



Alaska Residual Market State Activity Report

First Quarter 2018



Executive Summary

NCCI, as Pool and Plan Administrator of the Alaska Workers Compensation Insurance Plan, is pleased to provide the First Quarter 2018 *Alaska Residual Market State Activity Report*.

Readers will notice that the order of our charts and tables has been reorganized, based on customer feedback. This will provide a more streamlined picture of the key measurement factors and issues relating to the operation of the Alaska Plan. Residual Market demographics contained in this report include:

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If you have any questions or comments about this report, please feel free to contact the individual listed below.

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Residual Market Demographics

Residual Market Total Policies and Premium in Force

As of March 31, 2018—compared to prior year

Total number of Assigned Risk Plan policies and estimated premium volume in force reported as of the date listed above. The other exhibits in this report describe quarterly and year-to-date data.

	2018	2017	2018 vs. 2017 #	2018 vs. 2017 %
Policy Count	7,300	7,575	-275	-3.6%
Premium Volume	\$31,912,093	\$34,493,128	-\$2,581,035	-7.5%



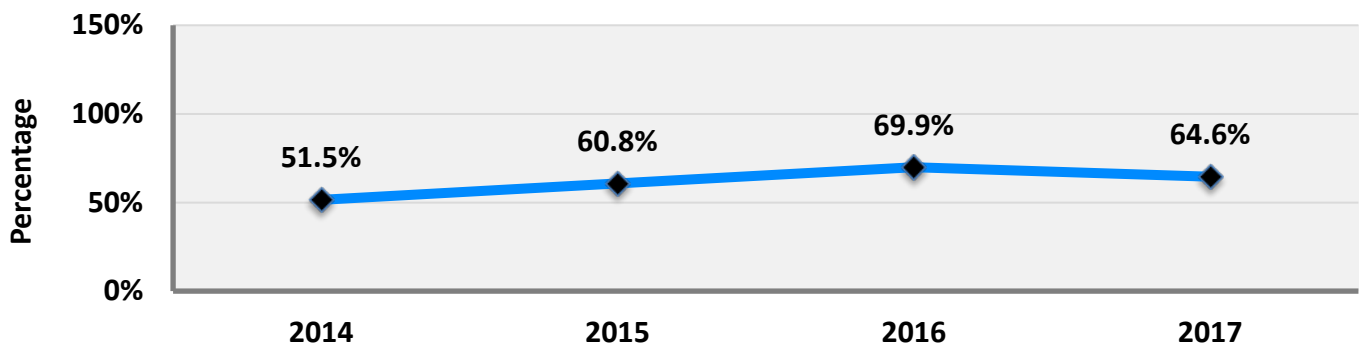
Residual Market Demographics

Alaska Residual Market Reinsurance Pool Booked Loss Ratio

Policy Year Financial Results through 4th Quarter 2017 for 2017 and prior years*

The ratio of total incurred losses to total earned premiums in a given period, in this state, expressed as a percentage.

