



District of Columbia Residual Market State Activity Report

First Quarter 2024

Executive Summary

NCCI, as Pool and Plan Administrator of the District of Columbia Workers Compensation Insurance Plan, is pleased to provide the First Quarter 2024 *District of Columbia Residual Market State Activity Report*.

Residual Market demographics contained in this report include:

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If you have any questions or comments about this report, please feel free to contact: Sean Cordell, Plan Administration, sean cordell@ncci.com or 561-893-3171.

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Residual Market Total Policies and Premium In Force As of March 31, 2024—compared to prior year

Total number of Assigned Risk Plan policies and estimated premium volume in force reported as of the date listed above. This excludes policies that have been cancelled or expired prior to the date listed above.

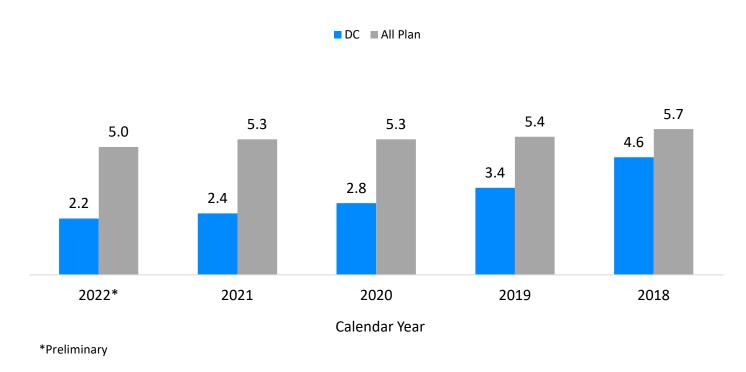
The other exhibits in this report describe quarterly and year-to-date data, including policies that cancelled or expired during the timeframe.

| | 2024 | 2023 | 2024 vs. 2023 # | 2024 vs. 2023 % |
|----------------|-------------|-------------|--------------------|--------------------|
| Policy Count | 565 | 639 | -74 | -11.6% |
| Premium Volume | \$2,707,483 | \$2,977,527 | -\$270,044 | -9.1% |

District of Columbia Residual Market Share Compared to All Plan Jurisdictions Market Share

Calendar Years 2022 - 2018

Plan Premium as a Percentage of Direct Written Premium



Note: The Residual Market Share is based on residual market written premium as a percentage of total direct written premium on a calendar year basis, from financial data reported to NCCI.

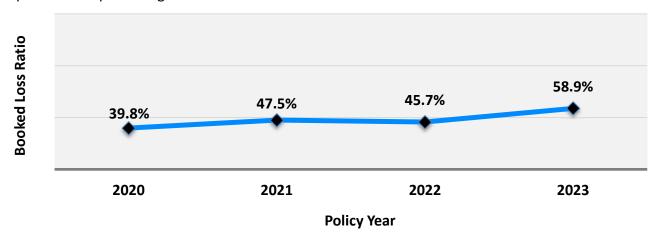
Due to the nature of calendar year data, this chart provides a full year of data and is updated only once a year with the second quarter report.

This Residual Market Share is published in the **Residual Market Management Summary** within Exhibit P for NCCI Plan and Pool Administered states. "All Plan" jurisdictions in this chart represent the subtotal market shares for NCCI Plan-administered states within Exhibit P.

District of Columbia Residual Market Reinsurance Pool
Policy Year Financial Results through 4th Quarter 2023 for 2023 and prior years*

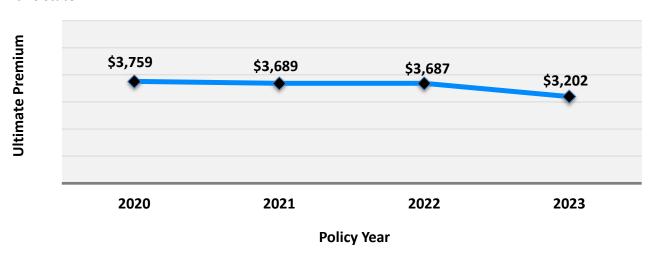
Booked Loss Ratio (Projected to Ultimate)

The ratio of total incurred losses to total net premiums (net of uncollectible premium) in a given period, in this state, expressed as a percentage.



Ultimate Net Written Premium (Projected to Ultimate) (000's)

The premium charged by an insurance company for coverage provided by an insurance contract for the policy period in this state.

