



# **Arizona Residual Market State Activity Report**

First Quarter 2025

### **Executive Summary**

NCCI, as Pool and Plan Administrator of the Arizona Workers Compensation Insurance Plan, is pleased to provide the First Quarter 2025 *Arizona Residual Market State Activity Report*.

Residual Market demographics contained in this report include:

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# Residual Market Total Policies and Premium In Force As of March 31, 2025—compared to prior year

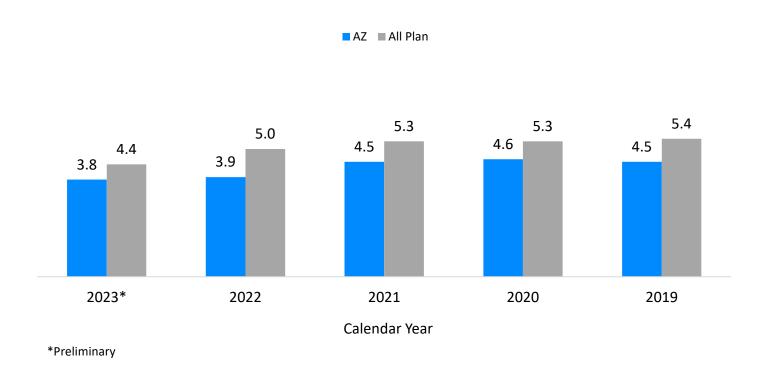
Total number of Assigned Risk Plan policies and prorated estimated premium volume in force reported as of the date listed above. This excludes policies that have been cancelled or expired prior to the date listed above.

The other exhibits in this report describe quarterly and year-to-date data, including policies that cancelled or expired during the timeframe.

	2025	2024	2025 vs. 2024 #	2025 vs. 2024 %
Policy Count	3,677	3,885	-208	-5.4%
Premium Volume	\$23,788,294	\$23,360,904	\$427,390	1.8%

# Arizona Residual Market Share Compared to All Plan Jurisdictions Market Share Calendar Years 2023 - 2019

Plan Premium as a Percentage of Direct Written Premium



**Note:** The Residual Market Share is based on residual market written premium as a percentage of total direct written premium on a calendar year basis, from financial data reported to NCCI.

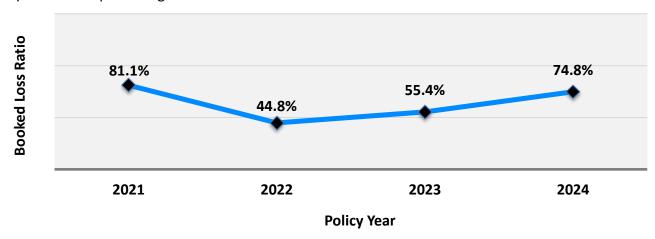
Due to the nature of calendar year data, this chart provides a full year of data and is updated only once a year with the second quarter report.

This Residual Market Share is published in the **Residual Market Management Summary** within Exhibit P for NCCI Plan and Pool Administered states. "All Plan" jurisdictions in this chart represent the subtotal market shares for NCCI Plan-administered states within Exhibit P.

Arizona Residual Market Reinsurance Pool
Policy Year Financial Results through 4th Quarter 2024 for 2024 and prior years\*

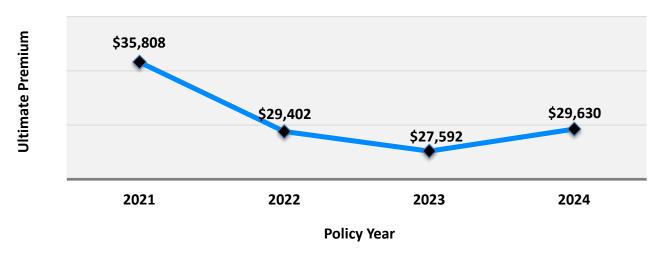
#### **Booked Loss Ratio (Projected to Ultimate)**

The ratio of total incurred losses to total net premiums (net of uncollectible premium) in a given period, in this state, expressed as a percentage.



#### **Ultimate Net Written Premium (Projected to Ultimate) (000's)**

The premium charged by an insurance company for coverage provided by an insurance contract for the policy period in this state.