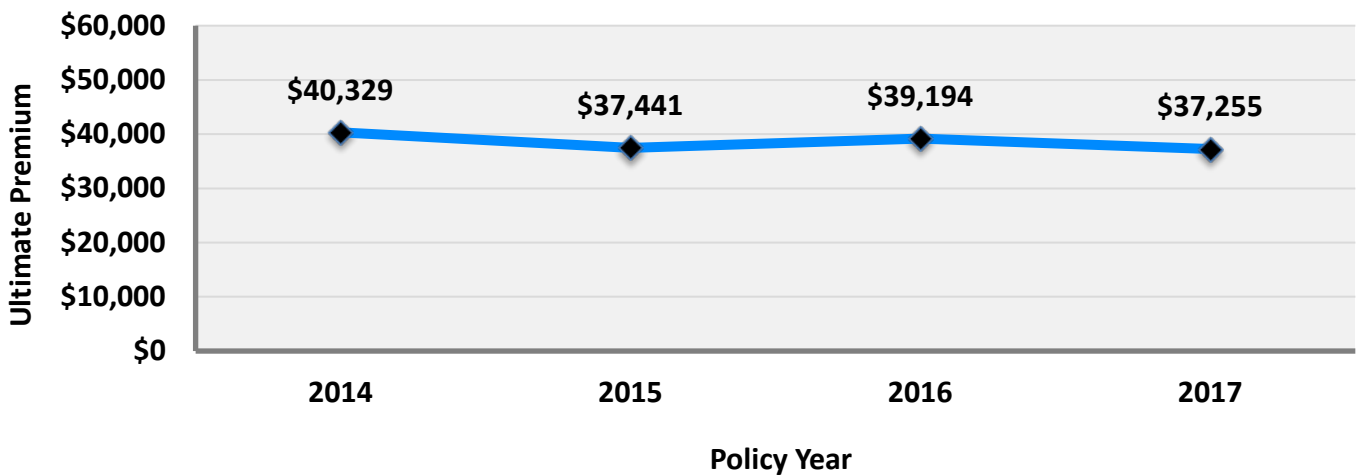
Booked Loss Ratio



Alaska Residual Market Reinsurance Pool Ultimate Net Written Premium (Projected to Ultimate) (000's)

Policy Year Financial Results through 4th Quarter 2017 for 2017 and prior years*

The premium charged by an insurance company for the period of time and coverage provided by an insurance contract in this state.



* First Quarter 2018 data will be available the end of July 2018 due to the timing of data reporting