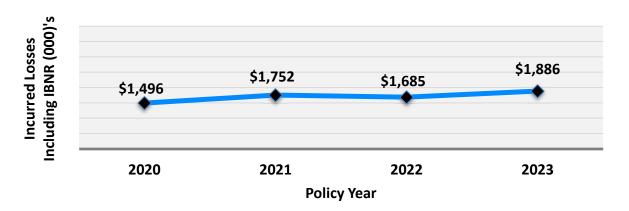


^{*1}st Quarter 2024 data will be available the end of July 2024 due to the timing of data reporting

District of Columbia Residual Market Reinsurance Pool Continued Policy Year Financial Results through 4th Quarter 2023 for 2023 and prior years*

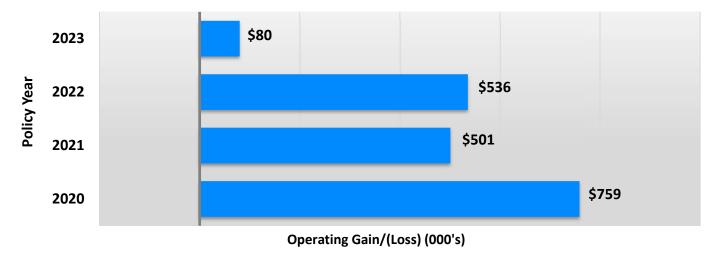
Net Operating Results (Projected to Ultimate)

Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



Estimated Net Operating Gain/(Loss) (000's) (Projected to Ultimate)

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



^{*1}st Quarter 2024 data will be available the end of July 2024 due to the timing of data reporting

Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in District of Columbia for Policy Years 2019-2023, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 4th Quarter 2023.

| Policy Year | Gross Written Premium \$ | Uncollectible Premium \$ | Percentage |
|-------------|-----------------------------|-----------------------------|------------|
| 2019 | 6,036,944 | 803,037 | 13.3% |
| 2020 | 4,074,400 | 315,088 | 7.7% |
| 2021 | 3,746,034 | 57,506 | 1.5% |
| 2022 | 3,780,643 | | |
| 2023 | 3,168,311 | | |

^{*} The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.

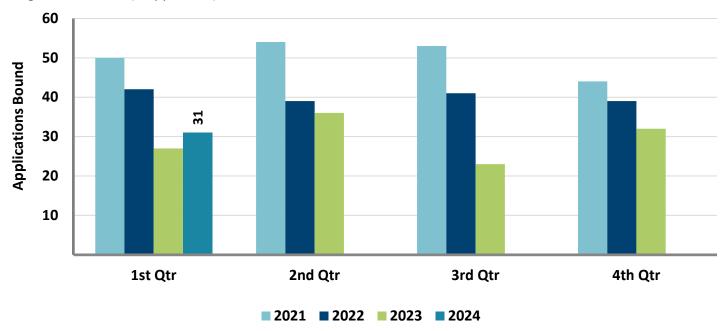
Voluntary Coverage Assistance Program First Quarter Data through March 31, 2024

The volume of assigned risk applications redirected to the voluntary market through NCCI's *VCAP* * *Service*. The following shows the results *VCAP* * *Service* has provided during First Quarter 2024.

| Number of Applications Reviewed by <i>VCAP® Service</i> | 40 |
|---|--------------|
| Associated Premium for Applications Reviewed | \$317,846.32 |
| Number of <i>VCAP® Service</i> Matches | 38 |
| VCAP® Service Matches as a % of Applications Reviewed | 95.00% |
| Number of <i>VCAP® Service</i> Offers | 8 |
| VCAP® Service Offers as a % of Matches | 21.05% |
| Number of Confirmed <i>VCAP® Service</i> Policies | 8 |
| Confirmed VCAP® Service Policies as a % of Applications Reviewed | 20.00% |
| Redirected Assigned Risk Premium | \$39,801.18 |
| Associated Voluntary Market Premium | \$39,910.00 |
| Savings | -\$108.82 |
| Average Savings per Application | -\$13.60 |
| Savings as a % of Redirected Assigned Risk Premium | -0.27% |
| Redirected Premium as a % of Associated Premium for Applications Reviewed by VCAP® Service | 12.52% |

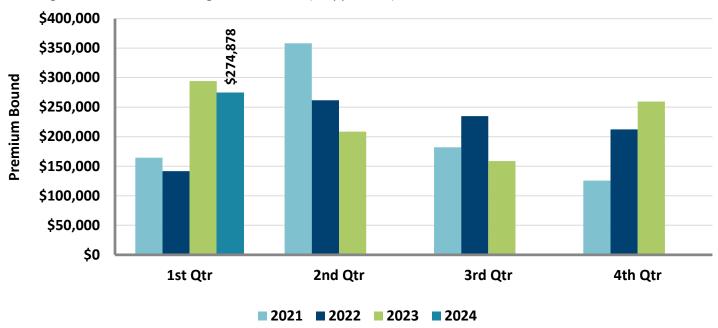
Total Applications Bound — 2021 vs. 2022 vs. 2023 vs. 2024