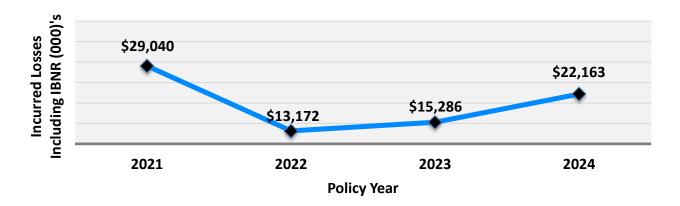


<sup>\*1</sup>st Quarter 2025 data will be available the end of July 2025 due to the timing of data reporting

Arizona Residual Market Reinsurance Pool Net Operating Results
Policy Year Financial Results through 4th Quarter 2024 for 2024 and prior years\*

#### **Incurred Losses (Projected to Ultimate)**

Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



#### **Estimated Net Operating Gain/(Loss) (000's) (Projected to Ultimate)**

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



<sup>\*1</sup>st Quarter 2025 data will be available the end of July 2025 due to the timing of data reporting

#### **Collections/Indemnification**

The following shows a comparison of gross written premium and uncollectible premium reported in Arizona for Policy Years 2020-2024, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 4th Quarter 2024.

Policy Year	Gross Written Premium \$	Uncollectible Premium \$	Percentage
2020	37,905,589	1,857,317	4.9%
2021	38,273,107	2,465,061	6.4%
2022	35,173,856	5,772,274	16.4%
2023	31,612,952		
2024	25,556,716		

<sup>\*</sup> The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.

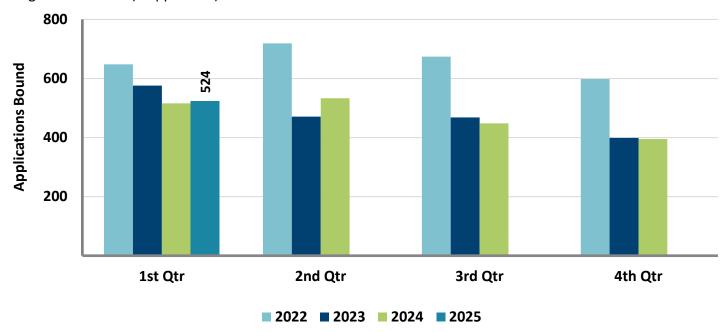
# **Voluntary Coverage Assistance Program First Quarter Data through March 31, 2025**

The volume of assigned risk applications redirected to the voluntary market through NCCI's *VCAP* \* *Service*. The following shows the results *VCAP* \* *Service* has provided during First Quarter 2025.

Number of Applications Reviewed by <i>VCAP® Service</i>	590
Associated Premium for Applications Reviewed	\$3,785,129.23
Number of <i>VCAP® Service</i> Matches	383
VCAP® Service Matches as a % of Applications Reviewed	64.92%
Number of <i>VCAP® Service</i> Offers	55
VCAP® Service Offers as a % of Matches	14.36%
Number of Confirmed <i>VCAP® Service</i> Policies	55
Confirmed VCAP® Service Policies as a % of Applications Reviewed	9.32%
Redirected Assigned Risk Premium	\$435,579.99
Associated Voluntary Market Premium	\$389,669.00
Savings	\$45,910.99
Average Savings per Application	\$834.75
Savings as a % of Redirected Assigned Risk Premium	10.54%
Redirected Premium as a % of Associated Premium for Applications Reviewed by <b>VCAP® Service</b>	11.51%

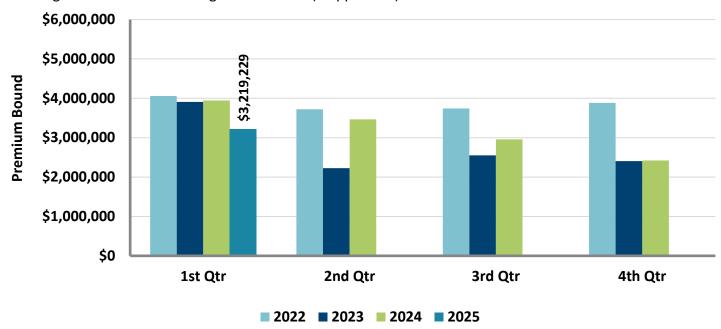
#### **Total Applications Bound — 2022 vs. 2023 vs. 2024 vs. 2025**