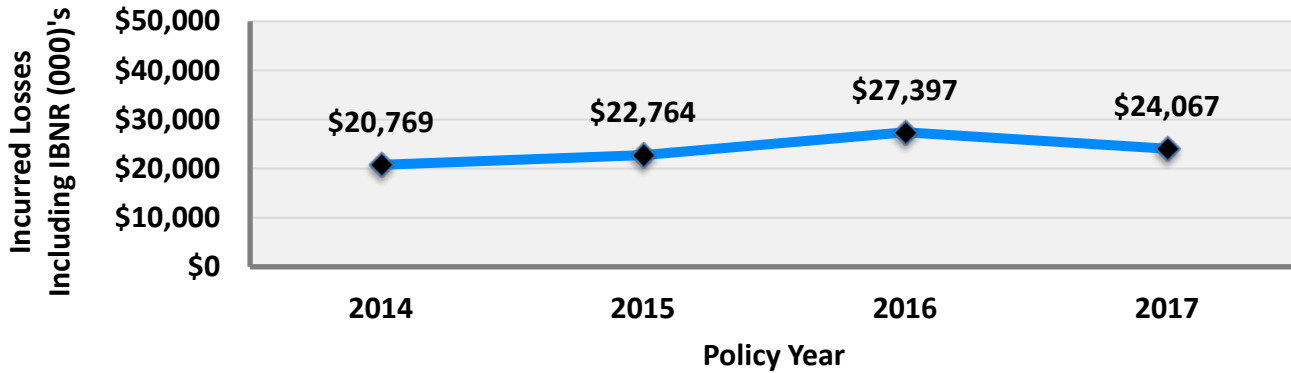


Residual Market Demographics

Alaska Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Incurred Losses

Policy Year Financial Results through 4th Quarter 2017 for 2017 and prior years*

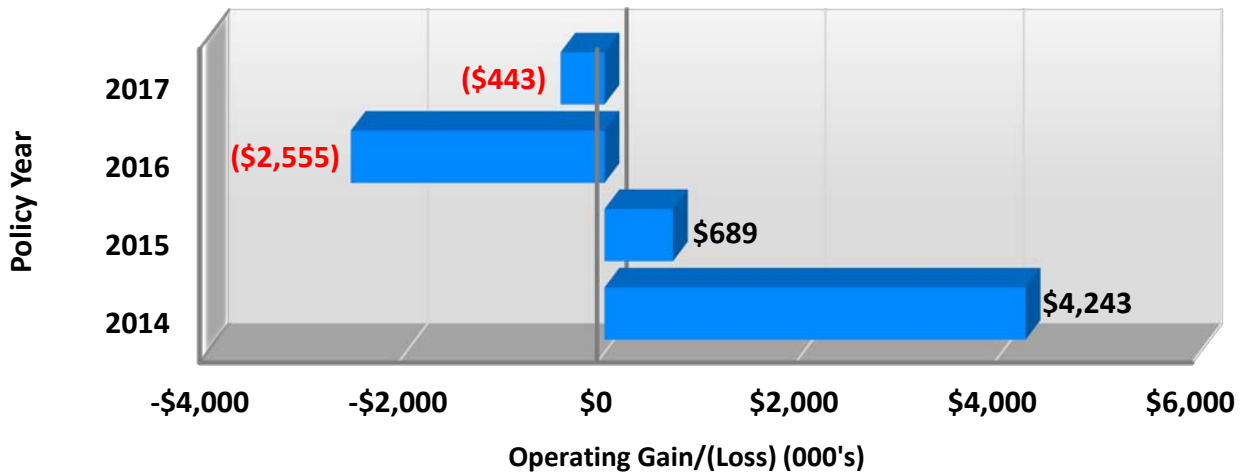
Policy year incurred losses reflect paid losses, case reserves and IBNR reserves for policies written in a particular policy year in that state.



Alaska Residual Market Reinsurance Pool Net Operating Results (Projected to Ultimate) Estimated Net Operating Gain/(Loss) (000's)

Policy Year Financial Results through 4th Quarter 2017 for 2017 and prior years*

The financial statement presentation that reflects the excess of earned premium over incurred losses, less all operating expenses, plus all investment income in that state.



* First Quarter 2018 data will be available the end of July 2018 due to the timing of data reporting



Residual Market Demographics

Collections/Indemnification

The following shows a comparison of gross written premium and uncollectible premium reported in Alaska for Policy Years 2013-2017, obtained through NP-4 and NP-5 reports including traumatic and black lung claims, evaluated through 4th Quarter 2017.

Policy Year	Gross Written Premium	Uncollectible Premium	Percentage
2013	\$41,752,415	\$418,850	1.0%
2014	\$40,725,827	\$397,136	1.0%
2015	\$37,861,697	\$420,658	1.1%
2016	\$40,144,477	*	N/A
2017	\$36,451,010	*	N/A

* The uncollectible premiums provided are reported by the servicing carriers on a quarterly basis. Uncollectible premium is generally reported up to 24 months after the policy expiration date due to audit, billing, and collection requirements. Therefore, the uncollectible premium data has not yet developed for the more recent policy years.



Residual Market Demographics

Voluntary Coverage Assistance Program

First Quarter Data through March 31, 2018

The volume of assigned risk applications redirected to the voluntary market through NCCI's **VCAP[®] Service**. The following shows the results **VCAP[®] Service** has provided during First Quarter 2018.