The number of applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



Total Application Premium Bound — 2021 vs. 2022 vs. 2023 vs. 2024

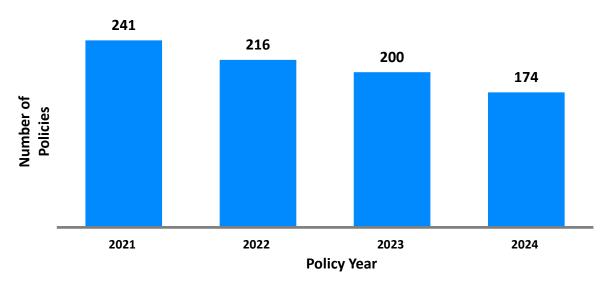
The total estimated premium on bound applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



Residual Market Total Policy Counts

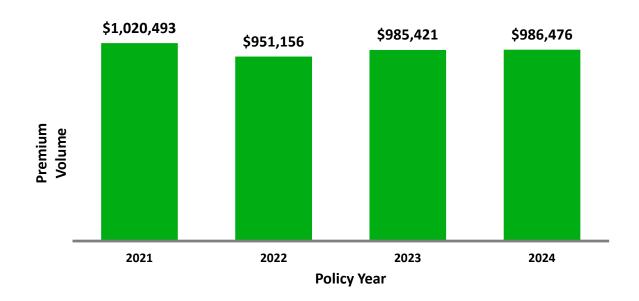
First Quarter Data for Policies Reported through March 31, 2024

Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



First Quarter Data for Premium Reported through March 31, 2024

Total amount of all Assigned Risk Plan premium with effective dates during the calendar period listed above.



Premium Size Profiles

The total number of Assigned Risk Plan policies and estimated annual premium totals, with effective dates during the respective timeframe (First Quarter), and reported to NCCI by March 31, 2024, by both Direct Assignment and Servicing Carriers.

First Quarter Data Reported through March 31, 2024

| Premium Size \$ | Policy Count | % of Total Policies | Estimated Annual Premium \$ | % of Total Premium | Average Premium \$ |
|-----------------|-----------------|------------------------|-----------------------------|-----------------------|-----------------------|
| 0- 2,499 | 126 | 72.4 | 115,394 | 11.7 | 916 |
| 2,500- 4,999 | 14 | 8.0 | 48,585 | 4.9 | 3,470 |
| 5,000- 9,999 | 15 | 8.6 | 112,163 | 11.4 | 7,478 |
| 10,000- 19,999 | 9 | 5.2 | 139,176 | 14.1 | 15,464 |
| 20,000- 49,999 | 5 | 2.9 | 166,833 | 16.9 | 33,367 |
| 50,000-99,999 | 4 | 2.3 | 275,005 | 27.9 | 68,751 |
| 100,000- 99,999 | 1 | 0.6 | 129,320 | 13.1 | 129,320 |
| 200,000+ | 0 | 0.0 | 0 | 0.0 | 0 |
| Total | 174 | 100.0 | 986,476 | 100.0 | 5,669 |

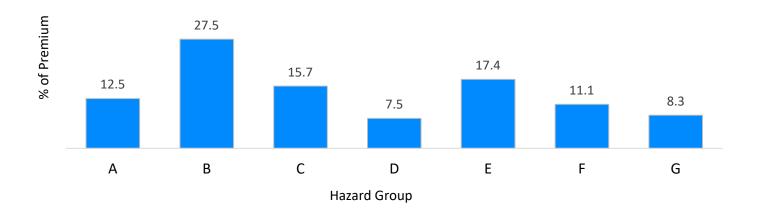
First Quarter 2023 Data for Comparison

| Premium Size \$ | Policy Count | % of Total Policies | Estimated Annual Premium \$ | % of Total Premium | Average Premium \$ |
|-------------------|-----------------|------------------------|-----------------------------|-----------------------|-----------------------|
| 0- 2 , 499 | 146 | 73.0 | 120,916 | 12.3 | 828 |
| 2,500- 4,999 | 20 | 10.0 | 69,007 | 7.0 | 3,450 |
| 5,000- 9,999 | 15 | 7.5 | 107,018 | 10.9 | 7,135 |
| 10,000- 19,999 | 10 | 5.0 | 150,928 | 15.3 | 15,093 |
| 20,000-49,999 | 5 | 2.5 | 151,547 | 15.4 | 30,309 |
| 50,000-99,999 | 2 | 1.0 | 136,031 | 13.8 | 68,016 |
| 100,000-99,999 | 2 | 1.0 | 249,974 | 25.4 | 124,987 |
| 200,000+ | 0 | 0.0 | 0 | 0.0 | 0 |
| Total | 200 | 100.0 | 985,421 | 100.0 | 4,927 |