The number of applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



#### Total Application Premium Bound — 2022 vs. 2023 vs. 2024 vs. 2025

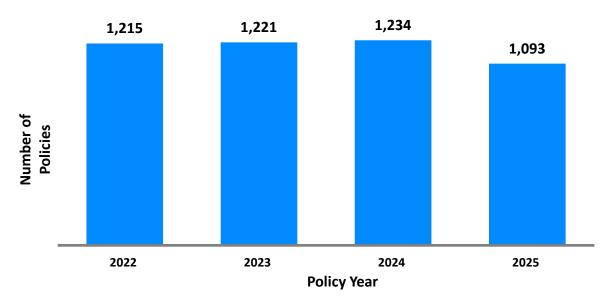
The total estimated premium on bound applications—both new and reassignment—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



#### **Residual Market Total Policy Counts**

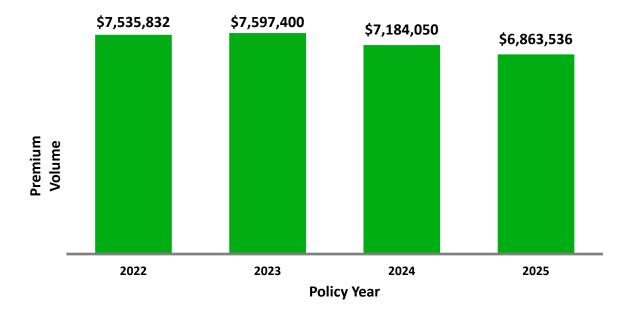
#### First Quarter Data for Policies Reported through March 31, 2025

Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



#### First Quarter Data for Premium Reported through March 31, 2025

Total amount of all Assigned Risk Plan prorated estimated annual premium with effective dates during the calendar period listed above.



#### **Premium Size Profiles**

The total number of Assigned Risk Plan policies and prorated estimated annual premium totals, with effective dates during the respective timeframe (First Quarter), and reported to NCCI by March 31, 2025, by both Direct Assignment and Servicing Carriers.

#### First Quarter Data Reported through March 31, 2025

Premium Size \$	Policy Count	% of Total Policies	Premium \$	% of Total Premium	Average Premium \$
0- 2,499	619	56.6	666,933	9.7	1,077
2,500- 4,999	187	17.1	666,176	9.7	3,562
5,000- 9,999	131	12.0	915,796	13.3	6,991
10,000- 19,999	86	7.9	1,210,644	17.6	14,077
20,000- 49,999	53	4.8	1,637,169	23.9	30,890
50,000- 99,999	11	1.0	807,084	11.8	73,371
100,000- 199,999	5	0.5	659,700	9.6	131,940
200,000+	1	0.1	300,034	4.4	300,034
Total	1,093	100.0	6,863,536	100.0	6,280

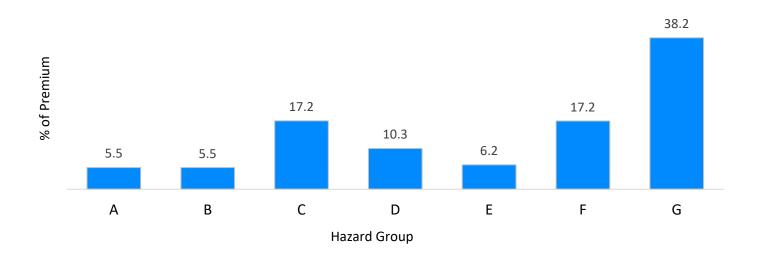
#### First Quarter 2024 Data for Comparison

Premium Size \$	Policy Count	% of Total Policies	Premium \$	% of Total Premium	Average Premium \$
0- 2 <b>,</b> 499	721	58.4	698,098	9.7	968
2,500- 4,999	192	15.6	681,643	9.5	3,550
5,000- 9,999	144	11.7	1,027,716	14.3	7,137
10,000- 19,999	90	7.3	1,252,057	17.4	13,912
20,000-49,999	68	5.5	1,976,189	27.5	29,062
50,000- 99,999	16	1.3	1,123,000	15.6	70,188
100,000- 199,999	3	0.2	425,347	5.9	141,782
200,000+	0	0.0	0	0.0	0
Total	1,234	100.0	7,184,050	100.0	5,822