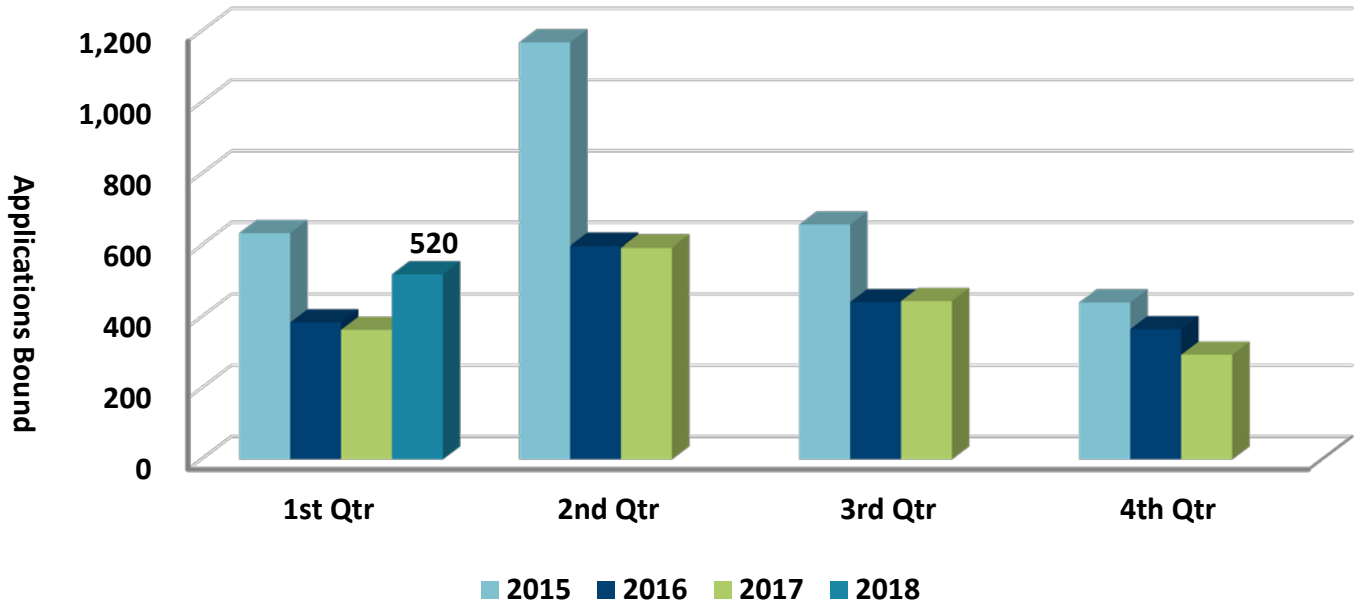
Number of Applications Reviewed by VCAP[®] Service	550
Number of VCAP[®] Service Matches	265
VCAP[®] Service Offers as a % of Matches	8.68%
Number of Confirmed VCAP[®] Service Policies	20
Confirmed VCAP[®] Service Policies as a % of Applications Reviewed	3.64%
Savings as a % of Redirected Assigned Risk Premium	-0.84%



Residual Market Demographics

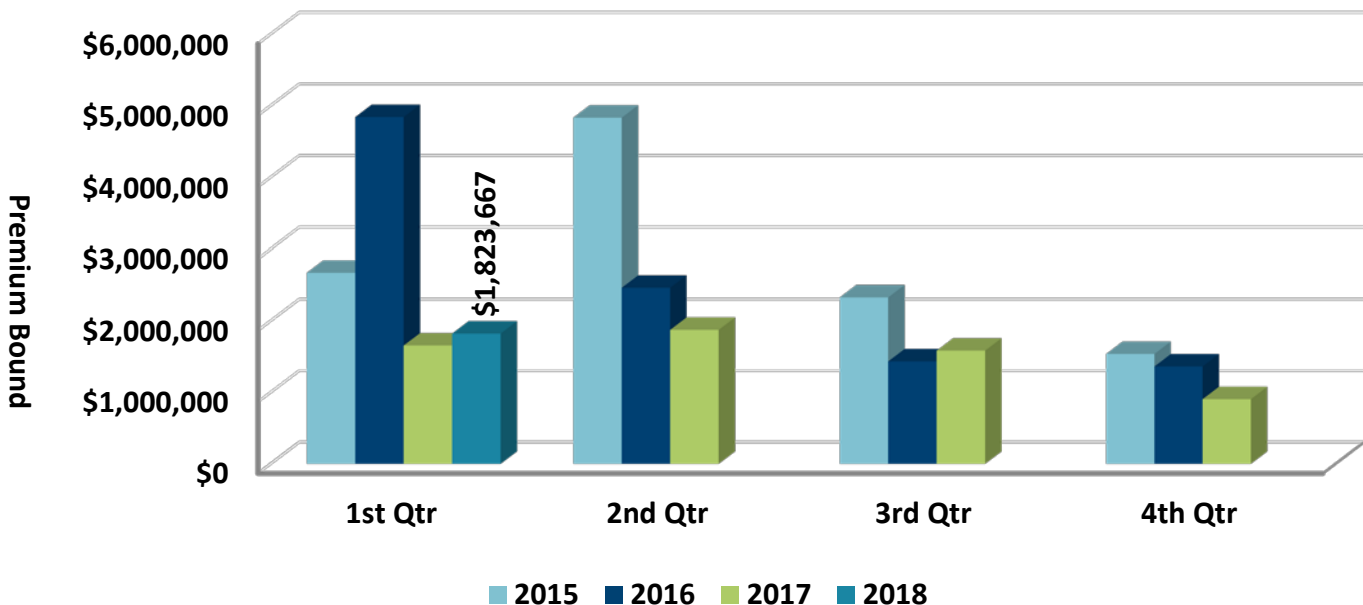
Total Applications Bound — 2015 vs. 2016 vs. 2017 vs. 2018

