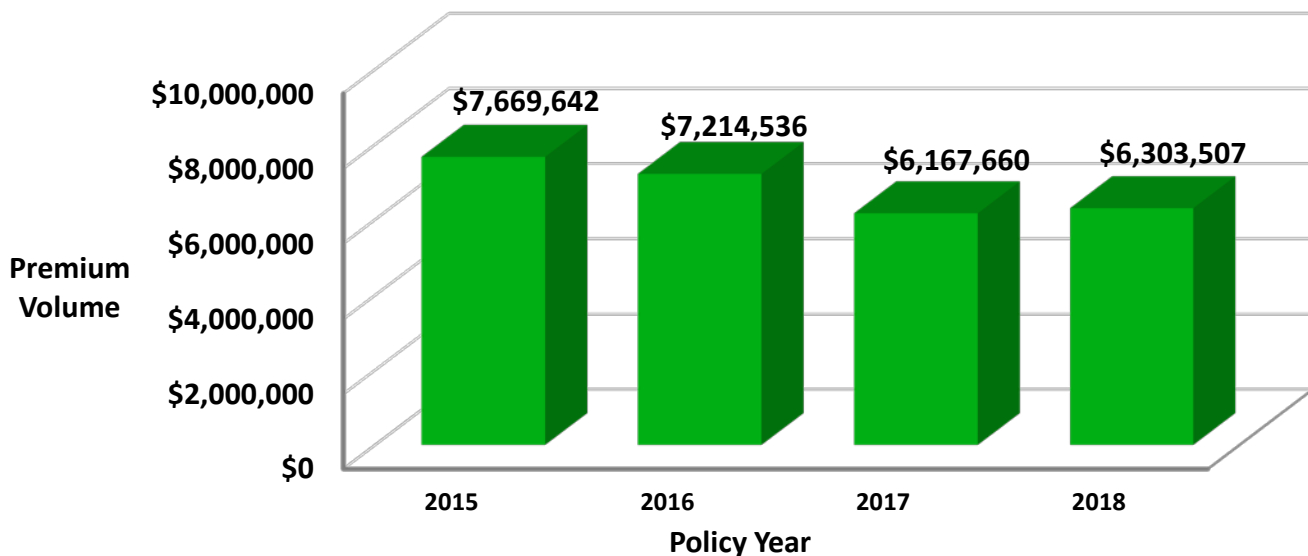
Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



### Residual Market Total Premium Volume

#### Annual Data Reported through December 31, 2018

Total amount of all Assigned Risk Plan premium with effective dates during the calendar period listed above.





## Residual Market Demographics

### Total Premium Distribution by Size of Risk Annual Data Reported through December 31, 2018

The total number of Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers in a premium range as of the date listed above.

Premium Interval	Policy Count	% of Total Policies	Total State Premium	% of Total Premium	Average Premium
\$0–2499	740	70.1%	\$631,925	10.0%	\$853
\$2500–4999	124	11.8%	\$438,626	7.0%	\$3,537
\$5000–9999	66	6.3%	\$451,479	7.2%	\$6,840
\$10000–19999	65	6.2%	\$880,461	14.0%	\$13,545
\$20000–49999	40	3.8%	\$1,268,747	20.1%	\$31,718
\$50000–99999	9	0.9%	\$672,662	10.7%	\$74,740
\$100000–199999	8	0.8%	\$1,137,499	18.1%	\$142,187
\$200000 +	3	0.3%	\$822,108	13.0%	\$274,036
Total	1,055	100.0%	\$6,303,507	100.0%	\$5,975

### Annual 2017 Data for Comparison

Premium Interval	Policy Count	% of Total Policies	Total State Premium	% of Total Premium	Average Premium
\$0–2499	792	70.8%	\$651,702	10.6%	\$822
\$2500–4999	116	10.4%	\$407,940	6.6%	\$3,516
\$5000–9999	88	7.9%	\$624,508	10.1%	\$7,096
\$10000–19999	55	4.9%	\$748,637	12.1%	\$13,611
\$20000–49999	50	4.5%	\$1,516,259	24.6%	\$30,325
\$50000–99999	11	1.0%	\$856,988	13.9%	\$77,908
\$100000–199999	5	0.5%	\$699,675	11.3%	\$139,935
\$200000 +	2	0.2%	\$661,951	10.7%	\$330,975
Total	1,119	100.0%	\$6,167,660	100.0%	\$5,512



## Residual Market Demographics

### Residual Market Top 10 Classification Codes by Policy Count Annual Data Reported through December 31, 2018

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code	Description	Policy Count	% of Policies
1	0913	Domestic Workers-Residences Full-Time	268	25.4%
2	8810	Clerical Office Employees NOC	89	8.4%
3	0908	Domestic Workers-Residences-Part Time	82	7.8%
4	8742	Salespersons or Collectors - Outside	71	6.7%
5	7720	Police Officers & Drivers	32	3.0%
6	8864	Social Service Organization - All Employees & Salespersons Drivers	30	2.8%
7	9084	Bar Discotheque Lounge Nightclub or Tavern	21	2.0%
8	7370	Taxicab Co. - All Other Employees & Drivers	21	2.0%
9	9014	Janitorial Services by Contractors-No Window Cleaning Above Ground Level & Drivers	17	1.6%
10	5474	Painting NOC & Shop Operations Drivers	17	1.6%

### Residual Market Top 10 Classification Codes by Premium Volume Annual Data Reported through December 31, 2018

The top 10 governing class codes by premium volume written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code	Description	Premium	% of Premium
1	8842	Group Homes - All Employees & Salespersons Drivers	\$504,710	8.0%
2	8835	Home Public and Traveling Healthcare - All Employees	\$429,339	6.8%
3	9179	Athletic Sports or Park: Contact Sports	\$400,718	6.4%
4	9014	Janitorial Services by Contractors-No Window Cleaning Above Ground Level & Drivers	\$370,039	5.9%
5	7720	Police Officers & Drivers	\$345,109	5.5%
6	8864	Social Service Organization - All Employees & Salespersons Drivers	\$252,614	4.0%
7	9154	Theater NOC - All Other Employees	\$238,269	3.8%
8	0913	Domestic Workers-Residences Full-Time	\$220,078	3.5%
9	5551	Roofing-All Kinds & Drivers	\$191,496	3.0%
10	8810	Clerical Office Employees NOC	\$190,886	3.0%



## Glossary of Terms

**Applications Bound**—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

**Earned Premium or Premiums Earned**—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, “premiums earned” describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

**In Force (Policies/Premium)**—All policies and associated estimated premium that are current as of a given date.

**Incurred But Not Reported (IBNR)**—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include “bulk” reserves for estimated future development of case reserves.

**Loss Ratio**—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is  $(\text{loss} + \text{loss adjustment expense}) / \text{earned premium}$ .

**Premium Bound**—The total estimated annual premium on bound applications.

**Underwriting Gain/ (Loss)**—The financial statement presentation that reflects the excess of earned premium over incurred losses.

**VCAP<sup>®</sup> Service**—Voluntary Coverage Assistance Program is a supplemental program to NCCI’s Workers Compensation Insurance Plan. As part of NCCI’s strategic vision of maintaining and depopulating the residual market, NCCI’s **VCAP<sup>®</sup> Service** redirects coverage opportunities for employers to voluntary market insurers, which generally provide coverage at a lower cost. **VCAP<sup>®</sup> Service** provides an additional source for producers and employers to secure voluntary workers compensation coverage prior to entering the residual market for coverage.