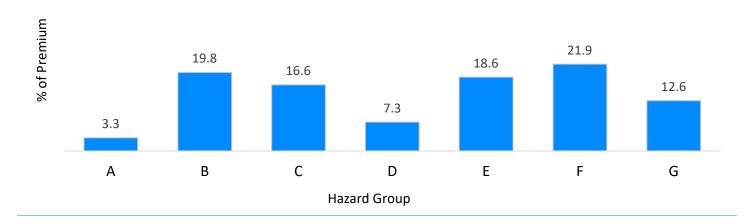
Hazard Group Distribution

First Quarter Data Reported through March 31, 2024

The Hazard Groups for Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers in a premium range as of the date listed above.



First Quarter 2023 Data for Comparison



Residual Market Top 10 Classification Codes by Policy Count First Quarter Data Reported through March 31, 2024

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

| Rank | Code and Description | Policy Count | % of Policies |
|------|--|-----------------|---------------|
| 1 | 0913 - Domestic Workers-Residences Full-Time | 34 | 19.5 |
| 2 | 0908 - Domestic Workers-Residences-Part Time | 19 | 10.9 |
| 3 | 8810 - Clerical Office Employees NOC | 11 | 6.3 |
| 4 | 7720 - Police Officers & Drivers | 8 | 4.6 |
| 5 | 8742 - Salespersons or Collectors - Outside | 7 | 4.0 |
| 6 | 8842 - Group Homes - All Employees & Salespersons, Drivers | 6 | 3.4 |
| 7 | 8864 - Social Service Organization - All Employees & Salespersons, Drivers | 6 | 3.4 |
| 8 | 5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories In Height | 5 | 2.9 |
| 9 | 5403 - Carpentry NOC | 4 | 2.3 |
| 10 | 5551 - Roofing-All Kinds & Drivers | 4 | 2.3 |

Residual Market Top 10 Classification Codes by Premium Volume First Quarter Data Reported through March 31, 2024

The top 10 governing class codes by premium volume written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

| Rank | Code and Description | Premium \$ | % of Premium |
|------|---|---------------|-----------------|
| 1 | 7720 - Police Officers & Drivers | 157,983 | 16.0 |
| 2 | 9084 - Bar, Discotheque, Lounge, Nightclub or Tavern | 139,543 | 14.1 |
| 3 | 8842 - Group Homes - All Employees & Salespersons, Drivers | 110,323 | 11.2 |
| 4 | 8864 - Social Service Organization - All Employees & Salespersons, Drivers | 93,793 | 9.5 |
| 5 | 9182 - Athletic Sports or Park: Operations & Drivers | 86,301 | 8.7 |
| 6 | 5551 - Roofing-All Kinds & Drivers | 46,639 | 4.7 |
| 7 | 5403 - Carpentry NOC | 42,048 | 4.3 |
| 8 | 9170 - Janitorial Services By Contractors-Includes Window Cleaning Above Ground Level & Drivers | 41,614 | 4.2 |
| 9 | 0913 - Domestic Workers-Residences Full-Time | 30,956 | 3.1 |
| 10 | 5437 - Carpentry-Installation of Cabinet Work or Interior Trim | 19,932 | 2.0 |

Glossary of Terms

Applications Bound—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

Earned Premium or Premiums Earned—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, "premiums earned" describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

In Force (Policies/Premium)—All policies and associated estimated premium that are current as of a given date. This excludes policies that have been cancelled or expired prior to the given date.

Incurred But Not Reported (IBNR)—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include "bulk" reserves for estimated future development of case reserves.

Loss Ratio—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is (loss + loss adjustment expense)/earned premium.

Premium Bound—The total estimated annual premium on bound applications.

Underwriting Gain/ (Loss)—The financial statement presentation that reflects the excess of earned premium over incurred losses.

VCAP® Service—Voluntary Coverage Assistance
Program is a supplemental program to NCCI's
Workers Compensation Insurance Plan. As part of
NCCI's strategic vision of maintaining and
depopulating the residual market, NCCI's VCAP®
Service redirects coverage opportunities for
employers to voluntary market insurers, which
generally provide coverage at a lower cost. VCAP®
Service provides an additional source for producers
and employers to secure voluntary workers
compensation coverage prior to entering the
residual market for coverage.