The number of applications—both new and churn—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



Total Application Premium Bound — 2015 vs. 2016 vs. 2017 vs. 2018

The total estimated premium on bound applications—both new and churn—that are assigned to a Servicing Carrier or a Direct Assignment Carrier (if applicable).



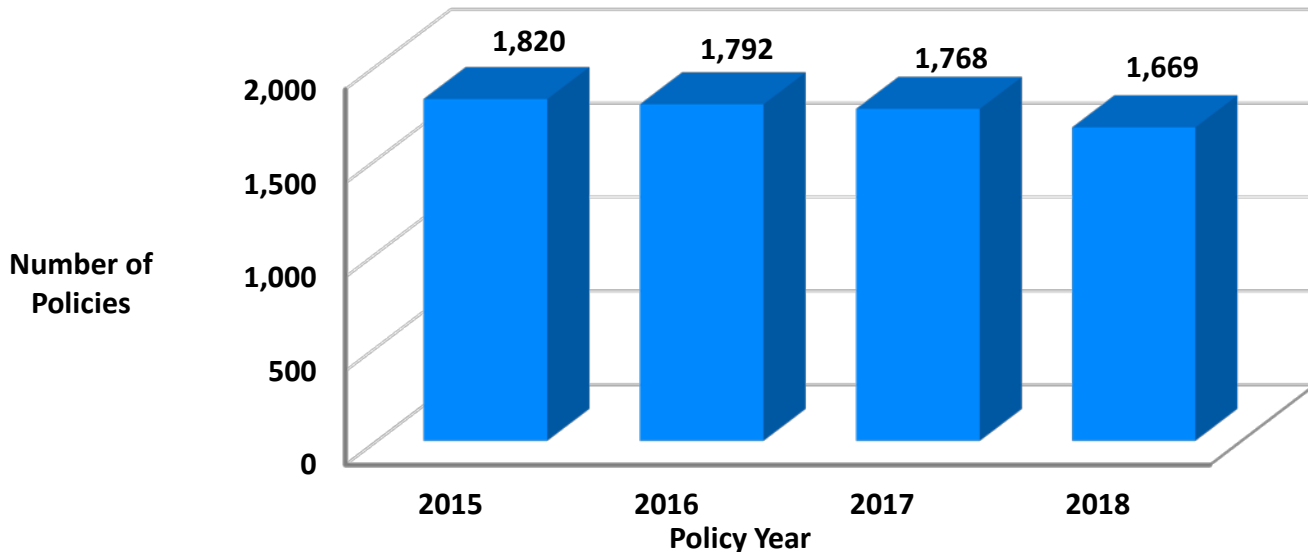


Residual Market Demographics

Residual Market Total Policy Counts

First Quarter Data for Policies Reported through March 31, 2018

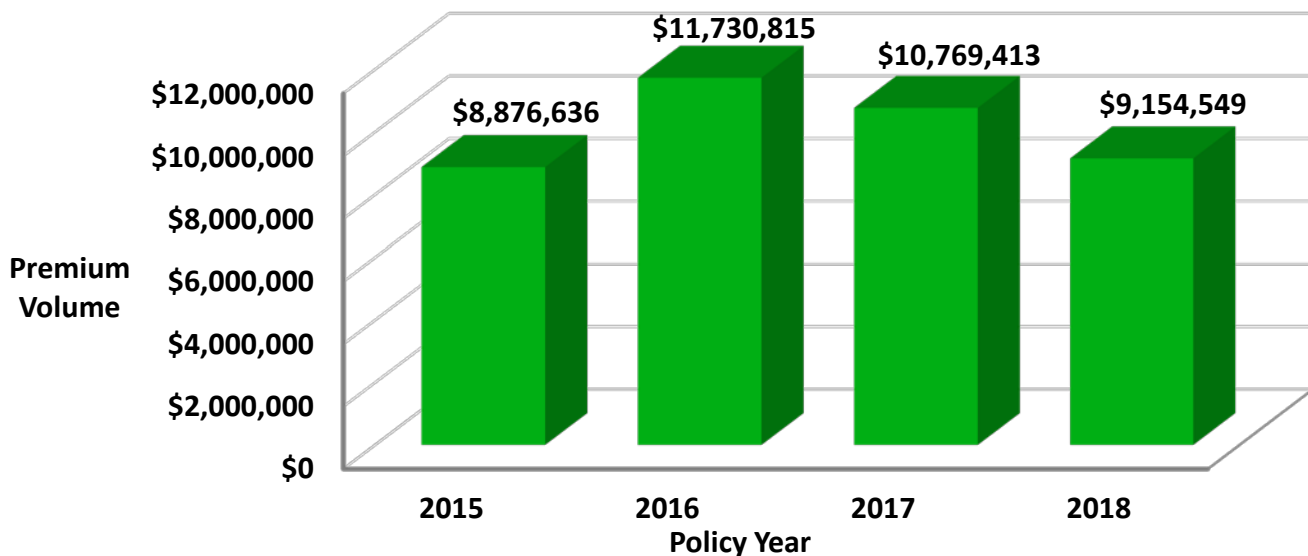
Total number of all Assigned Risk Plan policies with effective dates during the calendar period listed above.



Residual Market Total Premium Volume

First Quarter Data Reported through March 31, 2018

Total amount of all Assigned Risk Plan premium with effective dates during the calendar period listed above.





Residual Market Demographics

Total Premium Distribution by Size of Risk

First Quarter Data Reported through March 31, 2018

The total number of Assigned Risk Plan policies reported to NCCI by Direct Assignment and Servicing Carriers in a premium range as of the date listed above.