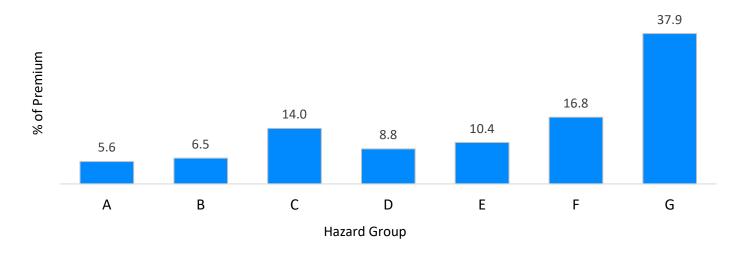
#### **Hazard Group Distribution**

#### First Quarter Data Reported through March 31, 2025

The Hazard Groups for Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers as of the date listed above.



#### First Quarter 2024 Data for Comparison



# Residual Market Top 10 Classification Codes by Policy Count First Quarter Data Reported through March 31, 2025

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Policy Count	% of Policies
1	5551 - Roofing-All Kinds & Drivers	113	10.3
2	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	99	9.1
3	5606 - Contractor - Project Manager, Construction Executive, Construction Manager, or Construction Superintendent	67	6.1
4	8835 - Home, Public, and Traveling Healthcare - All Employees	32	2.9
5	5474 - Painting NOC & Shop Operations, Drivers	30	2.7
6	9014 - Janitorial Services by Contractors-No Window Cleaning Above Ground Level & Drivers	30	2.7
7	7219 - Trucking - NOC-All Employees & Drivers	27	2.5
8	8810 - Clerical Office Employees NOC	25	2.3
9	5403 - Carpentry NOC	23	2.1
10	7720 - Police Officers & Drivers	22	2.0

# Residual Market Top 10 Classification Codes by Premium Volume First Quarter Data Reported through March 31, 2025

The top 10 governing class codes by prorated estimated annual premium written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code and Description	Premium \$	% of Premium
1	5551 - Roofing-All Kinds & Drivers	925,889	13.5
2	5645 - Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	743,897	10.8
3	8833 - Hospital- Professional Employees	302,202	4.4
4	5606 - Contractor - Project Manager, Construction Executive, Construction Manager, or Construction Superintendent	285,439	4.2
5	9014 - Janitorial Services by Contractors-No Window Cleaning Above Ground Level & Drivers	250,260	3.6
6	8279 - Stable or Breeding Farm & Drivers	200,594	2.9
7	8380 - Automobile Service or Repair Center & Drivers	179,076	2.6
8	5445 - Wallboard, Sheetrock, Drywall, Plasterboard, or Cement Board Installation - Within Buildings & Drivers	161,415	2.4
9	7720 - Police Officers & Drivers	156,679	2.3
10	3076 - Sheet Metal Products Mfg.	153,457	2.2

# **Glossary of Terms**

**Applications Bound**—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

Earned Premium or Premiums Earned—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, "premiums earned" describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

In Force (Policies/Premium)—All policies and associated estimated premium that are current as of a given date. This excludes policies that have been cancelled or expired prior to the given date.

Incurred But Not Reported (IBNR)—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include "bulk" reserves for estimated future development of case reserves.

Loss Ratio—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is (loss + loss adjustment expense)/earned premium.

**Premium Bound**—The total estimated annual premium on bound applications.

Prorated Estimated Annual Premium—premium determined by multiplying a policy's total estimated annual premium to a factor based on the number of days the policy was in effect. For example, if a policy was in effect for 100 days, the factor would be 100/365 or 0.274. For a policy with a total estimated annual premium of \$1,000 the prorated estimated annual premium would be \$274. This calculation is applied to cancelled policies.

**Underwriting Gain/ (Loss)**—The financial statement presentation that reflects the excess of earned premium over incurred losses.

VCAP® Service—Voluntary Coverage Assistance
Program is a supplemental program to NCCI's
Workers Compensation Insurance Plan. As part of
NCCI's strategic vision of maintaining and
depopulating the residual market, NCCI's VCAP®
Service redirects coverage opportunities for
employers to voluntary market insurers, which
generally provide coverage at a lower cost. VCAP®
Service provides an additional source for producers
and employers to secure voluntary workers
compensation coverage prior to entering the
residual market for coverage.