Premium Interval	Policy Count	% of Total Policies	Total State Premium	% of Total Premium	Average Premium
\$0–2499	1,110	66.5%	\$985,095	10.8%	\$887
\$2500–4999	242	14.5%	\$847,928	9.3%	\$3,503
\$5000–9999	179	10.7%	\$1,263,853	13.8%	\$7,060
\$10000–19999	87	5.2%	\$1,209,311	13.2%	\$13,900
\$20000–49999	34	2.0%	\$984,758	10.8%	\$28,963
\$50000–99999	12	0.7%	\$778,869	8.5%	\$64,905
\$100000–199999	3	0.2%	\$431,649	4.7%	\$143,883
\$200000 +	2	0.1%	\$2,653,086	29.0%	\$1,326,543
Total	1,669	100%	\$9,154,549	100%	\$5,485

First Quarter 2017 Data for Comparison

Premium Interval	Policy Count	% of Total Policies	Total State Premium	% of Total Premium	Average Premium
\$0–2499	1,126	63.7%	\$983,816	9.1%	\$873
\$2500–4999	266	15.1%	\$927,204	8.6%	\$3,485
\$5000–9999	196	11.1%	\$1,397,616	13.0%	\$7,130
\$10000–19999	108	6.1%	\$1,524,488	14.2%	\$14,115
\$20000–49999	51	2.9%	\$1,590,127	14.8%	\$31,178
\$50000–99999	15	0.9%	\$1,015,503	9.4%	\$67,700
\$100000–199999	3	0.2%	\$402,151	3.7%	\$134,050
\$200000 +	3	0.2%	\$2,928,508	27.2%	\$976,169
Total	1,768	100.0%	\$10,769,413	100.0%	\$6,091



Residual Market Demographics

Residual Market Top 10 Classification Codes by Policy Count First Quarter Data Reported through March 31, 2018

The top 10 governing class codes by total policy count—policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code	Description	Policy Count	% of Policies
1	8810	Clerical Office Employees NOC	94	5.6%
2	5645	Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	74	4.4%
3	8832	Physician & Clerical	71	4.3%
4	8017	Store: Retail NOC	69	4.1%
5	9094	Outdoor Guide Services	56	3.4%
6	8742	Salespersons Collectors or Messengers-Outside	53	3.2%
7	8868	College: Professional Employees & Clerical	41	2.5%
8	8824	Retirement Living Centers: Health Care Employees	35	2.1%
9	9014	Janitorial Services by Contractors-No Window Cleaning Above Ground Level & Drivers	34	2.0%
10	9052	Hotel: All Other Employees & Salespersons Drivers	33	2.0%

Residual Market Top 10 Classification Codes by Premium Volume First Quarter Data Reported through March 31, 2018

The top 10 governing class codes by premium volume written on total policies issued by Servicing Carriers and Direct Assignment Carriers in this state as of the date listed above.

Rank	Code	Description	Premium	% of Premium
1	2104	Seafood Processors	\$2,682,848	29.3%
2	9094	Outdoor Guide Services	\$428,884	4.7%
3	8832	Physician & Clerical	\$295,745	3.2%
4	8869	Child Care Center - All Employees Including Clerical Salespersons & Drivers	\$218,380	2.4%
5	5645	Carpentry Construction of Residential Dwellings Not Exceeding Three Stories in Height	\$197,121	2.2%
6	9102	Park NOC-All Employees & Drivers	\$186,441	2.0%
7	7705	Ambulance Service Companies and EMS (Emergency Medical Service) Providers & Drivers	\$185,139	2.0%
8	8017	Store: Retail NOC	\$166,124	1.8%
9	8864	Social Service Organization - All Employees & Salespersons Drivers	\$160,843	1.8%
10	9015	Buildings-Operation by Owner or Lessee	\$158,105	1.7%



Glossary of Terms

Applications Bound—The applications that are actually assigned to a Servicing Carrier or Direct Assignment Carrier (if applicable).

Earned Premium or Premiums Earned—That portion of written premiums applicable to the expired portion of the time for which the insurance was in effect. When used as an accounting term, “premiums earned” describes the premiums written during a period, plus the unearned premiums at the beginning of the period, less the unearned premiums at the end of the period.

In Force (Policies/Premium)—All policies and associated estimated premium that are current as of a given date.

Incurred But Not Reported (IBNR)—Pertaining to losses where the events that will result in a loss, and eventually a claim, have occurred, but have not yet been reported to the insurance company. The term may also include “bulk” reserves for estimated future development of case reserves.

Loss Ratio—The ratio of total incurred losses to total earned premiums in a given period, expressed as a percentage. The formula for loss ratio is $(\text{loss} + \text{loss adjustment expense}) / \text{earned premium}$.

Premium Bound—The total estimated annual premium on bound applications.

Underwriting Gain/ (Loss)—The financial statement presentation that reflects the excess of earned premium over incurred losses.

VCAP[®] Service—Voluntary Coverage Assistance Program is a supplemental program to NCCI’s Workers Compensation Insurance Plan. As part of NCCI’s strategic vision of maintaining and depopulating the residual market, NCCI’s **VCAP[®] Service** redirects coverage opportunities for employers to voluntary market insurers, which generally provide coverage at a lower cost. **VCAP[®] Service** provides an additional source for producers and employers to secure voluntary workers compensation coverage prior to entering the residual market for coverage.